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Washington, DC 20549

# Quality Customer Focus Lean Talent Innovation Masco

2010 Annual Report

## 2010 Profile

## Major Brands

### CABINETS AND RELATED PRODUCTS

Net sales: \$1.5 billion  
19% of total net sales

The Company is one of the largest U.S. manufacturers of kitchen and bath cabinetry. This segment includes assembled and ready-to-assemble kitchen and bath cabinets; home office workstations; entertainment centers; storage products; bookcases; and kitchen utility products.

KraftMaid®

Merillat

Quality Cabinets.

tvilum

### PLUMBING PRODUCTS

Net sales: \$2.7 billion  
36% of total net sales

Masco has broad channel access globally through our premier plumbing products brands. The Company is a world leader in manufacturing plumbing products, including faucets; plumbing fittings and valves; showerheads and hand showers; bathtubs and shower enclosures; and spas.

DELTA

BRIZO

hansgrohe

AXOR®

BRISTAN  
showers taps accessories

HotSpring®  
Portable Spas

CalderaSpas®  
Pure Comfort

### INSTALLATION AND OTHER SERVICES

Net sales: \$1.1 billion  
15% of total net sales

This segment includes the sale, installation and distribution of insulation, as well as other building products. The Company is one of the largest providers of a variety of installed products for homebuilders across the United States and also provides services related to improved energy efficiency for retrofit and remodeling.

MASCO  
Contractor  
Services®

SERVICE  
partners

WellHome®  
Improve the weather inside.

### DECORATIVE ARCHITECTURAL PRODUCTS

Net sales: \$1.7 billion  
22% of total net sales

The Company is one of the largest suppliers of architectural paint and exterior wood care products to the United States and Canadian do-it-yourself markets. This segment also includes cabinet, door, window and other hardware.

BEHR®  
GOOD. BETTER. BEHR.

KILZ

LIBERTY HARDWARE  
MANUFACTURING CORPORATION

### OTHER SPECIALTY PRODUCTS

Net sales: \$0.6 billion  
8% of total net sales

Masco is one of the leading manufacturers of vinyl and fiberglass windows, principally in the western United States. This segment includes windows, window frame components and patio doors both in the United States and United Kingdom; and staple gun tackers, staples and other fastening tools.

Milgard  
WINDOWS & DOORS

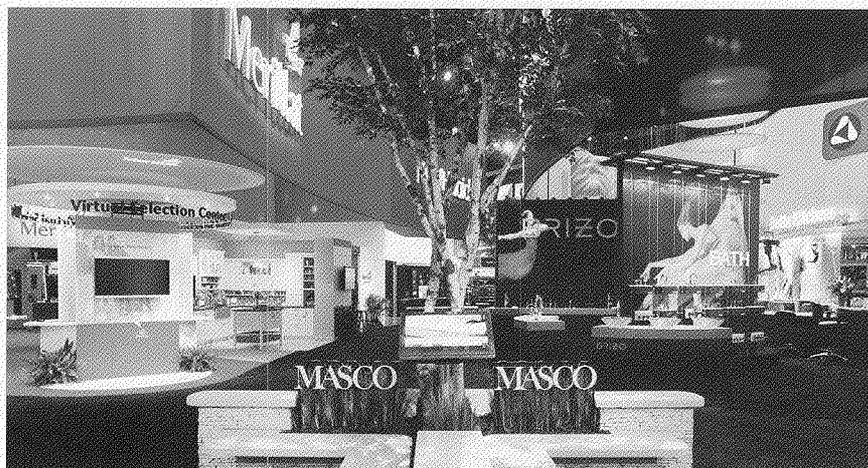
ARROW

## About the Cover

CUSTOMER FOCUS-LEAN-INNOVATION-QUALITY-TALENT are the five core capabilities of the Masco Business System (MBS) – our framework to consistently develop and execute strategies to win. The MBS builds, strengthens and improves these core capabilities throughout all of our business units by assuring the standardization and consistency of how we manage, measure and report our business.

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## Company Profile

MASCO CORPORATION is one of the world's largest manufacturers of brand name products for the home improvement and new home construction segments. The Company is also a leading provider of a variety of installed products and services, including insulation, for homebuilders.

As of December 31, 2010, the Company had approximately 32,500 employees and approximately 90 manufacturing facilities. Masco's manufacturing facilities are located primarily throughout the United States. International operations are located principally in Europe.

# Quality Customer Focus Lean Talent Innovation Masco

TO OUR SHAREHOLDERS During 2010, we continued our focus on driving the implementation of the Masco Business System, aggressively managing our cost structure and providing innovative product solutions to our customers. With the discipline of the Masco Business System and the breadth of our product and service portfolio, we were able to maintain our competitive advantage. We believe Masco's scale and position with its customers remains unparalleled in the industry.

The pace of the economic recovery in 2010 was disappointing. We entered the year with good momentum and our sales in the first half were up two percent. As the year progressed, the expiration of the home buyer tax credit, increasing commodity costs and the competitive environment made the second half of 2010 much more challenging. Throughout this economic cycle, we have been reducing expenses to attempt to limit the impact on profitability as sales slowed.

Even though multiple external pressures weighed on our financial results, we continued to deliver innovative products. From the introductions of the ACE<sup>®</sup> salt water sanitizing system for Hot Spring<sup>®</sup> spas to the Arrow Fastener R.E.D.<sup>™</sup> line of professional tools to Delta Faucet's Proximity<sup>™</sup> Sensing Technology, we were able to bring to market game-changing products. In addition, we introduced digital applications that enhance the overall shopping experience and make it easier for consumers to choose our products.

Looking forward, we will continue to invest in our businesses and implement lean principles and quality initiatives throughout the organization. We will also continue to pursue geographic expansion and opportunities for growth in emerging markets. Understanding today's consumers and providing them with value-added solutions and quality products and services will always be instrumental to our success. Recognizing that important shifts are occurring in how consumers research and buy products, we are enhancing the consumer experience through e-business solutions.

A priority for 2011 is to improve the operating performance in our cabinet and installation businesses. In addition to reducing our fixed costs in our installation businesses, we have implemented new systems that will create a competitive advantage in scheduling and order processing. In early 2011, Masco Contractor Services (MCS) entered into a strategic partnership with Owens Corning that will enable MCS to create a more efficient supply chain, increase services to builders and homeowners and represents significant opportunities for growth. In our cabinet segment, we made a decision early in 2010 to combine the Masco Retail Cabinet Group and the Masco Builder Cabinet Group to form a new organization, Masco Cabinetry. We expect this integration to generate significant value for our customers, drive fixed-cost reductions and ultimately result in market share gains as we emphasize our leadership brands.

MARCH 2011

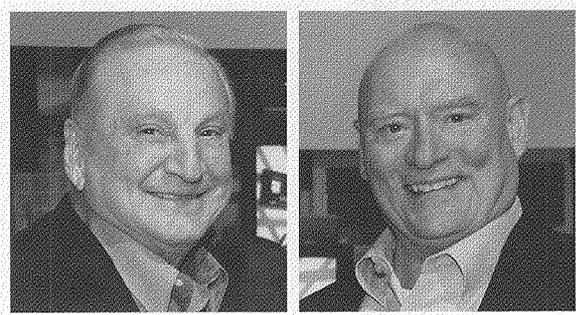
In 2011, we believe we will see modest economic recovery in the markets we serve. We expect our performance to continue to improve as the economy undergoes a steady, though slow, recovery. Although the economy seems to be resilient, it is not yet robust. We anticipate that expenditures on repair and remodel activity will be challenged in the near-term, and that big-ticket items (e.g., kitchen cabinets) will continue to be deferred until general economic conditions, unemployment, consumer confidence, credit availability and home prices improve.

Longer term, there are a number of factors that, we believe, when taken together, suggest a very healthy future for our industry. Demographics will play a key role in the demand for housing as Generation Y, the largest population cohort in U.S. history, is just starting to reach first-time home-buyer status and will encounter a limited inventory of new homes. In addition, up to 300,000 housing units every year are removed from the housing stock, creating replacement demand just to meet the needs of existing households.

We believe key indicators also support future growth in the repair and remodel segment. Due to deferred maintenance and pent-up demand, a growing number of properties are in need of rehabilitation or upgrades. Lower mobility in the wake of the housing downturn means that homeowners will stay in their current homes and increasingly focus on existing home improvements. Rising environmental awareness is creating demands for

water and energy efficient products. And, as life expectancies increase and the aging population desires to age in place, remodeling will be necessary to accommodate their life stage needs. Our innovation pipeline reflects these and other trends as we focus on future customer needs.

We are confident that the long-term fundamentals for new home construction and home improvement continue to be positive. We believe that the implementation of the Masco Business System and our strong financial position, together with our extensive brand portfolio, will create shareholder value. On behalf of Masco employees around the world, you have our commitment that we will remain focused on our strategic intent to create innovative building products that inspire brand loyalty.



*Richard A. Manoogian*      *Timothy Wadhams*

Richard A. Manoogian  
Chairman of  
the Board

Timothy Wadhams  
President and  
Chief Executive Officer

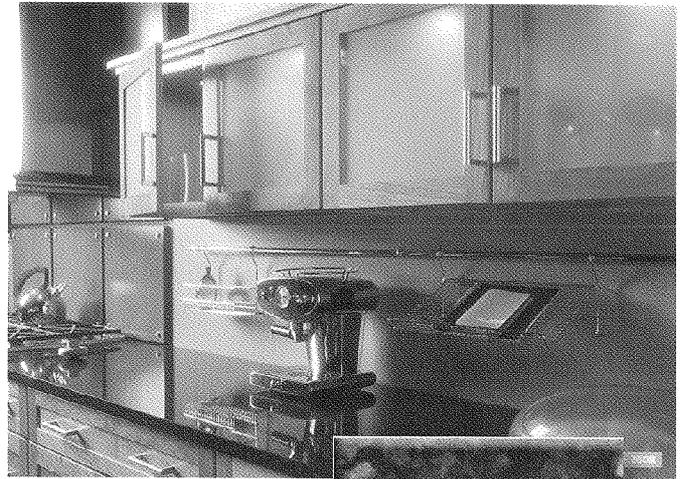
## Collaboration Results in New Vinyl Window Coating

WHEN MILGARD DISCOVERED there was a need for a heat-reflective coating for dark-colored vinyl windows, it turned to its sister company, Behr, to help with the development. Milgard sought a coating that would not only allow the window to reflect heat, but could also be easily applied to an assembled window and be durable enough to withstand a wide range of weather conditions.

Behr brought its expertise in coatings and pigments to the table, Milgard contributed its knowledge of vinyl windows and Masco R&D provided technical analysis and testing. The result -- a new pigment technology that allows infrared rays to pass through the paint, so the vinyl underneath reflects the infrared rays instead of absorbing them. In addition to resisting heat build-up, which improves the structural integrity, the finishes help to preserve the exterior color even in extreme weather conditions.



This collaboration enabled Milgard to market vinyl window colors that have technically challenged the industry in the past. Through this advancement, Milgard not only differentiates its products from competitors, but it also addresses customers who desire an upscale look with the durability of vinyl.



## Introducing the ProCision™ System

BUILDERS ARE ALWAYS LOOKING for ways to streamline their kitchen installation time. To help reduce the builders' cycle time, Masco Cabinetry recently introduced the ProCision™ process for coordinated cabinet and countertop scheduling with same day delivery and installation. When choosing the Masco Cabinetry brands Merillat® or Quality-Cabinets™ along with their premium countertop brand, DeNova™, builders have the opportunity to use this proprietary process that allows cabinets and countertops to fit together flawlessly. The digital measuring and templating system eliminates the need for a traditional plywood countertop template. Cabinet and countertop measurements can be taken at the same time to ensure accuracy and expediency.

For Masco Cabinetry, the ProCision™ system presents a significant growth opportunity, capitalizing on the natural relationship between cabinets and countertops.

## R.E.D. Reliable. Ergonomic. Durable.™

ARROW FASTENER RECENTLY introduced its new R.E.D.™ line of professional tools. The line was developed following extensive research conducted with 1,000 professionals who had used staple guns or fasteners within the previous year. The collection builds on Arrow Fastener's best-in-class features while adding enhanced drivability for multiple applications and easy drop-and-load feeds for greater on-the-job convenience. The softer ergonomic handle and the sleek, eye-catching black and red design have also attracted both male and female do-it-yourself customers.



## Beauty and Strength Combine in New Window Offering

SETTING A NEW INDUSTRY STANDARD for beauty, function and performance, Milgard Windows & Doors launched its Milgard Essence Series™ windows – an innovative window design that blends the classic warmth and beauty of wood interiors with the strength, durability and weather-resistance of a fiberglass exterior. The window line is not only energy efficient but also offers innovative features like the Milgard SmartTouch® lock. The complete Essence Series™ can be ordered and shipped within a four-week lead time.

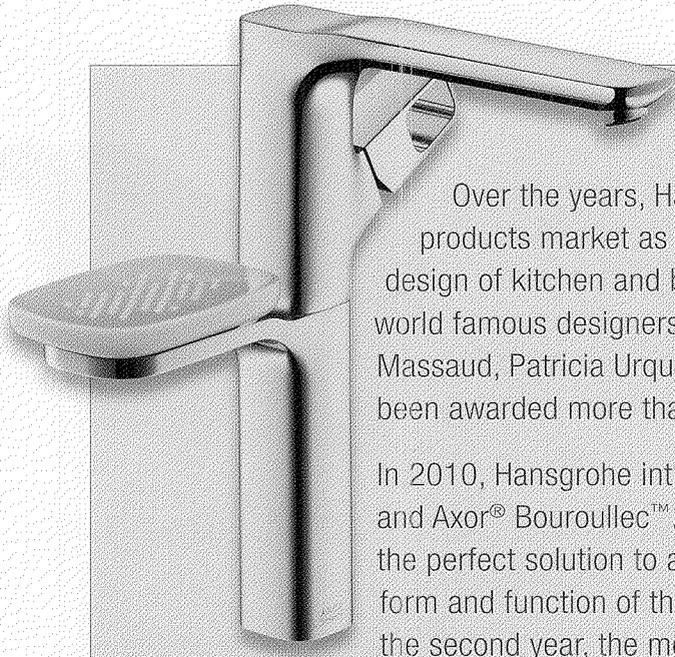


## Revolutionizing How Consumers Care for Their Spas

IN THE PORTABLE SPA INDUSTRY, one of the biggest barriers to a consumer purchase is the concern that hot tubs require ongoing time-consuming water maintenance. A new technology available for Hot Spring® spas, the ACE® salt water sanitizing system, is the most advanced spa salt water sanitizing system available for simplifying water care.

The new system contains a special diamond electrode that increases the sanitizing power by generating five different powerful cleaners instead of only chlorine. Since the system requires just a very small amount of salt and the spa's water to generate oxygen based cleaners, the consumer is less likely to experience the harsh odors of traditional chlorine water care.

In addition, the ACE® system generates the precise amount of cleaners required based on the size of the spa and use. Since the ACE® system uses significantly less chemicals than conventional systems, the spa water lasts longer between changes, conserving water. And, when it is necessary to drain the spa, the water has less impact on the environment than conventional systems because only salt has been added to the balanced water.



## Hansgrohe: A Leader in Design

Over the years, Hansgrohe AG has built a reputation in the global plumbing products market as one of the innovative leaders in the technology and design of kitchen and bath faucets and hand-held showers. Partnering with world famous designers including Philippe Starck, Antonio Citterio, Jean-Marie Massaud, Patricia Urquiola and Ronan and Erwan Bouroullec, Hansgrohe has been awarded more than 300 international awards for creative designs.

In 2010, Hansgrohe introduced two new bathroom collections, Axor® Urquiola™ and Axor® Bouroullec™. The diverse range of products in these collections offers the perfect solution to any challenge in bathroom design. The unique blending of form and function of the Urquiola collection resulted in Hansgrohe receiving, for the second year, the most prestigious design award in Germany.

## Customers Find it Easy to Choose Masco Products

CONSUMERS ARE EMBRACING the use of technology to research and share product information. Several Masco brands are engaging consumers by offering dynamic websites featuring videos and smart phone applications that help consumers find exactly what they need. These new applications allow us to interact with consumers on a daily basis. More importantly, they provide consumers with the tools to research products before their purchase.

- Hansgrohe AG has a new mobile application for its award-winning PuraVida™ bathroom product line. Consumers can use “Hansgrohe@home” to find out what the company’s designer faucet will look like in their own bathrooms by photographing their space and then using the software to digitally remove the existing faucet and replace it with PuraVida™ product images.

- On Behr.com, easy-to-use and convenient tools allow do-it-yourself consumers to become their own color experts by coordinating and previewing their paint projects. Modeled after the in-store color center, the new online Premium Plus Ultra Color Center provides a way for customers to interact with color swatches, magazines and mood cards in the convenience of their own home. In addition, customers can now apply Premium Plus Ultra® paint colors when visualizing and coordinating with Behr’s popular ColorSmart By BEHR™ and Paint Your Place® applications.

In addition, Behr recently unveiled the ColorSmart by BEHR™ Mobile application, offering consumers an on-the-go platform to



## Developing Leaders

WE HAVE CREATED A CULTURE in which employees are challenged to reach their full potential. Masco University, our central learning organization, offers learning programs for all levels of employees, from emerging talent to executive level leaders. Our development programs range from informal knowledge-sharing experiences to year-long leadership development programs aligned with the strategic priorities of the business.

We also offer a dynamic internal process for moving talent from role to role, and from business unit to business unit – at the leadership, professional and operational levels.

Our cornerstone leadership development program, the Masco Leadership Program in Operations Management, develops our leaders' knowledge, capabilities and experience as they identify business opportunities and execute lean principles while immersed in an applied learning experience focused on results.

We also infuse Masco with high potential and diverse talent from outside our organization. Our Graduate Leadership Program brings in high potential talent from the world's top graduate schools and places them in leadership positions that match their interests and enable them to make an immediate contribution.

find the perfect colors for any home decorating project at the touch of a finger. With a range of unique features, such as the capability to display a room image digitally with touch-and-tap technology and preview color on walls, trim and accents, the application allows consumers to explore and select colors.

- The Merillat Step-by-Step Kitchen Planner is designed to guide homeowners through a customized kitchen design planning process, helping them find the most appropriate cabinet styles and features for their lifestyles. Throughout the process, homeowners identify their favorite cabinet door style, wood species, finish and hardware, all while tapping into Merillat design expertise. Guiding the user through the planning process with words of encouragement and insight is the Merillat brand ambassador, renowned chef Curtis Stone.



- BrassCraft products now include a phone-scannable 2D barcode on their packaging, to provide access to more customer information at the point of sale. The 2D barcode feature, commonly known as “QR” for “Quick Response,” has a number of user benefits. The technology allows customers to access rich data such as specifications, installation instructions and information about related products to assist in the buying decision.

## Responsible: To Consumers, Our Community and the Earth

WE ARE COMMITTED TO sustainable product design and features, reducing energy usage and improving the environmental attributes of our packaging. In addition, Masco actively promotes the social, economic and cultural growth of the communities in which we live and work.

- Masco companies have collaborated with the EPA as a WaterSense® partner to encourage the efficient use of water resources and actively protect the future of our water supply. Masco's U.S. plumbing companies Alsons, Brass-Craft, Brasstech, Delta Faucet and Hansgrohe U.S.A. are all WaterSense® partners. Collectively, Masco

IN 2010, DELTA FAUCET COMPANY introduced the next generation in responsive hands-free functionality – its Proximity™ Sensing Technology. The revolutionary technology contributes to water conservation as the faucet automatically shuts off once the user's hand is removed from the water stream. From biodegradable, fully recyclable packaging on select faucet models to DIAMOND™ Seal Technology that provides long-lasting performance,

Delta Faucet continues to deliver solutions.



has more than 250 faucet product families certified as WaterSense compliant.

- Milgard Windows & Doors offers an extensive range of ENERGY STAR® compliant windows and in 2010 more than 60 percent of its window sales met the program's standards. The Duragreen™ system, available on select windows manufactured by Masco's U.K. Window Group, can reduce home energy costs by 20 percent and condensation by 80 percent.
- Masco Home Services' (MHS) Environments For Living® program assists builders in constructing homes that are more energy efficient, more comfortable and more durable than conventional code-built homes. The WellHome® service, provided by MHS for existing homeowners, offers assessments and comfort and energy efficiency improvements. Both programs assist new and existing homeowners in making informed decisions to improve their home's performance.
- Masco's business units and corporate office actively support charitable organizations in their local communities. The support includes in-kind product donations, cash donations and volunteer engagement through a broad range of low-income housing, youth development and civic initiatives. We are particularly proud of our employees who, in the past decade, have contributed more than 10,000 hours building homes with Habitat for Humanity®.

## Statements

### RESPONSIBILITY FOR FINANCIAL STATEMENTS

Management is responsible for the fairness and integrity of the Company's consolidated financial statements. In order to meet this responsibility, management maintains formal policies and procedures that are consistent with high standards of accounting and administrative practices, which are regularly communicated within the organization. In addition, management maintains a program of internal auditing within the Company to examine and evaluate the adequacy and effectiveness of established internal controls related to Company policies, procedures and objectives.

The report of the Company's Independent Registered Public Accounting Firm (included in the accompanying Form 10-K) states their opinion on the Company's consolidated financial statements and the effectiveness of internal controls over financial reporting, based on audits conducted in accordance with the standards of the Public Company Accounting Oversight Board (U.S.). The Audit Committee of the Board of Directors meets periodically with both management and the Independent Registered Public Accounting Firm to provide oversight with respect to the Company's financial reporting process and system of internal controls.

### FORWARD-LOOKING STATEMENTS

Statements contained in this Annual Report to Shareholders that reflect our views about our future performance constitute "forward-looking statements" under the Private Securities Litigation Reform Act of 1995. Forward-looking statements can be identified by words such as "believe," "anticipate," "appear," "may," "will," "intend," "plan," "estimate," "expect," "assume," "seek," and similar references to future periods. These views involve risks and uncertainties that are difficult to predict and, accordingly, our actual results may differ materially from the results discussed in our forward-looking statements. We caution you against relying on any of these forward-looking statements. Our future performance may be affected by our reliance on new home construction and home improvement, our reliance on key customers, the cost and availability of raw materials, shifts in consumer preferences and purchasing practices, and our ability to achieve cost savings through the Masco Business System and other initiatives. These and other factors are discussed in detail in Item 1A, "Risk Factors" in our Annual Report on Form 10-K, as well as in our Quarterly Reports on Form 10-Q and in other filings we make with the Securities and Exchange Commission. Our forward-looking statements in this Annual Report speak only as of the date of this Annual Report. Factors or events that could cause our actual results to differ may emerge from time to time, and it is not possible for us to predict all of them. We undertake no obligation to update publicly any forward-looking statements as a result of new information, future events or otherwise.

## Directors and Corporate Officers

### BOARD OF DIRECTORS

Dennis W. Archer<sup>1,3</sup>  
Chairman and Chief Executive Officer

Dennis W. Archer PLLC and  
Chairman Emeritus  
Dickinson Wright PLLC

Thomas G. Denomme<sup>1,3</sup>  
Retired Vice Chairman and  
Chief Administrative Officer  
Chrysler Corporation

Anthony F. Earley, Jr.<sup>1,2</sup>  
Executive Chairman  
DTE Energy Company

Verne G. Istock<sup>1,2,3</sup>  
Retired Chairman and President  
Bank One Corporation

J. Michael Losh<sup>1,2</sup>  
Retired Chief Financial Officer  
and Executive Vice President  
General Motors Corporation

Richard A. Manoogian  
Chairman of the Board  
Masco Corporation

Lisa A. Payne<sup>1,3</sup>  
Vice Chairman and Chief Financial Officer  
Taubman Centers, Inc.

Mary Ann Van Lokeren<sup>2,3</sup>  
Retired Chairman and Chief Executive Officer  
Krey Distributing Company

Timothy Wadhams  
President and Chief Executive Officer  
Masco Corporation

<sup>1</sup> Member, Audit Committee

<sup>2</sup> Member, Organization and Compensation Committee

<sup>3</sup> Member, Corporate Governance and  
Nominating Committee

### CORPORATE OFFICERS

William T. Anderson  
Vice President—Controller

David F. Brown  
Chief Procurement Officer and  
Vice President—Supply Chain

Donald J. DeMarie, Jr.  
Executive Vice President and Chief Operating Officer

Maria C. Duey  
Vice President—Investor Relations and Communications

Charles F. Greenwood  
Vice President—Human Resources

Timothy J. LaRouere  
Vice President—Finance, North America Builder

John P. Lindow  
Vice President—Controller, Corporate Accounting

Karen R. Mendelsohn  
Vice President—Sales and Marketing

Timothy J. Monteith  
Vice President and Chief Information Officer

Sharon J. Rothwell  
Vice President—Corporate Affairs

Jai Shah  
Vice President—Finance, North America Retail/Wholesale

John G. Szniewajs  
Vice President, Treasurer and Chief Financial Officer

Jerry Volas  
Group President—North America Retail/Wholesale

Thomas Voss  
Group President and President—Masco Europe

Timothy Wadhams  
President and Chief Executive Officer

Gregory D. Wittrock  
Vice President, General Counsel and Secretary

W. Timothy Yaggi  
Group President—North America Builder

Gary L. Yezbick  
Vice President—Innovation and Sustainability

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION**

Washington, DC 20549

**FORM 10-K**

**ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF  
THE SECURITIES EXCHANGE ACT OF 1934**

For the Fiscal Year Ended December 31, 2010

Commission File Number 1-5794

SEC Mail Processing  
Section

APR 04 2011

Washington, DC

**MASCO CORPORATION**

(Exact name of Registrant as Specified in its Charter)

**Delaware**

(State of Incorporation)

**21001 Van Born Road, Taylor, Michigan**

(Address of Principal Executive Offices)

**38-1794485**

(I.R.S. Employer Identification No.)

**48180**

(Zip Code)

Registrant's telephone number, including area code: 313-274-7400

Securities Registered Pursuant to Section 12(b) of the Act:

<u>Title of Each Class</u>	<u>Name of Each Exchange On Which Registered</u>
Common Stock, \$1.00 par value	New York Stock Exchange, Inc.
Zero Coupon Convertible Senior Notes Series B Due 2031	New York Stock Exchange, Inc.

Securities Registered Pursuant to Section 12(g) of the Act:

None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes  No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes  No

Indicate by check mark whether the Registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months, and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of Registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company   
(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

The aggregate market value of the Registrant's Common Stock held by non-affiliates of the Registrant on June 30, 2010 (based on the closing sale price of \$10.76 of the Registrant's Common Stock, as reported by the New York Stock Exchange on such date) was approximately \$3,177,733,000.

Number of shares outstanding of the Registrant's Common Stock at January 31, 2011:

358,113,000 shares of Common Stock, par value \$1.00 per share

**DOCUMENTS INCORPORATED BY REFERENCE**

Portions of the Registrant's definitive Proxy Statement to be filed for its 2011 Annual Meeting of Stockholders are incorporated by reference into Part III of this Form 10-K.

**Masco Corporation**  
**2010 Annual Report on Form 10-K**

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## PART I

### Item 1. Business.

Masco Corporation manufactures, distributes and installs home improvement and building products, with emphasis on brand-name consumer products and services holding leadership positions in their markets. We are among the largest manufacturers in North America of a number of home improvement and building products, including faucets, cabinets, architectural coatings and windows, and we are one of the largest installers of insulation for the new home construction market. We generally provide broad product offerings in a variety of styles and price points and distribute products through multiple channels, including directly to homebuilders and wholesale and retail channels. Approximately 78 percent of our 2010 sales were generated by our North American operations.

We continue to experience a prolonged and substantial downturn in the home improvement and new home construction markets. As a result, during 2010, we continued to focus on the strategic rationalization of our businesses, including business consolidations, plant closures, headcount reductions, system implementations and other cost savings initiatives. Since 2006, across our businesses, we have closed 23 manufacturing facilities; also, since 2006, we have closed approximately 100 locations formerly operated by our Installation and Other Services segment. In 2010, we began the combination of our North American retail and builder cabinet businesses to form Masco Cabinetry. In 2010, we decided to discontinue the manufacture of ready-to-assemble and other non-core in-stock assembled cabinet product lines, as they were not consistent with Masco Cabinetry's strategy of growth through brand building and innovation. In 2010, we also decided to close a cabinet manufacturing facility that had previously been idled.

We continue to focus on our cost structure and are driving process improvement through the implementation of the Masco Business System ("MBS"). The MBS is the integrated leadership practices, processes, tools and capabilities that enable the effective and consistent execution of our strategies and operating plans to maximize our full potential. Through the MBS, we are advancing our strategy of growing organic sales based on a better understanding of our customer needs and investing in new product innovation. We are also focusing on enhancing customer experience through improvements in product quality. In 2010, we introduced several new products, including the ESSENCE SERIES™ wood and fiberglass window by Milgard, the RED® line of staple guns and nail tackers and the ACE® Salt water sanitizing system. We are also continuing to invest in several initiatives launched in 2009, including programs related to BEHR PREMIUM PLUS ULTRA® interior paint, the DELTA® TOUCH<sub>2</sub>O® faucet, retro-fit home energy efficiency services and the sale of BEHR® and KILZ® branded products to professional painters.

We report our financial results in five business segments aggregated by similarity in products and services. The following table sets forth, for the three years ended December 31, 2010, the contribution of our segments to net sales and operating (loss) profit. Additional financial information concerning our operations by segment and by geographic regions, as well as general corporate expense, net, as of and for the three years ended December 31, 2010, is set forth in Note O to our consolidated financial statements included in Item 8 of this Report.

	(In Millions)		
	Net Sales (1)		
	2010	2009	2008
Cabinets and Related Products . . . . .	\$1,464	\$1,674	\$2,276
Plumbing Products . . . . .	2,692	2,564	3,002
Installation and Other Services . . . . .	1,147	1,256	1,861
Decorative Architectural Products . . . . .	1,693	1,714	1,629
Other Specialty Products . . . . .	596	584	716
Total . . . . .	<u>\$7,592</u>	<u>\$7,792</u>	<u>\$9,484</u>

	Operating (Loss) Profit (1)(2)(3)(4)		
	2010	2009	2008
	Cabinets and Related Products . . . . .	\$(250)	\$ (64)
Plumbing Products . . . . .	331	237	110
Installation and Other Services . . . . .	(834)	(131)	(46)
Decorative Architectural Products . . . . .	345	375	299
Other Specialty Products . . . . .	19	(199)	(124)
Total . . . . .	<u>\$(389)</u>	<u>\$ 218</u>	<u>\$ 243</u>

- (1) Amounts exclude discontinued operations.
- (2) Operating (loss) profit is before general corporate expense, net, charge for defined-benefit plan curtailment, accelerated stock compensation expense, and loss on corporate fixed assets, net.
- (3) Operating (loss) profit is before charge regarding the 2009 Cabinets and Related Products litigation settlement of \$7 million and the 2008 Installation and Other Services litigation settlement of \$9 million.
- (4) Operating (loss) profit includes impairment charges for goodwill and other intangible assets as follows: For 2010 – Plumbing Products – \$1 million; and Installation and Other Services – \$720 million. For 2009 – Plumbing Products – \$39 million; and Other Specialty Products – \$223 million. For 2008 – Cabinets and Related Products – \$59 million; Plumbing Products – \$203 million; Installation and Other Services – \$52 million; and Other Specialty Products – \$153 million.

### **Cabinets and Related Products**

In North America, we manufacture and sell economy, stock and semi-custom assembled cabinetry for kitchen, bath, storage, home office and home entertainment applications in a broad range of styles and price points. In Europe, we manufacture and sell assembled and ready-to-assemble kitchen, bath, storage, home office and home entertainment cabinetry. These products are sold in the United States and in Europe under a number of trademarks including KRAFTMAID®, DISTINCTIONS®, TVILUM-SCANBIRK™ and WOODGATE® primarily to dealers and home centers, and under the MERILLAT®, MOORES™ and QUALITY CABINETS™ brands primarily to distributors and homebuilders for both the home improvement and new home construction markets. Cabinet sales are significantly affected by levels of activity in both new home construction and retail consumer spending, particularly spending for major home improvement products. A significant portion of our sales for the home improvement market is made through home center retailers. We have also

expanded our product offerings in this segment to include the manufacture and sale of countertops in North America.

Over the past several years, the new home construction market has declined over 70 percent since the peak; this segment has been particularly affected by this downturn, as well as builders producing smaller homes with smaller kitchens. This segment has also been negatively affected by a downturn in the repair and remodel market, particularly by consumers deferring expenditures for big-ticket items.

In 2010, we began the combination of our Builder Cabinet Group and Retail Cabinet Group to form Masco Cabinetry. We believe that the creation of Masco Cabinetry will help us establish an even stronger position to lead the cabinet category within the repair and remodel and new home construction markets. Masco Cabinetry will offer a three brand portfolio of cabinets covering several price points addressing consumer preferences. Masco Cabinetry will also focus on growing the countertop business.

Over the past several years, we have closed several manufacturing plants in this segment. In 2010, we decided to discontinue the manufacture of ready-to-assemble and other non-core in-stock assembled cabinet product lines, as they were not consistent with Masco Cabinetry's strategy of growth through brand building and innovation. This will result in the closure of two additional manufacturing facilities in the second quarter of 2011. In 2010, we also decided to close a manufacturing facility that had been previously idled.

We are currently focused on improving cabinet production efficiencies at lower volumes while maintaining our ability to respond effectively to increased demand when the home improvement and new home construction markets improve. We expect that by the end of the second quarter of 2011, we will be able to manufacture common cabinetry at most of our plants that principally manufacture cabinets for the new home construction market in North America.

The cabinet manufacturing industry in the United States and Europe is highly competitive, with several large competitors and numerous local and regional competitors. In addition to price, we believe that competition in this industry is based largely on product quality, responsiveness to customer needs, product features and selection. Our significant North American competitors include American Woodmark Corporation and Fortune Brands, Inc.

## **Plumbing Products**

Our Plumbing Products segment sells a wide variety of faucet and showering devices that are manufactured by or for us. Our plumbing products are sold in North America and Europe under various brand names including DELTA®, PEERLESS®, HANSGROHE®, AXOR®, BRIZO®, BRASSTECH®, BRISTAN™, GINGER®, NEWPORT BRASS®, ALSONS®, SIRRUS™ and PLUMB SHOP®. Our products include single-handle and double-handle faucets, showerheads, handheld showers and valves, which are sold to major retail accounts and to wholesalers and distributors who, in turn, sell our products to plumbers, building contractors, remodelers, smaller retailers and others.

We believe that our plumbing products are among the leaders in sales in the North American and European markets, with American Standard, Kohler, Moen and Price Pfister as major brand competitors. We also have several European competitors, primarily in Germany, including Friedrich Grohe. We face significant competition from private label products (including house brands sold by certain of our customers). Many of the faucet and showering products with which our products compete are manufactured in Asia. The businesses in our Plumbing Products segment source products from Asia and manufacture products in the United States, Europe and Asia.

Other plumbing products manufactured and sold by us include products branded as AQUA GLASS®, MIROLIN® and AMERICAN SHOWER & BATH™ acrylic and gelcoat tub and shower systems, bath and shower enclosure units, shower trays and laundry tubs, which are sold primarily to wholesale plumbing distributors and home center retailers for the North American home improvement and new home construction markets. Our spas are manufactured and sold under HOT SPRING®, CALDERA® and other trademarks directly to independent dealers. Major competitors include Kohler, Lasco, Maax and Jacuzzi. We sell

HÜPPE® shower enclosures through wholesale channels primarily in western Europe. HERITAGE™ ceramic and acrylic bath fixtures and faucets are principally sold in the United Kingdom directly to selected retailers.

Also included in the Plumbing Products segment are brass and copper plumbing system components and other plumbing specialties, which are sold to plumbing, heating and hardware wholesalers and to home center retailers, hardware stores, building supply outlets and other mass merchandisers. These products are marketed in North America for the wholesale trade under the BRASSCRAFT® and BRASSTECH trademarks and for the “do-it-yourself” market under the MASTER PLUMBER® and PLUMB SHOP trademarks and are also sold under private label.

In addition to price, we believe that competition in our Plumbing Products markets is based largely on brand reputation, product quality, product innovation and features, and breadth of product offering.

A substantial portion of our plumbing products are made from brass, the major components of which are copper and zinc. We have encountered volatility in the price of brass. We have implemented a hedging strategy to attempt to minimize the impact of commodity price volatility. Legislation enacted in California, Vermont and Maryland mandates new standards for acceptable lead content in plumbing products sold in those states. Federal legislation mandating a national standard for lead content in plumbing products will become effective in January 2014. Faucet and water supply valve manufacturers, including our plumbing product companies, will be required to obtain adequate supplies of lead-free brass or suitable alternative materials for continued production of faucets and certain of our plumbing products.

In 2008, our Delta Faucet business introduced faucets incorporating its TOUCH<sub>2</sub>O technology and, in the future, Delta Faucet plans to expand the use of its capacitance sensing PROXIMITY™ technology in its product offerings. Also in 2008, our Delta Faucet business introduced a new water delivery system known as DIAMOND™ Seal Technology. DIAMOND Seal Technology reduces the number of potential leak points in a faucet, simplifies installation and satisfies the legislation described above regulating the acceptable lead content in plumbing products. Delta Faucet has continued to incorporate DIAMOND Seal Technology into most of its faucets. The success of DIAMOND Seal Technology depends on many factors, including the performance of the technology and the market’s acceptance of the technology as well as Delta Faucet’s ability to successfully integrate the technology into its most popular faucets.

### **Installation and Other Services**

Our Installation and Other Services segment sells installed building products and distributes building products primarily to the new home construction market, and, to a lesser extent, the commercial construction and retro-fit markets, throughout the United States. In order to respond to the significant decrease in demand in the new home construction industry over the past several years, we have implemented various cost savings initiatives including the consolidation and closure of approximately 100 branch locations. This rationalization has been accomplished while maintaining our strategic presence in most of the top 100 Metropolitan Statistical Areas (“MSA”) in the United States. In addition, we have de-emphasized the installation of certain non-insulation building products that are not core to our service offering, including windows and paint. In addition to insulation, we offer gutters, after-paint products, framing components, fireplaces, garage doors and cabinets. The installation and distribution of insulation comprised approximately eight percent, nine percent and eleven percent of our consolidated net sales for the years ended December 31, 2010, 2009 and 2008, respectively. Installed building products are supplied primarily to custom and production homebuilders by our network of branches located across the United States. Distributed products include insulation, insulation accessories, gutters, fireplaces and roofing. Distributed products are sold primarily to contractors and dealers (including lumber yards) from distribution centers in various parts of the United States.

Within this segment, we have launched several new initiatives related to improved energy efficiency, including energy audit and repair services and retrofit installation services delivered directly to homeowners as well as through retailers and dealer outlets.

In addition to price, we believe that competition in this industry is based largely on customer service and the quality of installation service. We believe that we are the largest national provider of installed insulation in

the new home construction industry in the United States. Our competitors include several regional contractors, as well as numerous local contractors and lumber yards. We believe that our financial resources are substantial compared to regional and local contractors.

### **Decorative Architectural Products**

We produce architectural coatings including paints, primers, specialty paint products, stains and waterproofing products. The products are sold in the United States, Canada, China, Mexico and South America under the brand names BEHR®, KILZ® and EXPRESSIONS® to “do-it-yourself” and professional customers through home centers, paint stores and other retailers. Net sales of architectural coatings comprised approximately 20 percent, 20 percent and 15 percent of our consolidated net sales for the years ended December 31, 2010, 2009 and 2008, respectively. Competitors in the architectural coatings market include large national and international brands such as Benjamin Moore, Glidden, Olympic, Sherwin-Williams, Valspar and Zinsser, as well as many regional and other national brands. In addition to price, we believe that competition in this industry is based largely on product quality, technology and product innovation, customer service and brand reputation.

Our BEHR products are sold through The Home Depot, the segment's and our largest customer. The paint departments at The Home Depot stores include the Behr color center and computer kiosk with the COLOR SMART BY BEHR® computerized color-matching system that enables consumers to select and coordinate their paint-color selection. In 2009, Behr's product offering was enhanced by the introduction of the BEHR PREMIUM PLUS ULTRA interior paint, which is a high-quality, low volatile organic compound, interior paint and primer in one. The loss of this segment's sales to The Home Depot would have a material adverse effect on this segment's business and on our consolidated business as a whole.

Titanium dioxide is a major ingredient in the manufacture of paint. Shortages of supply and cost increases for titanium dioxide in the past have resulted from surges in global demand and from production capacity limitations. Petroleum products are also used in the manufacture of architectural coatings. Significant increases in the cost of crude oil and natural gas lead to higher raw material costs (e.g., for resins, solvents and packaging, as well as titanium dioxide), which can adversely affect the segment's results of operations.

Our Decorative Architectural Products segment also includes LIBERTY® branded cabinet, door, window and other hardware, which is manufactured for us and sold to home centers, other retailers, original equipment manufacturers and wholesale markets. Key competitors in North America include Amerock, Top Knobs, Direct Import, Hickory Hardware and Stanley Black & Decker. Decorative bath hardware and shower accessories are sold under the brand names FRANKLIN BRASS® and DECOR BATHWARE® to distributors, home centers and other retailers. Competitors include Moen and GATCO.

### **Other Specialty Products**

We manufacture and sell vinyl, fiberglass and aluminum windows and patio doors under the MILGARD® brand name to the home improvement and new home construction markets, principally in the western United States. MILGARD products are sold primarily through dealers and, to a lesser extent, directly to production homebuilders and through lumber yards and home centers. In late 2010, Milgard introduced the ESSENCE SERIES of wood and fiberglass windows and doors, including the ESSENCE SERIES Wood Window, a window that combines a wood interior with a fiberglass exterior. This segment's competitors in North America include national brands, such as Jeld-Wen, Simonton, Pella and Andersen, and numerous regional brands. In the United Kingdom, we manufacture and sell windows, related products and components under several brand names including GRIFFIN™, CAMBRIAN™, PREMIER™ and DURAFLEX™. Sales are primarily through dealers and wholesalers to the repair and remodeling markets, although our Duraflex business is also a supplier to other window fabricators. United Kingdom competitors include many small and mid-sized firms and a few large, vertically integrated competitors. In addition to price, we believe that competition in this industry is based largely on customer service and product quality.

We manufacture and sell a complete line of manual and electric staple gun tackers, staples and other fastening tools under the brand names ARROW® and POWERSHOT®. We sell these products through various distribution channels including home centers and other retailers and wholesalers. Our principal North American competitor in this product line is Stanley Black & Decker. In 2010, Arrow introduced a new product line of staple guns and nail tackers, which are Reliable, Ergonomic and Durable (RED®).

### **Additional Information**

- We hold United States and foreign patents, patent applications, licenses, trademarks, trade names, trade secrets and proprietary manufacturing processes. As a manufacturer and distributor of brand name products, we view our trademarks and other intellectual property rights as important, but do not believe that there is any reasonable likelihood of a loss of such rights that would have a material adverse effect on our present business as a whole.
- All of our operating segments, except the Plumbing Products segment, normally experience stronger sales during the second and third calendar quarters, corresponding with the peak season for new home construction and remodeling.
- We are subject to laws and regulations relating to the protection of the environment. In addition to our responsibilities for environmental remediation, our businesses are subject to other requirements regarding protection of the environment and worker health and safety. Our businesses are subject to requirements relating to the emission of volatile organic compounds which may impact our sourcing of particleboard, require that we install special equipment in manufacturing facilities or that we reformulate paint products. As described above, our Plumbing Products segment is subject to restrictions on lead content in some of its products. Compliance with such laws and regulations could significantly affect product performance as well as our production costs. We monitor applicable laws and regulations relating to the protection of the environment, climate disruption and worker health and safety, and incur ongoing expense relating to compliance. We do not expect compliance with the federal, state and local regulations relating to the discharge of materials into the environment, or otherwise relating to the protection of the environment and worker health and safety, will result in material capital expenditures or have a material adverse effect on our earnings or competitive position.
- We do not consider backlog orders to be material.
- At December 31, 2010, we employed approximately 32,500 people. Satisfactory relations have generally prevailed between us and our employees.

### **Available Information**

Our website is [www.masco.com](http://www.masco.com). Our periodic reports and all amendments to those reports required to be filed or furnished pursuant to Section 13(a) or Section 15(d) of the Securities Exchange Act of 1934 are available free of charge through our website as soon as reasonably practicable after those reports are electronically filed with or furnished to the Securities and Exchange Commission. This Report is being posted on our website concurrently with its filing with the Securities and Exchange Commission. Material contained on our website is not incorporated by reference into this Report.

### **Item 1A. Risk Factors.**

There are a number of business risks and uncertainties that could affect our business. These risks and uncertainties could cause our actual results to differ from past performance or expected results. We consider the following risks and uncertainties to be most relevant to our specific business activities. Additional risks and uncertainties not presently known to us, or that we currently believe to be immaterial, also may adversely impact our business, financial condition and results of operations.

**A significant portion of our business relies on home improvement and new home construction activity levels, both of which are experiencing a prolonged and substantial downturn.**

A significant portion of our business relies on home improvement (including repair and remodeling) and new home construction activity levels, principally in North America and Europe. The new home construction market, which is cyclical in nature, is experiencing a prolonged and substantial downturn marked by continued softness in the demand for new homes, an oversupply of new and existing homes on the market and more stringent standards for homebuyers seeking financing. The oversupply of existing homes held for sale is exacerbated by a growing number of home mortgage foreclosures as well as uncertainties in the home foreclosure process, which are contributing to the downward pressure on home prices.

Unlike most previous cyclical declines in new home construction, this economic decline is also adversely affecting our home improvement businesses. Continued low levels of consumer confidence, high levels of unemployment and the downward pressure on home prices have made consumers increasingly reluctant to make additional investments in existing homes, such as kitchen and bath remodeling projects. The increasing number of households with negative equity in their homes and more conservative lending practices, including for home equity loans which are often used to finance repairs and remodeling, are limiting the ability of consumers to finance home improvements.

Although we believe that the long-term outlook for the home improvement and new home construction markets is favorable, we cannot predict the type, timing or strength of a recovery in our markets. Prolonged depressed activity levels in consumer spending for home improvements and new home construction will continue to adversely affect our results of operations and our financial position and may disproportionately affect certain of our business segments that are most heavily dependent on new home construction markets and large consumer investments in home remodeling projects.

**A prolonged economic downturn may reduce our financial resources and flexibility.**

Our credit agreement contains various financial covenants we must comply with, including covenants regarding debt to total capitalization. At December 31, 2010, we had additional borrowing capacity, subject to availability, of up to \$113 million; alternatively, we could absorb a reduction in shareholders' equity of \$61 million and remain in compliance with this covenant.

We have recently amended our credit agreement to allow for the add-back to shareholders' equity of the impairment charges we took in 2010 for financial investments, goodwill and other intangible assets and changes to the valuation allowance on our deferred tax assets included in income tax expense aggregating \$986 million, after tax. The amendment (deemed to be effective and applicable as of December 31, 2010) also allows us to add-back, if incurred, up to \$350 million, in the aggregate, of future non-cash charges. We currently have borrowing capacity approximating \$1 billion available under the Credit Agreement. See Footnote K for a detailed discussion of the terms of our credit facility and the recent amendment.

The valuation of assets on our balance sheet, particularly goodwill and other indefinite-lived intangible assets, is largely dependent upon the expectations for future performance of our businesses. A further decline in the expectation of our future performance, or a further deterioration in expectations regarding the timing and the extent of the recovery of the new home construction market, may cause us to recognize additional non-cash, pre-tax impairment charges, which are not determinable at this time, for certain long-lived assets, including goodwill. This could result in additional impairment charges for goodwill and other indefinite-lived intangible assets or other long-lived assets and a further reduction in shareholders' equity. Such charges and potential reduction in shareholders' equity may limit our borrowing capacity under our credit agreement. There can be no assurance that we would be able to further amend the credit agreement or to obtain alternative financing, that any such financing would be on acceptable terms or that we would be permitted to do so under the terms of our existing financing arrangements.

**The volatile and challenging economic conditions of the past two years have caused shifts in consumer preferences and purchasing practices.**

The volatile and challenging economic environment of the past two years has caused shifts in consumer preferences and purchasing practices and changes in the business models and strategies of our customers. Such shifts, which may or may not be long-term, have altered the type and prices of products demanded by the end-consumer and our customers. Over the past two years, we have seen a downward trend in the size of the new homes being built, resulting in smaller kitchens and baths. In addition, consumers have shown an increasing interest in lower-cost products. If we do not timely and effectively identify and respond to these changing consumer preferences, our relationships with our customers could be harmed, the demand for our products could be reduced and our market share could be negatively affected.

**Our response to the prolonged downturn has been to continue our focus on implementation of cost savings initiatives, which have been costly and may not be effective.**

During the current downturn in the home improvement and new home construction markets, we have focused on cost saving initiatives, including rationalizing our businesses through business consolidations, plant closures, headcount reductions, system implementations and other cost saving initiatives. During 2010 and 2009, we incurred pre-tax costs and charges of \$208 million and \$94 million, respectively, related to these initiatives. In the future, we may incur costs and charges relating to additional cost savings initiatives.

We may not fully achieve the anticipated cost savings from these initiatives. If we do not effectively balance our focus on cost savings with the need to maintain a strong sales presence for our brands, we could lose market share. If the eventual recovery of our markets is fast-paced and robust, we may not be able to replace our reduced manufacturing and installation capacity in a timely fashion and our ability to respond to increased demand could be limited.

**We rely on key customers and may encounter conflicts within and between our distribution channels.**

The size and importance of individual customers to our businesses has increased as customers in our major distribution channels have consolidated or exited the business. Larger customers can make significant changes in their volume of purchases and can otherwise significantly affect the prices we receive for our products and services, our costs of doing business with them and the terms and conditions on which we do business. Sales of our home improvement and building products to home centers are substantial. In 2010, sales to our largest customer, The Home Depot, were \$2.0 billion (approximately 26 percent of our consolidated net sales). Lowe's is our second largest customer. In 2010, our sales to Lowe's were less than ten percent of our consolidated net sales. Although homebuilders, dealers and other retailers represent other channels of distribution for our products and services, the loss of a substantial portion of our sales to The Home Depot or the loss of our sales to Lowe's would have a material adverse effect on our business.

As some of our customers expand their markets and their targeted customers, conflicts between our existing distribution channels have and will continue to occur. In addition, we may undermine the business relationships we have with customers who purchase our products through traditional wholesale channels as we increase the amount of business we transact directly with our larger customers. In addition, our large retail customers are increasingly requesting product exclusivity, which may affect our ability to offer products to other customers.

**Our principal markets are highly competitive.**

The major geographic markets for our products and services are highly competitive and, in recent years, competition has intensified significantly. Competition is further intensified during economic downturns. Home centers are increasing their purchases of products directly from low-cost overseas suppliers for sale as private label and house brand merchandise. Additionally, home centers, which have historically concentrated their sales efforts on retail consumers and remodelers, are increasingly turning their marketing efforts directly

toward professional contractors and installers. We believe that competition in our industries is based on price, product and service quality, brand reputation, customer service and product features and innovation.

In addition to the challenges we have faced as a result of the economic downturn, our ability to maintain our competitive positions in our markets and to grow our businesses depends to a large extent upon successfully maintaining our relationships with major customers, implementing growth strategies in our existing markets and entering new geographic markets, capitalizing on and strengthening our brand names, managing our cost structure, accommodating shorter life-cycles for our products and product development and innovation.

**The cost and availability of materials and the performance of our supply chain affect our operating results.**

It has been, and likely will continue to be, difficult for us to pass on to customers cost increases for commodities or other materials that are major components of our products or services. In addition, we may incur substantial costs as part of our strategy to hedge against price volatility of certain commodities we purchase and we may make commitments to purchase supplies at prices that subsequently exceed their market prices. Delays in adjusting, or in our inability to adjust, selling prices may be due to factors such as our existing arrangements with customers, competitive considerations and customer resistance to price increases. Further, when commodity prices decline, we receive pressure from our customers to reduce prices for our products and services. Changes in energy costs and certain commodities not only impact our production costs, but also the cost to transport our products.

We manufacture products in Asia and source products and components from third parties in Asia. The distances involved in these arrangements, together with differences in business practices, shipping and delivery requirements, the limited number of suppliers, and laws and regulations, have increased the difficulty of managing our supply chain, the complexity of our supply chain logistics and the potential for interruptions in our production scheduling.

We rely heavily or, in certain cases, exclusively on outside suppliers for certain of our products or key components. Generally, these products and components are obtainable from various sources and in sufficient quantities. However, the loss of, or a substantial decrease in the availability of products or components from our suppliers, or the loss of key supplier arrangements may disrupt our business and could adversely impact our financial condition, operating results and cash flows.

**International political, monetary, economic and social developments affect our business.**

Over 20 percent of our sales are made outside of North America (principally in Europe) and are transacted in currencies other than U.S. dollars (principally the euro and the British pound sterling). Increased international sales make up an important part of our future strategic plans. In addition, we manufacture products in Asia and source products and components from third parties in Asia. Our international business faces risks associated with changes in political, monetary, economic and social environments, labor conditions and practices, the laws, regulations and policies of foreign governments, cultural differences and differences in enforcement of contract and intellectual property rights. U.S. laws affecting activities of U.S. companies doing business abroad, including tax laws and laws regulating various business practices, also impact our international business. Our international operating results may be influenced, when compared to our North American results, in part due to relative economic conditions in the European markets and due to competitive pricing pressures on certain products. The financial reporting of our consolidated operating results is affected by fluctuations in currency exchange rates, which may present challenges in comparing operating performance from period to period and in forecasting future performance.

**We have financial commitments and investments in financial assets, including assets that are not readily marketable and involve financial risk.**

We continue to reduce our investment in private equity funds. Since there is no active trading market for investments in private equity funds, they are for the most part illiquid. These investments, by their nature, can also have a relatively higher degree of business risk, including financial leverage, than other financial investments. Future changes in market conditions, the future performance of the underlying investments or new information provided by private equity fund managers could affect the recorded values of such investments or the amounts realized upon liquidation. In addition, we have commitments that require us to contribute additional capital to these private equity funds upon receipt of a capital call from the private equity fund.

**Claims and litigation could be costly.**

We are, from time to time, involved in various claims, litigation matters and regulatory proceedings that arise in the ordinary course of our business and which could have a material adverse effect on us. These matters may include contract disputes, automobile liability and other personal injury claims, warranty disputes, environmental claims or proceedings, other tort claims, employment and tax matters and other proceedings and litigation, including class actions.

We are subject to product safety regulations, recalls and direct claims for product liability that can result in significant liability and, regardless of the ultimate outcome, can be costly to defend or manage. Also, we increasingly rely on other manufacturers to provide us with products or components for products that we sell. Due to the difficulty of controlling the quality of products or components sourced from other manufacturers, we are exposed to risks relating to the quality of such products and to limitations on our recourse against such suppliers.

We have also experienced class action lawsuits in recent years predicated upon claims for antitrust violations, product liability and wage and hour issues. We have generally denied liability and have vigorously defended these cases. Due to their scope and complexity, however, these lawsuits are particularly costly to resolve and significant exposures have been alleged.

Increasingly, our homebuilder customers are subject to construction defect and home warranty claims in the ordinary course of their business. Our contractual arrangements with these customers may include our agreement to defend and indemnify them against various liabilities caused by our negligence. These claims, often asserted several years after completion of construction, can result in complex lawsuits or claims against the homebuilders and many of their subcontractors, including us, and may require us to incur defense and indemnity costs even when our products or services are not the principal basis for the claims.

Although we intend to defend all claims and litigation matters vigorously, given the inherently unpredictable nature of claims and litigation, we cannot predict with certainty the outcome or effect of any claim or litigation matter.

We maintain insurance against some, but not all, of these risks of loss resulting from claims and litigation. We may elect not to obtain insurance if we believe the cost of available insurance is excessive relative to the risks presented. The levels of insurance we maintain may not be adequate to fully cover any and all losses or liabilities. If any significant accident, judgment, claim or other event is not fully insured or indemnified against, it could have a material adverse impact on our business, financial condition and results of operations.

See Note S to the consolidated financial statements included in Item 8 of this Report for additional information about litigation involving our businesses.

**Government and industry responses to environmental and health and safety concerns could impact our capital expenditures and operating results.**

We are subject to U.S. and foreign government regulations pertaining to health and safety (including protection of employees and consumers), climate disruption and environmental issues. In addition to complying with current requirements and requirements that will become effective at a future date, even more stringent requirements could be imposed on our industries in the future. Compliance with these regulations may require us to alter our manufacturing and installation processes and our sourcing. Such actions could adversely impact our operating results, and our ability to effectively and timely meet such regulations could adversely impact our competitive position.

**The long-term performance of our businesses relies on our ability to attract, develop and retain talented personnel.**

To be successful, we must attract, develop and retain highly qualified and talented personnel and, as we consider entering new international markets, skilled personnel familiar with these markets. We compete for employees with a broad range of employers in many different industries, including large multinational firms, and we invest significant resources in recruiting, developing, motivating and retaining them. The failure to attract, develop, motivate and retain key employees could negatively affect our competitive position and our operating results.

**Item 1B. Unresolved Staff Comments.**

None.

## Item 2. Properties.

The table below lists our principal North American properties for segments other than Installation and Other Services.

<u>Business Segment</u>	<u>Manufacturing</u>	<u>Warehouse and Distribution</u>
Cabinets and Related Products . . . . .	16	15
Plumbing Products . . . . .	24	6
Decorative Architectural Products . . . . .	8	10
Other Specialty Products . . . . .	<u>13</u>	<u>7</u>
Totals . . . . .	<u>61</u>	<u>38</u>

Most of our North American facilities range in size from single warehouse buildings of approximately 10,000 square feet to complex manufacturing facilities that exceed 1,000,000 square feet. We own most of our North American manufacturing facilities, none of which are subject to significant encumbrances. A substantial number of our warehouse and distribution facilities are leased.

Our Installation and Other Services segment operates approximately 200 installation branch locations and approximately 70 distribution centers in the United States, most of which are leased.

The table below lists our principal properties outside of North America.

<u>Business Segment</u>	<u>Manufacturing</u>	<u>Warehouse and Distribution</u>
Cabinets and Related Products . . . . .	5	11
Plumbing Products . . . . .	14	26
Decorative Architectural Products . . . . .	—	1
Other Specialty Products . . . . .	<u>8</u>	<u>1</u>
Totals . . . . .	<u>27</u>	<u>39</u>

Most of our international facilities are located in China, Denmark, Germany and the United Kingdom. We generally own our international manufacturing facilities, none of which are subject to significant encumbrances. A substantial number of our international warehouse and distribution facilities are leased.

Our corporate headquarters are located in Taylor, Michigan and are owned by us. We own an additional building near our corporate headquarters that is used by our corporate research and development department.

Each of our operating divisions assesses the manufacturing, distribution and other facilities needed to meet its operating requirements. Our buildings, machinery and equipment have been generally well maintained and are in good operating condition. We believe our facilities have sufficient capacity and are adequate for our production and distribution requirements.

## Item 3. Legal Proceedings.

Information regarding legal proceedings involving us is set forth in Note S to our consolidated financial statements included in Item 8 of this Report and is incorporated herein by reference.

## Item 4. [Removed and Reserved.]

**Supplementary Item. Executive Officers of the Registrant  
(Pursuant to Instruction 3 to Item 401(b) of Regulation S-K).**

<u>Name</u>	<u>Position</u>	<u>Age</u>	<u>Executive Officer Since</u>
Timothy Wadhams . . . . .	President and Chief Executive Officer	62	2001
Donald J. DeMarie . . . . .	Executive Vice President and Chief Operating Officer	48	2007
John G. Sznewajs . . . . .	Vice President, Treasurer and Chief Financial Officer	43	2005
William T. Anderson . . . . .	Vice President – Controller	63	2008
Charles F. Greenwood . . . . .	Vice President – Human Resources	63	2008
Gregory D. Wittrock . . . . .	Vice President, General Counsel and Secretary	64	2009

Executive officers are elected annually by our Board of Directors. Each of the executive officers named above has been employed by us for at least the past five years. Mr. DeMarie was elected Executive Vice President in July 2007 and became Chief Operating Officer in December 2007. He had previously served as Group President of our Installation and Other Services segment since 2003. He served as President and Chief Executive Officer of Masco Contractor Services and in other managerial roles since 1995. Mr. Sznewajs was elected to his current position in July 2007. He had previously served as Vice President and Treasurer since 2005 and Vice President – Business Development since 2003. Mr. Anderson has served as our Vice President – Controller since 2007. From 2005 to 2007, he served as Vice President-Controller, Corporate Accounting. From 2001 to 2004, Mr. Anderson served as Group Vice President. Mr. Greenwood has served as Vice President – Human Resources of the Company since July 2007. Prior to 2007, Mr. Greenwood was the Company’s Director of Employee Relations since 1992. Mr. Wittrock was elected Vice President, General Counsel and Secretary in 2009. From May 2009 to November 2009, Mr. Wittrock was Assistant General Counsel and Director – Operations of the Legal Department. Prior to May 2009, Mr. Wittrock served as the Company’s Assistant General Counsel for over 20 years.

## PART II

### Item 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities.

The New York Stock Exchange is the principal market on which our common stock is traded. The following table indicates the high and low sales prices of our common stock as reported by the New York Stock Exchange and the cash dividends declared per common share for the periods indicated:

<u>Quarter</u>	<u>Market Price</u>		<u>Dividends Declared</u>
	<u>High</u>	<u>Low</u>	
<b>2010</b>			
Fourth .....	\$13.54	\$10.46	\$.075
Third .....	12.05	9.94	.075
Second .....	18.78	10.74	.075
First .....	15.75	12.76	.075
Total .....			<u>\$ .30</u>
<b>2009</b>			
Fourth .....	\$14.89	\$11.44	\$.075
Third .....	15.50	8.15	.075
Second .....	11.46	6.50	.075
First .....	12.04	3.64	.075
Total .....			<u>\$ .30</u>

On February 10, 2011, there were approximately 5,500 holders of record of the Company's common stock.

We expect that our practice of paying quarterly dividends on our common stock will continue, although the payment of future dividends is at the discretion of our Board of Directors and will depend upon our earnings, capital requirements, financial condition and other factors.

#### Equity Compensation Plan Information

The Company grants equity under its 2005 Long Term Stock Incentive Plan (the "Plan"). The following table sets forth information as of December 31, 2010 concerning the Plan, which was approved by our stockholders. The Company does not have any equity compensation plans that are not approved by stockholders.

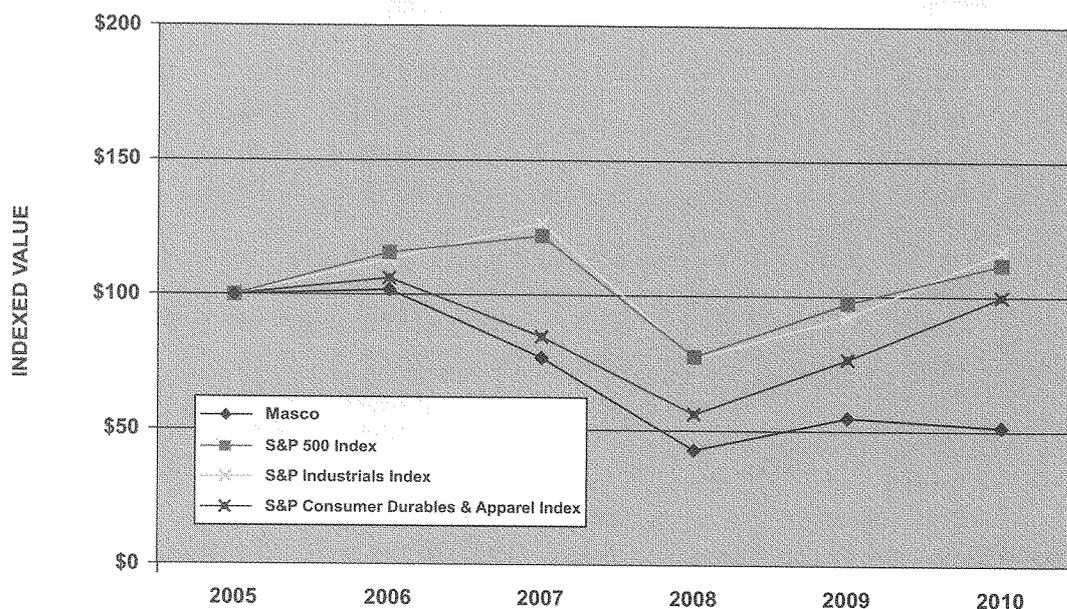
<u>Plan Category</u>	<u>Number of Securities to be Issued Upon Exercise of Outstanding Options, Warrants and Rights</u>	<u>Weighted-Average Exercise Price of Outstanding Options, Warrants and Rights</u>	<u>Number of Securities Remaining Available for Future Issuance Under Equity Compensation Plans (Excluding Securities Reflected in the First Column)</u>
Equity compensation plans approved by stockholders .....	37,212,588	\$21.46	11,860,100

The remaining information required by this Item will be contained in the Company's definitive Proxy Statement for its 2011 Annual Meeting of Stockholders, to be filed on or before April 30, 2011, and such information is incorporated herein by reference.

## Performance Graph

The table below compares the cumulative total shareholder return on our common stock with the cumulative total return of (i) the Standard & Poor's 500 Composite Stock Index ("S&P 500 Index"), (ii) The Standard & Poor's Industrials Index ("S&P Industrials Index") and (iii) the Standard & Poor's Consumer Durables & Apparel Index ("S&P Consumer Durables & Apparel Index"), from December 31, 2005 through December 31, 2010, when the closing price of our common stock was \$12.66. The graph assumes investments of \$100 on December 31, 2005 in our common stock and in each of the three indices and the reinvestment of dividends.

### PERFORMANCE GRAPH



The table below sets forth the value, as of December 31 for each of the years indicated, of a \$100 investment made on December 31, 2005 in each of our common stock, the S&P 500 Index, the S&P Industrials Index and the S&P Consumer Durables & Apparel Index and includes the reinvestment of dividends.

	2006	2007	2008	2009	2010
Masco	\$101.79	\$ 76.74	\$42.81	\$54.89	\$ 51.51
S&P 500 Index	\$115.61	\$121.95	\$77.38	\$97.44	\$111.89
S&P Industrials Index	\$113.16	\$126.72	\$76.79	\$92.30	\$116.64
S&P Consumer Durables & Apparel Index	\$106.16	\$ 84.50	\$56.13	\$76.51	\$ 99.87

In July 2007, our Board of Directors authorized the purchase of up to 50 million shares of our common stock in open-market transactions or otherwise. At December 31, 2010, we had remaining authorization to repurchase up to 27 million shares. During 2010, we repurchased and retired three million shares of our common stock, for cash aggregating \$45 million to offset the dilutive impact of the 2010 grant of three million shares of long-term stock awards. We did not purchase any shares during the three months ended December 31, 2010.

**Item 6. Selected Financial Data.**

	Dollars in Millions (Except Per Common Share Data)				
	2010	2009	2008	2007	2006
Net Sales (1) . . . . .	\$ 7,592	\$7,792	\$9,484	\$11,413	\$12,390
Operating (loss) profit (1)(2)(3)(4)(5)(6) . . . . .	\$ (499)	\$ 55	\$ 90	\$ 1,061	\$ 1,115
(Loss) income from continuing operations (1)(2)(3)(4)(5)(6)(7) . . . . .	\$(1,043)	\$ (140)	\$ (366)	\$ 502	\$ 438
Per share of common stock:					
(Loss) income from continuing operations:					
Basic . . . . .	\$ (3.00)	\$ (.41)	\$ (1.06)	\$ 1.33	\$ 1.09
Diluted . . . . .	\$ (3.00)	\$ (.41)	\$ (1.06)	\$ 1.32	\$ 1.08
Dividends declared . . . . .	\$ .30	\$ .30	\$ .93	\$ .92	\$ .88
Dividends paid . . . . .	\$ .30	\$ .46	\$ .925	\$ .91	\$ .86
At December 31:					
Total assets . . . . .	\$ 8,140	\$9,175	\$9,483	\$10,907	\$12,325
Long-term debt . . . . .	4,032	3,604	3,915	3,966	3,533
Shareholders' equity . . . . .	1,582	2,817	2,981	4,142	4,579

- (1) Amounts exclude discontinued operations.
- (2) The year 2010 includes non-cash impairment charges for goodwill and other intangible assets aggregating \$593 million after tax (\$721 million pre-tax). The year 2010 also includes a valuation allowance on U.S. deferred tax assets of \$371 million.
- (3) The year 2009 includes non-cash impairment charges for goodwill aggregating \$180 million after tax (\$262 million pre-tax).
- (4) The year 2008 includes non-cash impairment charges for goodwill and other intangible assets aggregating \$445 million after tax (\$467 million pre-tax).
- (5) The year 2007 includes non-cash impairment charges for goodwill and other intangible assets aggregating \$100 million after tax (\$119 million pre-tax).
- (6) The year 2006 includes non-cash impairment charges for goodwill aggregating \$317 million after tax (\$317 million pre-tax).
- (7) (Loss) income from continuing operations excludes income from noncontrolling interest of \$41 million, \$38 million, \$39 million, \$37 million and \$27 million in 2010, 2009, 2008, 2007 and 2006, respectively.

## **Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations.**

The financial and business analysis below provides information which we believe is relevant to an assessment and understanding of our consolidated financial position, results of operations and cash flows. This financial and business analysis should be read in conjunction with the consolidated financial statements and related notes.

The following discussion and certain other sections of this Report contain statements reflecting our views about our future performance and constitute "forward-looking statements" under the Private Securities Litigation Reform Act of 1995. Forward-looking statements can be identified by words such as "anticipate," "intend," "plan," "believe," "estimate," "expect," "assume," "seek," "appear," "may," "should", "will" and similar references to future periods. These views involve risks and uncertainties that are difficult to predict and, accordingly, our actual results may differ materially from the results discussed in such forward-looking statements. We caution you against relying on any of these forward-looking statements. In addition to the various factors included in the "Executive Level Overview," "Critical Accounting Policies and Estimates" and "Outlook for the Company" sections, our future performance may be affected by our reliance on new home construction and home improvement levels, our reliance on key customers, the cost and availability of raw materials, shifts in consumer preferences and purchasing practices, and our ability to achieve cost savings through the Masco Business System and other initiatives. These and other factors are discussed in detail in Item 1A "Risk Factors" of this Report. Any forward-looking statement made by us in this Report speaks only as of the date on which it was made. Factors or events that could cause our actual results to differ may emerge from time to time, and it is not possible for us to predict all of them. We undertake no obligation to update publicly any forward-looking statements as a result of new information, future events or otherwise.

### **Executive Level Overview**

We manufacture, distribute and install home improvement and building products. These products are sold to the home improvement and new home construction markets through mass merchandisers, hardware stores, home centers, homebuilders, distributors and other outlets for consumers and contractors.

During 2010, we continued to experience further sales volume declines for our cabinets, Installation and Other Services and builders' hardware products. The sales volume decline for our installation and other services is primarily related to reduced revenue per job and the loss of market share in the new home construction market. The sales volume decline for our cabinet products is related to lower repair and remodel activity and shifting consumer preference to lower price point products, which has resulted in loss of market share related to cabinet repair and remodel activity with big box customers. Such sales volume declines were partially offset by a more favorable product mix of plumbing products and paints and stains. Net sales decreased three percent in 2010 from 2009, and operating profit (as adjusted to exclude impairment charges for goodwill and other intangible assets, general corporate expense, net, charge for defined-benefit plan curtailment, charge for litigation settlements, accelerated stock compensation expense, and loss on corporate fixed assets, net — see Footnote O of the consolidated financial statements) declined to 4.4 percent of sales in 2010 from 6.2 percent of sales in 2009.

Factors that affect our results of operations include the levels of home improvement activity and new home construction principally in North America and Europe, the importance of our relationships with key customers (including The Home Depot, which represented approximately 26 percent of net sales in 2010), our ability to maintain our leadership positions in our U.S. and global markets in the face of increasing competition and our ability to effectively manage our overall cost structure, including the cost and availability of materials. Our International businesses face political, monetary, economic and other risks that vary from country to country, as well as fluctuations in currency exchange rates. Further, we have financial commitments and investments in financial assets that are not readily marketable and that involve financial risk. In addition, litigation could be costly. These and other factors are discussed in more detail in Item 1A "Risk Factors" of this Report.

## **Critical Accounting Policies and Estimates**

Our discussion and analysis of our financial condition and results of operations are based upon our consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP"). The preparation of these financial statements requires us to make certain estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of any contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting periods. We regularly review our estimates and assumptions, which are based upon historical experience, as well as current economic conditions and various other factors that we believe to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of certain assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates and assumptions.

We believe that the following critical accounting policies are affected by significant judgments and estimates used in the preparation of our consolidated financial statements.

### ***Revenue Recognition and Receivables***

We recognize revenue as title to products and risk of loss is transferred to customers or when services are rendered. We record revenue for unbilled services performed based upon estimates of labor incurred in the Installation and Other Services segment; such amounts are recorded in Receivables. We record estimated reductions to revenue for customer programs and incentive offerings, including special pricing and co-operative advertising arrangements, promotions and other volume-based incentives. We maintain allowances for doubtful accounts receivable for estimated losses resulting from the inability of customers to make required payments. In addition, we monitor our customer receivable balances and the credit worthiness of our customers on an on-going basis. During downturns in our markets, declines in the financial condition and creditworthiness of customers impact the credit risk of the receivables involved and we have incurred additional bad debt expense related to customer defaults. Our bad debt expense was \$19 million, \$34 million and \$41 million for the years ended December 31, 2010, 2009 and 2008, respectively.

In North America, we manufacture products (principally windows, doors and cabinets) and provide installation of insulation and other products and services to homebuilders. Our bad debt expense related to homebuilders was \$10 million, \$22 million and \$28 million for the years ended December 31, 2010, 2009 and 2008, respectively.

### ***Inventories***

We record inventories at the lower of cost or net realizable value, with expense estimates made for obsolescence or unsaleable inventory equal to the difference between the recorded cost of inventories and their estimated market value based upon assumptions about future demand and market conditions. On an on-going basis, we monitor these estimates and record adjustments for differences between estimates and actual experience. Historically, actual results have not significantly deviated from those determined using these estimates.

### ***Financial Investments***

On January 1, 2008, we adopted accounting guidance that defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements for our financial investments and liabilities. This guidance defines fair value as "the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date." Further, it defines a fair value hierarchy, as follows: Level 1 inputs as quoted prices in active markets for identical assets or liabilities; Level 2 inputs as observable inputs other than Level 1 prices, such as quoted market prices for similar assets or liabilities or other inputs that are observable or can be corroborated by market data; and Level 3 inputs as unobservable inputs that are supported by little or no market activity and that are financial instruments whose value is determined using pricing models or instruments for which the determination of fair value requires significant management judgment or estimation.

We have maintained investments in available-for-sale securities and a number of private equity funds, which aggregated \$62 million and \$106 million, respectively, at December 31, 2010. We record investments in available-for-sale securities at fair value, and unrealized gains or losses (that are deemed to be temporary) are recognized, net of tax effect, through shareholders' equity, as a component of other comprehensive income in our consolidated balance sheet. We estimated the fair value of investments in available-for-sale securities using primarily Level 1 inputs.

In the past, we have invested excess cash in auction rate securities. Auction rate securities are investment securities that have interest rates which are reset every 7, 28 or 35 days. At December 31, 2010, our investment in auction rate securities was \$22 million; we have not increased our investment in auction rate securities since 2007. The fair value of auction rate securities is estimated, on a recurring basis, using a discounted cash flow model (Level 3 input). If we changed the discount rate used in the fair value estimate by 75 basis points, the value of the auction rate securities would change by approximately \$1 million.

We carry our investments in private equity funds and other private investments at cost. It is not practicable for us to estimate a fair value for private equity funds and other private investments because there are no quoted market prices, and sufficient information is not readily available for us to utilize a valuation model to determine the fair value for each fund. These investments are evaluated, on a non-recurring basis, for potential other-than-temporary impairment when impairment indicators are present, or when an event or change in circumstances has occurred, that may have a significant adverse effect on the fair value of the investment. Due to the significant unobservable inputs, the fair value measurements used to evaluate impairment are a Level 3 input.

Impairment indicators we consider include the following: whether there has been a significant deterioration in earnings performance, asset quality or business prospects; a significant adverse change in the regulatory, economic or technological environment; a significant adverse change in the general market condition or geographic area in which the investment operates; industry and sector performance; current equity and credit market conditions; and any bona fide offers to purchase the investment for less than the carrying value. We also consider specific adverse conditions related to the financial health of and business outlook for the fund, including industry and sector performance. The significant assumptions utilized in analyzing a fund for potential other-than-temporary impairment include current economic conditions, market analysis for specific funds and performance indicators in residential and commercial construction, biotechnology, health care and information technology sectors in which the applicable funds' investments operate.

At December 31, 2010, we have investments in 17 venture capital funds, with an aggregate carrying value of \$22 million. The venture capital funds invest in start-up or smaller, early-stage established businesses, principally in the information technology, bio-technology and health care sectors. At December 31, 2010, we also have investments in 26 buyout funds, with an aggregate carrying value of \$84 million. The buyout funds invest in later-stage, established businesses and no buyout fund has a concentration in a particular sector.

Since there is no active trading market for these investments, they are for the most part illiquid. These investments, by their nature, can also have a relatively higher degree of business risk, including financial leverage, than other financial investments. The timing of distributions from the funds, which depends on particular events related to the underlying investments, as well as the funds' schedules for making distributions and their needs for cash, can be difficult to predict. As a result, the amount of income we record from these investments can vary substantially from quarter to quarter. Future changes in market conditions, the future performance of the underlying investments or new information provided by private equity fund managers could affect the recorded values of these investments and the amounts realized upon liquidation.

We record an impairment charge to earnings when an investment has experienced a decline in fair value that is deemed to be other-than-temporary. During 2010, we recognized non-cash, pre-tax impairment charges of \$34 million related to our investment in Asahi Tec (\$28 million), three private equity funds (\$4 million) and one private investment (\$2 million).

## ***Goodwill and Other Intangible Assets***

We record the excess of purchase cost over the fair value of net tangible assets of acquired companies as goodwill or other identifiable intangible assets. In the fourth quarter of each year, or as events occur or circumstances change that would more likely than not reduce the fair value of a reporting unit below its carrying amount, we complete the impairment testing of goodwill utilizing a discounted cash flow method. We selected the discounted cash flow methodology because we believe that it is comparable to what would be used by other market participants. We have defined our reporting units and completed the impairment testing of goodwill at the operating segment level, as defined by accounting guidance. Our operating segments are reporting units that engage in business activities, for which discrete financial information, including five-year forecasts, are available.

Determining market values using a discounted cash flow method requires us to make significant estimates and assumptions, including long-term projections of cash flows, market conditions and appropriate discount rates. Our judgments are based upon historical experience, current market trends, consultations with external valuation specialists and other information. While we believe that the estimates and assumptions underlying the valuation methodology are reasonable, different estimates and assumptions could result in different outcomes. In estimating future cash flows, we rely on internally generated five-year forecasts for sales and operating profits, including capital expenditures, and generally a one to three percent long-term assumed annual growth rate of cash flows for periods after the five-year forecast. We generally develop these forecasts based upon, among other things, recent sales data for existing products, planned timing of new product launches, estimated housing starts and repair and remodeling estimates for existing homes.

In 2010, for our reporting units that primarily sell to the new home construction market (including those in the Installation and Other Services segment), we utilized estimated housing starts, from independent industry sources, growing from current levels to 1.5 million units in 2015 (terminal growth year) and operating profit margins improving to approximate historical margins for those business units by 2015 (terminal growth year). We generally utilize our weighted average cost of capital (discount rate) of approximately eight percent to discount the estimated cash flows. However, in 2010, due to market conditions, we increased the discount rate to a range of nine percent to eleven percent for most of our reporting units, based upon a review of the current risks impacting our businesses.

In the fourth quarter of 2010, we estimated that future discounted cash flows projected for most of our reporting units were greater than the carrying values. Any increases in estimated discounted cash flows would have no effect on the reported value of goodwill.

If the carrying amount of a reporting unit exceeds its fair value, we measure the possible goodwill impairment based upon an allocation of the estimate of fair value of the reporting unit to all of the underlying assets and liabilities of the reporting unit, including any previously unrecognized intangible assets (Step Two Analysis). The excess of the fair value of a reporting unit over the amounts assigned to its assets and liabilities is the implied fair value of goodwill. An impairment loss is recognized to the extent that a reporting unit's recorded goodwill exceeds the implied fair value of goodwill.

In 2010, we recognized non-cash, pre-tax impairment charges for goodwill aggregating \$711 million (\$587 million, after tax). The pre-tax impairment charge relates to our North American Installation business and reflects the weak level of new home construction activity in 2010, the historic low levels of new housing starts and the expectation that the recovery in the new home construction market will be modestly slower than previously anticipated. We increased the discount rate used to estimate the fair value of our businesses in the new home construction industry, due to the uncertainty regarding the timing and trajectory of the recovery in the new home construction market. These changes resulted in our book value exceeding the estimated fair value of the business, resulting in the impairment charge for goodwill.

A 10 percent decrease in the estimated fair value of our reporting units at December 31, 2010 would not have resulted in any additional analysis of goodwill impairment for any additional business unit.

We review our other indefinite-lived intangible assets for impairment annually, in the fourth quarter, or as events occur or circumstances change that indicate the assets may be impaired without regard to the reporting unit. We consider the implications of both external (e.g., market growth, competition and local economic conditions) and internal (e.g., product sales and expected product growth) factors and their potential impact on cash flows related to the intangible asset in both the near- and long-term. In 2010, we recognized non-cash, pre-tax impairment charges for other indefinite-lived intangible assets of \$10 million (\$6 million, after tax). The pre-tax impairment charges recorded in 2010 were as follows: Plumbing Products segment — \$1 million, and Installation and Other Services segment — \$9 million.

Intangible assets with finite useful lives are amortized using the straight-line method over their estimated useful lives. We evaluate the remaining useful lives of amortizable identifiable intangible assets at each reporting period to determine whether events and circumstances warrant a revision to the remaining periods of amortization.

### ***Stock-Based Compensation***

Our 2005 Long Term Stock Incentive Plan (the “2005 Plan”) provides for the issuance of stock-based incentives in various forms to employees and non-employee Directors. At December 31, 2010, outstanding stock-based incentives were in the form of long-term stock awards, stock options, phantom stock awards and stock appreciation rights.

### ***Long-Term Stock Awards***

We grant long-term stock awards to key employees and non-employee Directors and do not cause net share dilution inasmuch as we continue the practice of repurchasing and retiring an equal number of shares on the open market. We measure compensation expense for stock awards at the market price of our common stock at the grant date. There was \$127 million (ten million common shares) of total unrecognized compensation expense related to unvested stock awards at December 31, 2010, which was included as a reduction of common stock and paid-in capital. Effective January 1, 2010, the vesting period for stock awards awarded after January 1, 2010 is 5 years. Effective January 1, 2006, we recognize this expense ratably over the shorter of the vesting period of the stock awards, typically 5 to 10 years (except for stock awards held by grantees age 66 or older, which vest over five years), or the length of time until the grantee becomes retirement-eligible at age 65. For stock awards granted prior to January 1, 2006, we recognize this expense over the vesting period of the stock awards, typically 5 to 10 years, or for executive grantees that are, or will become, retirement-eligible during the vesting period, we recognize the expense over five years or immediately upon a grantee's retirement. Pre-tax compensation expense for the annual vesting of long-term stock awards was \$37 million for 2010.

### ***Stock Options***

We grant stock options to key employees. The exercise price equals the market price of our common stock at the grant date. These options generally become exercisable (vest ratably) over five years beginning on the first anniversary from the date of grant and expire no later than 10 years after the grant date.

We measure compensation expense for stock options using a Black-Scholes option pricing model. For stock options granted subsequent to January 1, 2006, we recognize this compensation expense ratably over the shorter of the vesting period of the stock options, typically five years, or the length of time until the grantee becomes retirement-eligible at age 65. The expense for unvested stock options at January 1, 2006 is based upon the grant date fair value of those options as calculated using a Black-Scholes option pricing model. For stock options granted prior to January 1, 2006, we recognize this compensation expense ratably over the vesting period of the stock options, typically five years. Pre-tax compensation expense for stock options was \$22 million for 2010.

We estimated the fair value of stock options at the grant date using a Black-Scholes option pricing model with the following assumptions for 2010: risk-free interest rate — 2.76%, dividend yield — 2.17%, volatility

factor — 46.03% and expected option life — 6 years. For expense calculation purposes, the weighted average grant-date fair value of option shares granted in 2010 was \$5.30 per option share.

If we increased our assumptions for the risk-free interest rate and the volatility factor by 50 percent, the expense related to the fair value of stock options granted in 2010 would increase by 43 percent. If we lowered our assumptions for the risk-free interest rate and the volatility factor by 50 percent, the expense related to the fair value of stock options granted in 2010 would decrease by 53 percent.

### ***Employee Retirement Plans***

In March 2009, the Board of Directors approved freezing all future benefit accruals under substantially all of our domestic qualified and non-qualified defined-benefit pension plans. The freeze was effective January 1, 2010. As a result of this action, the liabilities for these plans were remeasured and we recognized a curtailment charge of \$8 million in the first quarter of 2009. In addition, certain assumptions appropriate for on-going plans (e.g., turnover, mortality and compensation increases) were modified or eliminated for the remeasurement.

Accounting for defined-benefit pension plans involves estimating the cost of benefits to be provided in the future, based upon vested years of service, and attributing those costs over the time period each employee works. We develop our pension costs and obligations from actuarial valuations. Inherent in these valuations are key assumptions regarding inflation, expected return on plan assets, mortality rates, compensation increases and discount rates for obligations and expenses. We consider current market conditions, including changes in interest rates, in selecting these assumptions. Changes in assumptions used could result in changes to reported pension costs and obligations within our consolidated financial statements.

In December 2010, we decreased our discount rate for obligations to an average of 5.30 percent from 5.80 percent. The discount rate for obligations was based upon the expected duration of each defined-benefit pension plan's liabilities matched to the December 31, 2010 Towers Watson Rate Link curve. The discount rates we use for our defined-benefit pension plans ranged from 2.30 percent to 5.55 percent, with the most significant portion of the liabilities having a discount rate for obligations of 5.00 percent or higher. The assumed asset return was primarily 7.25 percent, reflecting the expected long-term return on plan assets.

Our net underfunded amount for our qualified defined-benefit pension plans, which is the difference between the projected benefit obligation and plan assets, increased to \$359 million at December 31, 2010 from \$332 million at December 31, 2009, primarily due to lower rates of return in the bond market in 2010. In accordance with accounting guidance, the underfunded amount has been recognized on our consolidated balance sheets at December 31, 2010 and 2009. Qualified domestic pension plan assets in 2010 had a net gain of approximately 12 percent compared to average gains of 13 percent for the corporate funds universe within the Independent Consultant Cooperative.

Our projected benefit obligation for our unfunded non-qualified defined-benefit pension plans was \$163 million at December 31, 2010 compared with \$152 million at December 31, 2009. This unfunded amount has been recognized on our consolidated balance sheets at December 31, 2010 and 2009.

We expect pension expense for our qualified defined-benefit pension plans to be \$24 million in 2011 compared with \$23 million in 2010. If we assumed that the future return on plan assets was one-half percent lower than the assumed asset return and the discount rate decreased by 50 basis points, the 2011 pension expense would increase by \$4 million. We expect pension expense for our non-qualified defined-benefit pension plans to be \$9 million in 2011 compared with \$9 million in 2010.

We have several funding options and credits available and we anticipate that we will be required to contribute approximately \$30 million to \$35 million in 2011 to our qualified defined-benefit plans.

## ***Income Taxes***

The accounting guidance for income taxes requires that the future realization of deferred tax assets depends on the existence of sufficient taxable income in future periods. Possible sources of taxable income include taxable income in carryback periods, the future reversal of existing taxable temporary differences recorded as a deferred tax liability, tax-planning strategies that generate future income or gains in excess of anticipated losses in the carryforward period and projected future taxable income.

If, based upon all available evidence, both positive and negative, it is more likely than not (more than 50 percent likely) such deferred tax assets will not be realized, a valuation allowance is recorded. Significant weight is given to positive and negative evidence that is objectively verifiable. A company's three-year cumulative loss position is significant negative evidence in considering whether deferred tax assets are realizable and the accounting guidance restricts the amount of reliance the Company can place on projected taxable income to support the recovery of the deferred tax assets.

In the fourth quarter of 2010, we recorded a \$371 million valuation allowance against our U.S. Federal deferred tax assets as a non-cash charge to income tax expense. In reaching this conclusion, we considered the weaker retail sales of certain of our building products and the slower than anticipated recovery in the U.S. housing market which led to U.S. operating losses and significant U.S. goodwill impairment charges, that primarily occurred in the fourth quarter of 2010, causing us to be in a three-year cumulative U.S. loss position. These factors negatively impact our ability to utilize previously identified tax-planning strategies that included the potential sale of certain non-core operating assets to support the realization of our U.S. Federal deferred tax assets, since current year losses are heavily weighted in determining if sufficient income would exist in the carryforward period to realize the benefit of the strategies.

Recording the valuation allowance does not restrict our ability to utilize the future deductions and net operating losses associated with the deferred tax assets assuming taxable income is recognized in future periods.

A rebound in the U.S. housing market from the current historic lows and retail sales of building products improving from their current levels should have a positive impact on our operating results in the U.S. A return to sustained profitability in the U.S. should result in objective positive evidence thereby warranting consideration of our previously identified tax-planning strategies and the potential reversal of all or a portion of the valuation allowance.

The \$228 million of deferred tax assets at December 31, 2010, for which there are no valuation allowance recorded, is anticipated to be realized through the future reversal of existing taxable temporary differences recorded as deferred tax liabilities at December 31, 2010.

Should we determine that we would not be able to realize our remaining deferred tax assets in the future, an adjustment to the valuation allowance would be recorded in the period such determination is made. The need to maintain a valuation allowance against deferred tax assets may cause greater volatility in our effective tax rate.

The current accounting guidance allows the recognition of only those income tax positions that have a greater than 50 percent likelihood of being sustained upon examination by the taxing authorities. We believe that there is an increased potential for volatility in our effective tax rate because this threshold allows changes in the income tax environment and the inherent complexities of income tax law in a substantial number of jurisdictions to affect the computation of our liability for uncertain tax positions to a greater extent.

While we believe we have adequately provided for our uncertain tax positions, amounts asserted by taxing authorities could vary from our accrued liability for uncertain tax positions. Accordingly, additional provisions for tax-related matters, including interest and penalties, could be recorded in income tax expense in the period revised estimates are made or the underlying matters are settled or otherwise resolved.

### ***Other Commitments and Contingencies***

Certain of our products and product finishes and services are covered by a warranty to be free from defects in material and workmanship for periods ranging from one year to the life of the product. At the time of sale, we accrue a warranty liability for estimated costs to provide products, parts or services to repair or replace products in satisfaction of warranty obligations. Our estimate of costs to service our warranty obligations is based upon historical experience and expectations of future conditions. To the extent that we experience any changes in warranty claim activity or costs associated with servicing those claims, our warranty liability is adjusted accordingly.

The majority of our business is at the consumer retail level through home centers and major retailers. A consumer may return a product to a retail outlet that is a warranty return. However, certain retail outlets do not distinguish between warranty and other types of returns when they claim a return deduction from us. Our revenue recognition policy takes into account this type of return when recognizing revenue, and we record deductions at the time of sale.

We are subject to lawsuits and pending or asserted claims in the ordinary course of our business. Liabilities and costs associated with these matters require estimates and judgments based upon our professional knowledge and experience and that of our legal counsel. When estimates of our exposure for lawsuits and pending or asserted claims meet the criteria for recognition under accounting guidance, amounts are recorded as charges to earnings. The ultimate resolution of these exposures may differ due to subsequent developments. See Note S to our consolidated financial statements for information regarding certain of our legal proceedings.

### **Corporate Development Strategy**

Our current business strategy includes the rationalization of our business units, including consolidations, and increasing synergies among our business units. Going forward, we expect to maintain a balanced growth strategy with emphasis on cash flow, organic growth with fewer acquisitions and growth through new product development, start-up businesses related to home energy services and greenfield locations related to certain Installation and Other Services businesses. As part of our strategic planning, we continue to review all of our businesses to determine which businesses may not be core to our long-term growth strategy.

During 2010, we did not sell any business unit or acquire any business. We accounted for the business units which were sold in 2009 and 2008, as discontinued operations. See Note B to the consolidated financial statements for more information. The results of all acquisitions are included in the consolidated financial statements from the respective dates of acquisition.

### **Liquidity and Capital Resources**

Historically, we have largely funded our growth through cash provided by a combination of our operations, long-term bank debt and the issuance of notes in the financial markets, and by the issuance of our common stock, including issuances for certain mergers and acquisitions.

Maintaining high levels of liquidity and focusing on cash generation are among our financial strategies; such strategies have resulted in cash of over \$1.7 billion at December 31, 2010. Our total debt as a percent of total capitalization was 72 percent and 58 percent at December 31, 2010 and 2009, respectively.

On June 21, 2010, the Company entered into a Credit Agreement (the "Credit Agreement") with a bank group, with an aggregate commitment of \$1.25 billion with a maturity date of January 10, 2014. Our previous 5-Year Revolving Credit Agreement dated as of November 5, 2004, as amended, was terminated at that time.

The Credit Agreement provides for an unsecured revolving credit facility available to the Company and one of its foreign subsidiaries, in U.S. dollars, European euros and certain other currencies. Borrowings under the revolver denominated in euros are limited to \$500 million, equivalent. The Company can also borrow swingline loans up to \$150 million and obtain letters of credit of up to \$250 million. Any outstanding Letters of

Credit reduce the Company's borrowing capacity. At December 31, 2010, the Company had \$99 million of outstanding and unused Letters of Credit, reducing the Company's borrowing capacity by such amount.

Our revolving credit loans bear interest under the Credit Agreement, at the Company's option: at (A) a rate per annum equal to the greatest of (i) prime rate, (ii) the Federal Funds effective rate plus 0.50% and (iii) LIBOR plus 1.0% (the "Alternative Base Rate"); plus an applicable margin based upon the then-applicable corporate credit ratings of the Company; or (B) LIBOR plus an applicable margin based upon the then-applicable corporate credit ratings of the Company. The foreign currency revolving credit loans bear interest at a rate equal to LIBOR plus an applicable margin based upon the then-applicable corporate credit ratings of the Company.

The Credit Agreement contains financial covenants requiring the Company to maintain (A) a maximum debt to total capitalization ratio of 65 percent, and (B) a minimum interest coverage ratio equal to or greater than (i) 2.25 to 1.0 through the quarter ending on September 30, 2011 and (ii) 2.50 to 1.0 thereafter. The debt to total capitalization ratio allows the add-back, if incurred, of up to the first \$500 million of certain non-cash charges, including goodwill and other intangible asset impairment charges, occurring from and after April 1, 2010, that would negatively impact shareholders' equity.

Based on the limitations of the debt to total capitalization covenant (before the amendment discussed below), at December 31, 2010, the Company had additional borrowing capacity, subject to availability, of up to \$113 million. Alternatively, at December 31, 2010, the Company could absorb a reduction to shareholders' equity of approximately \$61 million, and remain in compliance with the debt to total capitalization covenant.

In order to borrow under the Credit Agreement, there must not be any default in the Company's covenants in the Credit Agreement (i.e., in addition to the two financial covenants, principally limitations on subsidiary debt, negative pledge restrictions, legal compliance requirements and maintenance of properties and insurance) and the Company's representations and warranties in the Credit Agreement must be true in all material respects on the date of borrowing (i.e., principally no material adverse change or litigation likely to result in a material adverse change, since December 31, 2009, in each case, no material ERISA or environmental non-compliance and no material tax deficiency). The Company was in compliance with all covenants and no borrowings have been made at December 31, 2010.

On February 11, 2011, the Company entered into an amendment (deemed to be effective and applicable as of December 31, 2010) of the Credit Agreement with its bank group (the "Amendment"). The Amendment provides for the add-back to shareholders' equity in the Company's maximum debt to capitalization covenant of (i) certain non-cash charges (including impairment charges for financial investments, goodwill and other intangible assets) and (ii) changes to the valuation allowance on our deferred tax assets included in income tax expense, each taken in 2010, which aggregate \$986 million after tax. The Amendment also permits the Company to add-back, if incurred, up to \$350 million in the aggregate of future non-cash charges. We currently have borrowing capacity approximating \$1 billion available under the Credit Agreement.

We have no scheduled maturities until July 2012 when \$791 million of 5.875% fixed rate notes become due. The holders of the Company's Zero Coupon Convertible Senior Notes ("Notes") have the right to redeem the Notes for cash on July 20, 2011 for approximately \$58 million. The next cash redemption date is July 20, 2016.

We had cash and cash investments of over \$1.7 billion at December 31, 2010, principally as a result of strong cash flows from operations. Our cash and cash investments consist of overnight interest bearing money market demand and time deposit accounts, money market mutual funds containing government securities and treasury obligations. While we attempt to diversify these investments in a prudent manner to minimize risk, it is possible that future changes in the financial markets could affect the security or availability of these investments.

We have maintained investments in available-for-sale and marketable securities and a number of private equity funds, principally as part of our tax planning strategies, as any gains enhance the utilization of any

current and future capital tax losses. We determined that the longer maturity of private equity funds would be advantageous and complement our investment in more liquid available-for-sale and marketable securities to balance risk. Since we have significantly reduced our capital tax losses in part by generating capital gains from investments and other sources, we have and will continue to reduce our investments in long-term financial assets.

During 2010, we paid a quarterly dividend of \$.075 per common share.

Our working capital ratio was 2.3 to 1 and 1.9 to 1 at December 31, 2010 and 2009, respectively.

We have entered into foreign currency forward contracts to manage exposure to currency fluctuations, primarily related to the European euro and the U.S. dollar. We have also entered into commodity contracts related to copper and zinc.

## Cash Flows

Significant sources and (uses) of cash in the past three years are summarized as follows, in millions:

	<u>2010</u>	<u>2009</u>	<u>2008</u>
Net cash from operating activities . . . . .	\$ 465	\$ 705	\$ 797
Retirement of notes . . . . .	(359)	—	(100)
Issuance of notes, net of issuance costs . . . . .	494	—	—
Proceeds from disposition of:			
Businesses, net of cash disposed . . . . .	—	8	179
Property and equipment . . . . .	18	23	1
Proceeds from financial investments, net . . . . .	42	11	58
Proceeds from settlement of swaps . . . . .	—	—	16
Tax benefit from stock-based compensation . . . . .	4	7	3
Cash dividends paid . . . . .	(108)	(166)	(336)
Capital expenditures . . . . .	(137)	(125)	(200)
Purchase of Company common stock . . . . .	(45)	(11)	(160)
Decrease in debt, net . . . . .	(2)	(11)	(33)
Dividends paid to noncontrolling interest . . . . .	(15)	(16)	(21)
Acquisition of businesses, net of cash acquired . . . . .	—	(8)	(21)
Effect of exchange rates on cash and cash investments . . . . .	(14)	(5)	(46)
Other, net . . . . .	(41)	(27)	(31)
Cash increase . . . . .	<u>\$ 302</u>	<u>\$ 385</u>	<u>\$ 106</u>

Our cash and cash investments increased \$302 million to \$1,715 million at December 31, 2010, from \$1,413 million at December 31, 2009.

Net cash provided by operations of \$465 million consisted primarily of net (loss) adjusted for non-cash and certain other items, including depreciation and amortization expense of \$279 million, a \$721 million charge for the impairment of goodwill and other intangible assets, a \$168 million net change in deferred taxes, a \$67 million charge for the impairment of long-lived assets related to the closure of a cabinet facility, a \$34 million charge for the impairment of financial investments and other non-cash items, including stock-based compensation expense, amortization expense related to in-store displays and interest expense on the Zero Coupon Convertible Senior Notes, as well as a net decrease in working capital of \$49 million.

We continue to emphasize balance sheet management, including working capital management and cash flow generation. Days sales in accounts receivable were 47 days at December 31, 2010 compared with 48 days at December 31, 2009, and days sales in inventories were 49 days at December 31, 2010 and

48 days at December 31, 2009. Accounts payable days were 51 days at December 31, 2010 and 47 days at December 31, 2009. Working capital (defined as accounts receivable and inventories less accounts payable) as a percent of sales was 13.4 percent at December 31, 2010 and 14.7 percent at December 31, 2009; such improvement was primarily due to improved accounts payable management.

Net cash used for financing activities was \$40 million, and included \$359 million for the retirement of notes (retired \$300 million of floating rate notes on March 12, 2010, the scheduled maturity date and, during the second quarter of 2010, we repurchased \$59 million of 5.875% Notes due July 2012, in open-market transactions), partially offset by \$494 million from the issuance of Notes, net of issuance costs. Financing activities also include cash outflows of \$108 million for cash dividends paid, \$2 million for the net payment of debt and \$45 million for the acquisition of our common stock to offset the dilutive impact of long-term stock awards granted in 2010.

At December 31, 2010, we had remaining Board of Directors' authorization to repurchase up to an additional 27 million shares of our common stock in open-market transactions or otherwise. We believe that our present cash balance and cash flows from operations are sufficient to fund our near-term working capital and other investment needs. We believe that our longer-term working capital and other general corporate requirements will be satisfied through cash flows from operations and, to the extent necessary, from bank borrowings and future financial market activities. Consistent with past practice, we anticipate repurchasing shares in 2011 to offset any dilution from long-term stock awards granted or stock options exercised as part of our compensation programs.

Net cash used for investing activities was \$109 million, and included \$137 million for capital expenditures. Cash provided by investing activities included primarily \$18 million of net proceeds from the disposition of property and equipment and \$42 million from the net sale of financial investments.

We invest in automating our manufacturing operations to increase our productivity, improve customer service and support new product innovation. Capital expenditures for 2010 were \$137 million, compared with \$125 million for 2009 and \$200 million for 2008; for 2011, capital expenditures, excluding any potential 2011 acquisitions, are expected to be approximately \$230 million. Depreciation and amortization expense for 2010 totaled \$279 million, compared with \$254 million for 2009 and \$238 million for 2008; for 2011, depreciation and amortization expense, excluding any potential 2011 acquisitions, is expected to be approximately \$260 million. Amortization expense totaled \$18 million, \$17 million and \$17 million in 2010, 2009 and 2008, respectively.

Costs of environmental responsibilities and compliance with existing environmental laws and regulations have not had, nor do we expect them to have, a material effect on our capital expenditures, financial position or results of operations.

## **Consolidated Results of Operations**

We report our financial results in accordance with generally accepted accounting principles ("GAAP") in the United States. However, we believe that certain non-GAAP performance measures and ratios, used in managing the business, may provide users of this financial information with additional meaningful comparisons between current results and results in prior periods. Non-GAAP performance measures and ratios should be viewed in addition to, and not as an alternative for, our reported results.

### ***Sales and Operations***

Net sales for 2010 were \$7.6 billion, representing a decrease of three percent from 2009. Excluding results from acquisitions and the effect of currency translation, net sales decreased two percent compared

with 2009. The following table reconciles reported net sales to net sales excluding acquisitions and the effect of currency translation, in millions:

	<b>Twelve Months Ended December 31</b>	
	<b>2010</b>	<b>2009</b>
Net sales, as reported . . . . .	\$7,592	\$7,792
– Acquisitions . . . . .	<u>—</u>	<u>—</u>
Net sales, excluding acquisitions . . . . .	7,592	7,792
– Currency translation . . . . .	<u>48</u>	<u>—</u>
Net sales, excluding acquisitions and the effect of currency . . . . .	<u>\$7,640</u>	<u>\$7,792</u>

Net sales for 2010 were adversely affected by lower sales volume of installation and other services and cabinets, which, in aggregate, reduced sales by approximately three percent compared to 2009. Net sales for 2010 were also negatively affected by lower sales volume of builders' hardware and North American plumbing products, which reduced net sales by approximately one percent compared to 2009. Such declines were partially offset by a more favorable product mix of plumbing products and paints and stains, which increased sales by approximately one percent compared to 2009. Net sales volume in 2010 of our International plumbing products and windows increased in local currencies and increased consolidated net sales by approximately one percent compared to 2009. A stronger U.S. dollar decreased sales by one percent compared to 2009.

Net sales for 2009 were adversely affected by declines in the new home construction market, which reduced sales volume by approximately nine percent compared to 2008. Net sales for 2009 were also negatively affected by declines in consumer spending for home improvement products, which contributed to lower sales volume, reducing net sales by approximately six percent compared to 2008. Such declines were partially offset by net selling price increases for certain products, which increased sales by approximately one percent compared to 2008. Net sales volume in 2009 of our International products declined in local currencies and reduced consolidated net sales by approximately three percent compared to 2008. A stronger U.S. dollar decreased sales by two percent compared to 2008.

Our gross profit margins were 24.2 percent, 25.9 percent and 24.9 percent in 2010, 2009 and 2008, respectively. The decrease in the 2010 gross profit margin reflects lower sales volume, increased depreciation expense related to plant closures and a less favorable relationship between selling prices and commodity costs. Such decreases were partially offset by the benefits associated with our business rationalizations and other cost savings initiatives.

Selling, general and administrative expenses as a percent of sales were 21.3 percent in 2010 compared with 21.8 percent in 2009 and 19.0 percent in 2008. Selling, general and administrative expenses as a percent of sales in 2010 and 2009 reflect lower sales volume, increased advertising expenses related to new product introductions and increased system implementation costs.

Operating (loss) profit in 2010, 2009 and 2008 includes \$208 million, \$94 million and \$78 million, net, respectively, of costs and charges related to our business rationalizations and other cost savings initiatives. Operating (loss) profit in 2010, 2009 and 2008 includes \$721 million, \$262 million and \$467 million, respectively, of impairment charges for goodwill and other intangible assets. Operating (loss) profit in 2009 includes \$7 million of charges for litigation settlements. Operating (loss) profit margins, as reported, were (6.6) percent, 0.7 percent and 0.9 percent in 2010, 2009 and 2008, respectively. Operating profit margins, excluding the items above, were 5.7 percent, 5.4 percent and 6.8 percent in 2010, 2009 and 2008, respectively.

Operating margins in 2010 were positively affected by the benefits associated with business rationalizations and other cost savings initiatives, which more than offset the negative effect of lower sales volume and the less favorable relationship between selling prices and commodity costs.

Operating profit margins in 2009 were negatively affected by lower sales volume and the related under-absorption of fixed costs and lower selling prices related to the decline in the new home construction market in North America as well as lower sales volume of plumbing products in the North American and International home improvement markets. Such declines in 2009 were partially offset by increased sales of paints and stains, the improved relationship between selling prices and commodity costs across our businesses and the benefits associated with business rationalizations and other cost savings initiatives. Operating profit margins in 2008 were adversely affected by accelerating declines in new home construction and a continued decline in consumer spending in North American and International markets, both of which negatively impacted the sales volume in each of our segments.

#### ***Other Income (Expense), Net***

During 2010, we recognized non-cash, pre-tax impairment charges aggregating \$34 million related to financial investments (\$28 million related to Asahi Tec preferred stock and \$6 million related to private equity funds and other private investments).

Other, net, for 2010 included \$9 million of income from financial investments, net. Other, net, for 2010 also included realized foreign currency losses of \$2 million and other miscellaneous items.

During 2009, we recognized non-cash, pre-tax impairment charges aggregating \$10 million for our investments in private equity funds.

Other, net, for 2009 included \$3 million of income from financial investments, net. Other, net, for 2009 also included realized foreign currency gains of \$17 million and other miscellaneous items.

During 2008, we recognized non-cash, pre-tax impairment charges aggregating \$58 million primarily related to financial investments in TriMas common stock (\$31 million), Asahi Tec common stock (\$1 million), private equity funds (\$23 million) and other investments (\$3 million).

Other, net, for 2008 included \$3 million of realized losses, net, from the sale of marketable securities and \$4 million of income from other investments, net. Other, net, for 2008 also included realized foreign currency losses of \$29 million and other miscellaneous items.

Interest expense was \$251 million, \$225 million and \$228 million in 2010, 2009 and 2008, respectively. The increase in interest expense in 2010 is primarily due to the issuance of \$500 million of 7.125% notes in March.

#### ***(Loss) Income and (Loss) Earnings Per Common Share from Continuing Operations (Attributable to Masco Corporation)***

(Loss) and diluted (loss) per common share from continuing operations for 2010 were \$(1,043) million and \$(3.00) per common share, respectively. (Loss) and diluted (loss) per common share from continuing operations for 2009 were \$(140) million and \$(.41) per common share, respectively. (Loss) and diluted (loss) per common share from continuing operations for 2008 were \$(366) million and \$(1.06) per common share, respectively. (Loss) from continuing operations for 2010 included non-cash, pre-tax impairment charges for goodwill and other intangible assets of \$721 million (\$593 million or \$1.70 per common share, after tax). (Loss) from continuing operations for 2009 included non-cash, pre-tax impairment charges for goodwill of \$262 million (\$180 million or \$.51 per common share, after tax). (Loss) from continuing operations for 2008 included non-cash, pre-tax impairment charges for goodwill and other intangible assets of \$467 million (\$445 million or \$1.26 per common share, after tax).

Our effective tax rate for the loss from continuing operations was a 29 percent tax expense, a 33 percent tax benefit and a 69 percent tax expense in 2010, 2009 and 2008, respectively. Our effective tax rate for the loss from continuing operations, excluding the \$371 million income tax expense related to a valuation allowance on our U.S. Federal deferred tax assets recorded in 2010 and impairment charges for goodwill and other intangibles, was a 32 percent tax benefit, a 30 percent tax expense and a 57 percent tax expense in 2010, 2009 and 2008, respectively. Compared to our normalized effective tax rate of 36 percent, the lower

effective tax rate in 2009 is due primarily to the reversal of an accrual for uncertain tax positions related to a withholding tax issue from a formerly held European company due to a favorable court decision. The higher effective tax rate in 2008 reflects the additional U.S. tax on a repatriation of low-taxed earnings from certain foreign subsidiaries in order to utilize a foreign tax credit carryforward, combined with a decrease in 2008 pre-tax income.

In the fourth quarter of 2010, we recorded a \$371 million valuation allowance against our U.S. Federal deferred tax assets as a non-cash charge to income tax expense. In reaching this conclusion, we considered the weaker retail sales of certain of our building products and the slower than anticipated recovery in the U.S. housing market which led to U.S. operating losses and significant U.S. goodwill impairment charges, that primarily occurred in the fourth quarter of 2010, causing us to be in a three-year cumulative U.S. loss position. These factors negatively impact our ability to utilize previously identified tax-planning strategies that included the potential sale of certain non-core operating assets to support the realization of our U.S. Federal deferred tax assets, since current year losses are heavily weighted in determining if sufficient income would exist in the carryforward period to realize the benefits of the strategies.

### **Outlook for the Company**

Although we continue to be concerned about foreclosure activity and access to financing, housing starts did improve in 2010 to 588,000 units. The negative trends impacting our business in the second half of 2010, including depressed new home construction, lower big-ticket repair and remodel activity and commodity cost pressures, have continued into 2011. We expect a challenging business environment, particularly in the first half of 2011; we expect the second half of 2011 to be stronger.

In addition to strategic rationalization and the continued emphasis on cash generation, we have identified, directed and encouraged initiatives at our business units that we expect will position us to benefit from future opportunities as the recovery takes shape. We have also led a focused effort to strengthen our brands and improve our ability to execute our business models. The implementation of the Masco Business System (MBS) across our business units provides a more disciplined approach to managing our businesses and has enhanced our long-range planning process. MBS emphasizes five core capabilities: customer focus, innovation, lean, quality and talent, which we believe are fundamental to our long-term success. MBS is already having a positive impact on our businesses as we enhance our understanding of customer and end-consumer needs, improve product quality and incorporate sustainability into our operations and products. As a result, we believe we have a robust pipeline of innovative new products. In addition, we are also improving our operational performance by emphasizing process and productivity improvements, simplifying organizational structure, rationalizing supply chains and enhancing our talent management process.

We believe and are confident that the long-term fundamentals for the new home construction and home improvement markets continue to be positive. We believe that our strong financial position, together with our current strategy of investing in leadership brands, including KRAFTMAID and MERILLAT cabinets, DELTA and HANSGROHE faucets, BEHR paint and MILGARD windows, our continued focus on innovation and our commitment to lean principles, will allow us to drive long-term growth and create value for our shareholders.

## Business Segment and Geographic Area Results

The following table sets forth our net sales and operating profit (loss) information by business segment and geographic area, dollars in millions.

	2010	2009	2008	Percent Change		
				2010 vs. 2009	2009 vs. 2008	
<b>Net Sales:</b>						
Cabinets and Related Products . . . . .	\$1,464	\$1,674	\$2,276	(13)%	(26)%	
Plumbing Products . . . . .	2,692	2,564	3,002	5 %	(15)%	
Installation and Other Services . . . . .	1,147	1,256	1,861	(9)%	(33)%	
Decorative Architectural Products . . . . .	1,693	1,714	1,629	(1)%	5 %	
Other Specialty Products . . . . .	596	584	716	2 %	(18)%	
<b>Total</b> . . . . .	<u>\$7,592</u>	<u>\$7,792</u>	<u>\$9,484</u>	(3)%	(18)%	
North America . . . . .	\$5,929	\$6,135	\$7,482	(3)%	(18)%	
International, principally Europe . . . . .	1,663	1,657	2,002	— %	(17)%	
<b>Total</b> . . . . .	<u>\$7,592</u>	<u>\$7,792</u>	<u>\$9,484</u>	(3)%	(18)%	
	<b>2010</b>	<b>2010(B)</b>	<b>2009</b>	<b>2009(B)</b>	<b>2008</b>	<b>2008(B)</b>
<b>Operating Profit (Loss): (A)</b>						
Cabinets and Related Products . . . . .	\$(250)	\$(250)	\$ (64)	\$ (64)	\$ 4	\$ 63
Plumbing Products . . . . .	331	332	237	276	110	313
Installation and Other Services . . . . .	(834)	(114)	(131)	(131)	(46)	6
Decorative Architectural Products . . . . .	345	345	375	375	299	299
Other Specialty Products . . . . .	19	19	(199)	24	(124)	29
<b>Total</b> . . . . .	<u>\$(389)</u>	<u>\$ 332</u>	<u>\$ 218</u>	<u>\$ 480</u>	<u>\$ 243</u>	<u>\$ 710</u>
North America . . . . .	\$(543)	\$ 178	\$ 93	\$ 316	\$ 493	\$ 555
International, principally Europe . . . . .	154	154	125	164	(250)	155
<b>Total</b> . . . . .	(389)	332	218	480	243	710
General corporate expense, net . . . . .	(110)	(110)	(140)	(140)	(144)	(144)
Charge for defined-benefit curtailment . . . . .	—	—	(8)	(8)	—	—
Charge for litigation settlements . . . . .	—	—	(7)	(7)	(9)	(9)
Accelerated stock compensation expense . . . . .	—	—	(6)	(6)	—	—
Loss on corporate fixed assets, net . . . . .	—	—	(2)	(2)	—	—
<b>Total operating profit (loss)</b> . . . . .	<u>\$(499)</u>	<u>\$ 222</u>	<u>\$ 55</u>	<u>\$ 317</u>	<u>\$ 90</u>	<u>\$ 557</u>
<b>Operating Profit (Loss) Margin: (A)</b>						
Cabinets and Related Products . . . . .	(17.1)%	(17.1)%	(3.8)%	(3.8)%	.2 %	2.8%
Plumbing Products . . . . .	12.3 %	12.3 %	9.2 %	10.8 %	3.7 %	10.4%
Installation and Other Services . . . . .	(72.7)%	(9.9)%	(10.4)%	(10.4)%	(2.5)%	.3%
Decorative Architectural Products . . . . .	20.4 %	20.4 %	21.9 %	21.9 %	18.4 %	18.4%
Other Specialty Products . . . . .	3.2 %	3.2 %	(34.1)%	4.1 %	(17.3)%	4.1%
North America . . . . .	(9.2)%	3.0 %	1.5 %	5.2 %	6.6 %	7.4%
International, principally Europe . . . . .	9.3 %	9.3 %	7.5 %	9.9 %	(12.5)%	7.7%
<b>Total</b> . . . . .	(5.1)%	4.4 %	2.8 %	6.2 %	2.6 %	7.5%
<b>Total operating profit (loss) margin, as reported</b> . . . . .	(6.6)%	N/A	.7 %	N/A	.9 %	N/A

(A) Before general corporate expense, net, charge for defined-benefit plan curtailment, charge for litigation settlements, accelerated stock compensation expense, and loss on corporate fixed assets, net; see Note O to the consolidated financial statements.

(B) Excluding impairment charges for goodwill and other intangible assets. The 2010 impairment charges for goodwill and other intangible assets were as follows: Plumbing Products — \$1 million; and Installation and other Services — \$720 million. The 2009 impairment charges for goodwill were as follows: Plumbing Products — \$39 million; and Other Specialty Products - \$223 million. The 2008 impairment charges for goodwill and other intangible assets were as follows: Cabinets and Related Products — \$59 million; Plumbing Products — \$203 million; Installation and Other Services — \$52 million; and Other Specialty Products — \$153 million.

## **Business Segment Results Discussion**

Changes in operating profit margins in the following Business Segment and Geographic Area Results discussion exclude general corporate expense, net, charge for defined-benefit plan curtailment, charge for litigation settlements, accelerated stock compensation expense, loss on corporate fixed assets, net, and impairment charges for goodwill and other intangible assets in 2010, 2009 and 2008.

## **Business Rationalizations and Other Initiatives**

Over the past several years, we have been focused on the strategic rationalization of our businesses, including business consolidations, plant closures, headcount reductions, system implementations and other cost savings initiatives. For the year ended December 31, 2010, we incurred net costs and charges of \$208 million pre-tax related to these initiatives. For the year ended December 31, 2009, we incurred net costs and charges of \$94 million pre-tax related to these initiatives. For the year ended December 31, 2008, we incurred net costs and charges of \$78 million pre-tax related to these initiatives.

As announced in February 2010, we have combined our Builder Cabinet Group and Retail Cabinet Group to form Masco Cabinetry. In 2010, we incurred costs and charges related to the integration of \$20 million; in 2011, we expect to incur an additional \$10 million of costs and charges related to the integration. In April 2010, Masco Cabinetry decided to discontinue the manufacture of ready-to-assemble and other non-core in-stock assembled cabinet product lines as they are not consistent with Masco Cabinetry's strategy of growth through brand building and innovation. These product lines had aggregate annual sales of approximately \$200 million in 2009. We plan to close two manufacturing facilities associated with these products in the first half of 2011. In 2010, we incurred costs and charges related to the exit of these product lines of \$84 million, including non-cash charges of \$69 million, principally related to accelerated depreciation for property, plant and equipment, and \$15 million of other cash charges. In 2011, we expect to incur an additional \$25 million of costs and charges related to the closure of the facilities associated with these product lines. In 2010, we also decided to close a cabinet manufacturing facility that had been previously idled; we incurred costs and charges related to the closure of \$67 million. As a result of these actions within the Cabinets and Related Products segment, in 2010, we incurred pre-tax \$171 million of total costs and charges related to Masco Cabinetry integration, product line exit and facility closure. In total, as described above, we expect to incur an additional \$35 million of costs and charges related to these actions in 2011.

Based on current plans, we anticipate costs and charges related to our business rationalizations and other initiatives to approximate \$65 million in 2011. We continue to evaluate our businesses and may implement additional rationalization programs based on changes in our markets which could result in further costs and charges.

## ***Cabinets and Related Products***

### Sales

Net sales of Cabinets and Related Products decreased in 2010 primarily due to lower sales volumes of North American cabinets, which reduced sales by approximately six percent compared to 2009. Sales in this segment in 2010 were also negatively affected by the planned exit of ready-to-assemble and other non-core in-stock assembled cabinet product lines, particle board and door product lines, which reduced sales by approximately four percent compared to 2009. Sales were also negatively affected by lower sales volume of International cabinets, which reduced sales in this segment by approximately three percent compared to 2009. A stronger U.S. dollar decreased sales by one percent in 2010 compared to 2009.

Net sales in this segment decreased in 2009 primarily due to a decline in sales volume in the new home construction and retail markets, as well as a less favorable product mix, which combined to reduce sales by approximately 24 percent compared to 2008. A stronger U.S. dollar decreased sales by two percent in 2009 compared to 2008.

Net sales in this segment in 2008 were negatively affected by a decline in sales volume in the new home construction and retail markets, as well as a less favorable product mix and lower local currency sales of International operations.

#### Operating Results

Operating margins in the Cabinets and Related Products segment in 2010 were negatively affected by lower sales volume and the related under-absorption of fixed costs, which reduced operating profit margins by approximately three percentage points. Operating profit margins in this segment in 2010 were also negatively affected by increased business rationalization expenses and a less favorable relationship between selling prices and commodity costs; such decreases more than offset the benefits associated with business rationalizations and other cost savings initiatives.

Operating margins in this segment in 2009 were negatively affected by lower sales volume in the new home construction and retail markets and the related under-absorption of fixed costs, as well as a less favorable product mix which, on a combined basis, reduced operating profit margins by approximately three percentage points compared to 2008. In 2009, operating profit margins in this segment were also negatively affected by increased plant closure and system implementation costs which were partially offset by the improved relationship between selling prices and commodity costs and the benefits associated with business rationalizations and other cost savings initiatives.

Operating margins in this segment in 2008 were negatively affected by lower sales volume and the related under-absorption of fixed costs and a less favorable product mix, as well as lower results of International operations included in this segment.

### **Plumbing Products**

#### Sales

Net sales of Plumbing Products increased in 2010 primarily due to a more favorable product mix to North American retailers and wholesalers, which increased sales by approximately two percent compared to 2009. Sales were also positively affected by increased selling prices, which increased sales by approximately two percent compared to 2009. In local currencies, sales of International operations increased sales in this segment by approximately three percent compared to 2009. Such increases were partially offset by lower sales volume to North American retailers and wholesalers, which reduced sales by one percent compared to 2009. A stronger U.S. dollar decreased sales by one percent in 2010 compared to 2009.

Net sales in this segment decreased in 2009 and 2008 primarily due to lower sales volume to North American retailers and wholesalers, which reduced sales by approximately ten percent in 2009 compared to 2008. Reflecting the weakened global economy, net sales in this segment in 2009 and 2008 were also negatively impacted by lower local currency sales volume of International operations. A stronger U.S. dollar decreased sales by three percent in 2009 compared to 2008.

#### Operating Results

Operating margins in the Plumbing Products segment in 2010 were positively affected by a more favorable product mix and the positive relationship between selling prices and commodity costs and the benefits associated with business rationalizations and other cost savings initiatives.

Operating margins in this segment in 2009 were positively affected by the improved relationship between selling prices and commodity costs, as well as a more favorable product mix and the benefits associated with business rationalizations and other cost savings initiatives.

Operating margins in this segment in 2008 were negatively affected by the decline in North American and International sales volume; such declines were partially offset by net selling price increases.

## ***Installation and Other Services***

### Sales

Net sales in the Installation and Other Services segment decreased in 2010 primarily due to lower sales volume related to reduced share in the new home construction market. Sales in this segment were also negatively affected by a downward trend in the size and content of new houses being constructed by our builder customers.

Net sales in this segment decreased in 2009 and 2008, primarily due to significantly lower sales volume related to the decline in the new home construction market, as well as lower selling prices.

### Operating Results

Operating margins in the Installation and Other Services segment in 2010 continue to be negatively affected by lower sales volume in the new home construction market and the related under-absorption of fixed costs, as well as a less favorable relationship between selling prices and commodity costs. Additionally, investments in WellHome<sup>SM</sup> negatively impacted this segment by approximately one percentage point. Such declines were partially offset by the benefits associated with business rationalization and other cost savings initiatives and lower system implementation costs in 2010.

Operating margins in this segment in 2009 were negatively affected by lower sales volume and the related under-absorption of fixed costs, selling price decreases and increased system implementation costs in 2009.

Operating margins in this segment in 2008 were negatively affected by lower sales volume and the related under-absorption of fixed costs, as well as decreased selling prices and increased bad debt expense; such declines were partially offset by material price decreases.

## ***Decorative Architectural Products***

### Sales

Net sales of Decorative Architectural Products decreased in 2010, primarily due to lower sales volume of builders' hardware and lower selling prices of paints and stains. Such declines in 2010 were partially offset by a more favorable product mix of paints and stains, related to new product introductions.

Net sales in this segment increased in 2009, primarily due to increased sales volume of paints and stains, which offset lower sales volume of builders' hardware.

Net sales in this segment in 2008 were negatively affected by lower sales volume of paints and stains and builders' hardware, which more than offset selling price increases.

### Operating Results

Operating margins in the Decorative Architectural Products segment in 2010 were negatively affected by a less favorable relationship between selling prices and commodity costs related to paints and stains, as well as lower sales volume of builders' hardware. Such declines more than offset the benefit of a more favorable product mix of paints and stains, related to new product introductions.

Operating margins in this segment in 2009 were positively affected by increased sales volume of paints and stains, which more than offset lower sales volume of builders' hardware. The operating profit margins in this segment in 2009 also benefited from the improved relationship between selling prices and commodity costs related to paints and stains and builders' hardware, as well as lower program costs related to builders' hardware.

Operating margins in this segment in 2008 were negatively affected by lower sales volume of paints and stains and builders' hardware, increasing material costs throughout 2008 and program costs for builders' hardware. Such declines more than offset the effect of selling price increases.

## ***Other Specialty Products***

### *Sales*

Net sales of Other Specialty Products increased in 2010 primarily due to increased sales volume of windows in North America, principally related to the energy-savings tax credit, which expired at the end of 2010, which increased sales in this segment by approximately one percent compared to 2009. Net sales were also positively affected by increased sales volume of staple gun tackers and other fastening tools, which increased sales in this segment by approximately one percent compared to 2009.

Net sales in this segment in 2009 were negatively affected by lower sales volume of windows, selling price decreases and a less favorable product mix, which decreased sales in this segment by approximately 12 percent in 2009 compared to 2008. A stronger U.S. dollar decreased sales by three percent in 2009 compared to 2008.

Net sales in this segment in 2008 were negatively affected by lower sales volume of windows, as well as a decline in the home improvement market.

### *Operating Results*

Operating margins in the Other Specialty Products segment in 2010 reflect the negative effect of a less favorable relationship between selling prices and commodity costs and a less favorable windows product mix. Such declines offset the benefits associated with business rationalizations and other cost savings initiatives.

Operating margins in this segment in 2009 reflect the benefits associated with business rationalizations and other cost savings initiatives which offset the negative effect of lower sales volume of windows and staple gun tackers and other fastening tools and the related under-absorption of fixed costs, as well as a less favorable product mix.

Operating margins in this segment in 2008 were negatively affected by lower sales volume and the related under-absorption of fixed costs, increased plant closure costs and the lower results of International operations.

## **Geographic Area Results Discussion**

### ***North America***

#### *Sales*

North American net sales in 2010 were negatively impacted by lower sales volume of installation and other services, cabinets, plumbing products, and builders' hardware, which, in the aggregate, decreased sales by approximately four percent compared to 2009. Such declines were partially offset by a more favorable product mix of plumbing products and paints and stains, which increased sales by approximately one percent compared to 2009.

North American net sales in 2009 were negatively affected by lower sales volume of installation and other services, cabinets and windows in the new home construction market which decreased sales from North American operations by approximately 12 percent in 2009 compared to 2008. In addition, North American net sales in 2009 were negatively affected by lower retail sales volume of cabinets, plumbing products, builder's hardware and staple gun tackers and other fastening tools, which aggregated to a net decrease in North American net sales of approximately nine percent in 2009 compared to 2008.

North American net sales in 2008 were negatively affected by lower sales volume of installation and other services, cabinets and windows and doors in the new home construction market.

### Operating Results

The declines in operating profit margins from North American operations in 2010 were primarily due to lower sales volume and the related under-absorption of fixed costs and a less favorable relationship between selling prices and commodity costs, which decreased operating profit margins by two percentage point in 2010 compared to 2009. Operating profit margins were also negatively affected by increased business rationalization costs and charges in 2010 compared to 2009.

The declines in operating profit margins from North American operations in 2009 were primarily due to sales volume declines and the related under-absorption of fixed costs, selling price decreases and a less favorable product mix in new home construction markets, which decreased operating profit margins by one percentage point in 2009 compared to 2008. Operating profit margins were also negatively affected by increased rationalization costs and charges in 2009 compared to 2008. Such declines were partially offset by the improved relationship between selling prices and commodity costs for cabinets, plumbing products and paints and stains, as well as the benefits associated with business rationalizations and other cost savings initiatives.

Operating profit margins from North American operations in 2008 were negatively affected by declines in new home construction and consumer spending, which negatively impacted the sales volume of our products.

### ***International, Principally Europe***

#### Sales

Net sales from International operations increased in local currencies by approximately five percent compared to 2009, primarily due to increased sales volume and increased selling prices of International plumbing products and windows, offset by lower sales volume of International cabinets. A stronger U.S. dollar decreased International net sales by five percent in 2010 compared to 2009.

Net sales from International operations decreased in 2009 primarily due to lower sales volume of plumbing products and cabinets, which reduced sales from International operations in local currencies by approximately 12 percent compared to 2008. Such declines in 2009 were partially offset by selling price increases. A stronger U.S. dollar decreased International net sales by seven percent in 2009 compared to 2008.

Net sales from International operations in 2008 were negatively affected by lower sales volume of plumbing products and cabinets.

#### Operating Results

Operating profit margins from International operations in 2010 were negatively affected by a less favorable product mix, partially offset by the benefits associated with business rationalizations and other cost savings initiatives.

Operating profit margins in 2009 were positively affected by the improved relationship between selling prices and commodity costs, as well as the benefits associated with business rationalizations and other cost savings initiatives.

Operating profit margins in 2008 were negatively affected by lower sales volumes and the related under-absorption of fixed costs, as well as increased severance and plant closure costs.

## **Other Matters**

### ***Commitments and Contingencies***

#### ***Litigation***

Information regarding our legal proceedings is set forth in Note S to the consolidated financial statements.

#### ***Other Commitments***

With respect to our investments in private equity funds, we had, at December 31, 2010, commitments to contribute up to \$33 million of additional capital to such funds, representing our aggregate capital commitment to such funds less capital contributions made to date. We are contractually obligated to make additional capital contributions to these private equity funds upon receipt of a capital call from the private equity fund. We have no control over when or if the capital calls will occur. Capital calls are funded in cash and generally result in an increase in the carrying value of our investment in the private equity fund when paid.

We enter into contracts, which include reasonable and customary indemnifications that are standard for the industries in which we operate. Such indemnifications include claims made against builders by homeowners for issues relating to our products and workmanship. In conjunction with divestitures and other transactions, we occasionally provide reasonable and customary indemnifications relating to various items, including: the enforceability of trademarks; legal and environmental issues; and provisions for sales returns. We have never had to pay a material amount related to these indemnifications, and we evaluate the probability that amounts may be incurred and we appropriately record an estimated liability when probable.

## Contractual Obligations

The following table provides payment obligations related to current contracts at December 31, 2010, in millions:

	Payments Due by Period					Total
	Less than 1 Year	2-3 Years	4-5 Years	More than 5 Years	Other(D)	
Debt (A) . . . . .	\$ 66	\$1,010	\$ 502	\$2,520	\$—	\$4,098
Interest (A) . . . . .	249	425	364	870	—	1,908
Operating leases . . . . .	75	76	43	51	—	245
Currently payable income taxes . . . . .	7	—	—	—	—	7
Defined-benefit plans . . . . .	48	103	108	294	—	553
Private equity funds (B) . . . . .	17	16	—	—	—	33
Post-retirement obligations . . . . .	1	1	2	4	—	8
Purchase commitments (C) . . . . .	231	16	—	—	—	247
Uncertain tax positions, including interest and penalties (D) . . . . .	5	—	—	—	89	94
<b>Total . . . . .</b>	<b>\$699</b>	<b>\$1,647</b>	<b>\$1,019</b>	<b>\$3,739</b>	<b>\$89</b>	<b>\$7,193</b>

- (A) We assumed that all debt would be held to maturity, except for the Zero Coupon Convertible Senior Notes which have been classified as short-term debt at December 31, 2010. See Note K to the consolidated financial statements for more information.
- (B) There is no schedule for the capital commitments to the private equity funds; such allocation was estimated.
- (C) Excludes contracts that do not require volume commitments and open or pending purchase orders.
- (D) Due to the high degree of uncertainty regarding the timing of future cash outflows associated with uncertain tax positions, we are unable to make a reasonable estimate for the period beyond the next year in which cash settlements may occur with applicable tax authorities.

## Recently Issued Accounting Pronouncements.

Effective January 1, 2010, we adopted new FASB guidance regarding how a company determines when an entity is insufficiently capitalized or is not controlled through voting and should be consolidated. The adoption of this guidance did not have any impact on our consolidated financial condition and results of operations.

**Item 7A. Quantitative and Qualitative Disclosures about Market Risk.**

We have considered the provisions of accounting guidance regarding disclosure of accounting policies for derivative financial instruments and derivative commodity instruments, and disclosure of quantitative and qualitative information about market risk inherent in derivative financial instruments, other financial instruments and derivative commodity instruments.

We are exposed to the impact of changes in interest rates, foreign currency exchange rates and commodity costs in the normal course of business and to market price fluctuations related to our marketable securities and other investments. We have limited involvement with derivative financial instruments and use such instruments to the extent necessary to manage exposure to foreign currency fluctuations and from time to time commodity fluctuations. See Note F to the consolidated financial statements for additional information regarding our derivative instruments.

At December 31, 2010, we have entered into foreign currency forward contracts to manage exposure to currency fluctuations related primarily to the European euro and the U.S. dollar. At December 31, 2010, we have also entered into several contracts to manage our exposure to increases in the price of copper and zinc.

At December 31, 2010, we performed sensitivity analyses to assess the potential loss in the fair values of market risk sensitive instruments resulting from a hypothetical change of 10 percent in foreign currency exchange rates, a 10 percent decline in the market value of our long-term investments or a 10 percent change in commodity costs. Based upon the analyses performed, such changes would not be expected to materially affect our consolidated financial position, results of operations or cash flows.

## **Item 8. Financial Statements and Supplementary Data**

### **Management's Report on Internal Control Over Financial Reporting**

The management of Masco Corporation is responsible for establishing and maintaining adequate internal control over financial reporting. Masco Corporation's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with accounting principles generally accepted in the United States of America.

The management of Masco Corporation assessed the effectiveness of the Company's internal control over financial reporting as of December 31, 2010 using the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) in "Internal Control — Integrated Framework." Based on this assessment, management has determined that the Company's internal control over financial reporting was effective as of December 31, 2010.

PricewaterhouseCoopers LLP, an independent registered public accounting firm, performed an audit of the Company's consolidated financial statements and of the effectiveness of Masco Corporation's internal control over financial reporting as of December 31, 2010. Their report expressed an unqualified opinion on the effectiveness of Masco Corporation's internal control over financial reporting as of December 31, 2010 and expressed an unqualified opinion on the Company's 2010 consolidated financial statements. This report appears under Item 8. Financial Statements and Supplementary Data under the heading Report of Independent Registered Public Accounting Firm.

## **Report of Independent Registered Public Accounting Firm**

To the Board of Directors and Shareholders  
of Masco Corporation:

In our opinion, the consolidated financial statements listed in the index appearing under Item 15(a)(1) present fairly, in all material respects, the financial position of Masco Corporation and its subsidiaries at December 31, 2010 and 2009, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2010 in conformity with accounting principles generally accepted in the United States of America. In addition, in our opinion, the financial statement schedule listed in the index appearing under Item 15(a)(2) presents fairly, in all material respects, the information set forth therein when read in conjunction with the related consolidated financial statements. Also in our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2010, based on criteria established in *Internal Control – Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). The Company's management is responsible for these financial statements and financial statement schedule, for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in Management's Report on Internal Control over Financial Reporting appearing under Item 8. Our responsibility is to express opinions on these financial statements, on the financial statement schedule, and on the Company's internal control over financial reporting based on our integrated audits. We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement and whether effective internal control over financial reporting was maintained in all material respects. Our audits of the financial statements included examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audits also included performing such other procedures as we considered necessary in the circumstances. We believe that our audits provide a reasonable basis for our opinions.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

PricewaterhouseCoopers LLP  
Detroit, Michigan  
February 18, 2011

**MASCO CORPORATION AND CONSOLIDATED SUBSIDIARIES**

**CONSOLIDATED BALANCE SHEETS**

**at December 31, 2010 and 2009**

(In millions, Except Share Data)  
2010      2009

**ASSETS**

Current Assets :		
Cash and cash investments . . . . .	\$1,715	\$1,413
Receivables . . . . .	888	983
Inventories . . . . .	732	743
Prepaid expenses and other . . . . .	<u>129</u>	<u>312</u>
Total current assets . . . . .	3,464	3,451
Property and equipment, net . . . . .	1,737	1,981
Goodwill . . . . .	2,383	3,108
Other intangible assets, net . . . . .	269	290
Other assets . . . . .	<u>287</u>	<u>345</u>
Total Assets . . . . .	<u>\$8,140</u>	<u>\$9,175</u>

**LIABILITIES and EQUITY**

Current Liabilities :		
Accounts payable . . . . .	\$ 602	\$ 578
Notes payable . . . . .	66	364
Accrued liabilities . . . . .	<u>819</u>	<u>839</u>
Total current liabilities . . . . .	1,487	1,781
Long-term debt . . . . .	4,032	3,604
Deferred income taxes and other . . . . .	<u>1,039</u>	<u>973</u>
Total Liabilities . . . . .	<u>6,558</u>	<u>6,358</u>
Commitments and contingencies		
Equity:		
Masco Corporation's shareholders' equity		
Common shares authorized: 1,400,000,000; issued and outstanding: 2010 – 348,600,000; 2009 – 350,400,000 . . . . .	349	350
Preferred shares authorized: 1,000,000; issued and outstanding: 2010 and 2009 — None . . . . .	—	—
Paid-in capital . . . . .	42	42
Retained earnings . . . . .	720	1,871
Accumulated other comprehensive income . . . . .	<u>273</u>	<u>366</u>
Total Masco Corporation's shareholders' equity . . . . .	1,384	2,629
Noncontrolling interest . . . . .	<u>198</u>	<u>188</u>
Total Equity . . . . .	<u>1,582</u>	<u>2,817</u>
Total Liabilities and Equity . . . . .	<u>\$8,140</u>	<u>\$9,175</u>

See notes to consolidated financial statements.

**MASCO CORPORATION AND CONSOLIDATED SUBSIDIARIES**

**CONSOLIDATED STATEMENTS OF INCOME**

**for the years ended December 31, 2010, 2009 and 2008**

	<b>(In Millions, Except Per Common Share Data)</b>		
	<b>2010</b>	<b>2009</b>	<b>2008</b>
Net sales .....	\$ 7,592	\$ 7,792	\$ 9,484
Cost of sales .....	<u>5,752</u>	<u>5,774</u>	<u>7,125</u>
Gross profit .....	1,840	2,018	2,359
Selling, general and administrative expenses .....	1,618	1,701	1,802
Impairment charges for goodwill and other intangible assets .....	<u>721</u>	<u>262</u>	<u>467</u>
Operating (loss) profit .....	<u>(499)</u>	<u>55</u>	<u>90</u>
Other income (expense), net:			
Interest expense .....	(251)	(225)	(228)
Impairment charges for financial investments .....	(34)	(10)	(58)
Other, net .....	<u>7</u>	<u>29</u>	<u>3</u>
	<u>(278)</u>	<u>(206)</u>	<u>(283)</u>
Loss from continuing operations before income taxes .....	(777)	(151)	(193)
Income tax expense (benefit) .....	<u>225</u>	<u>(49)</u>	<u>134</u>
Loss from continuing operations .....	(1,002)	(102)	(327)
Loss from discontinued operations, net .....	<u>—</u>	<u>(43)</u>	<u>(25)</u>
Net loss .....	(1,002)	(145)	(352)
Less: Net income attributable to noncontrolling interest .....	<u>41</u>	<u>38</u>	<u>39</u>
Net loss attributable to Masco Corporation .....	<u><u>\$(1,043)</u></u>	<u><u>\$ (183)</u></u>	<u><u>\$ (391)</u></u>
Loss per common share attributable to Masco Corporation:			
Basic:			
Loss from continuing operations .....	\$ (3.00)	\$ (.41)	\$ (1.06)
Loss from discontinued operations, net .....	<u>—</u>	<u>(.12)</u>	<u>(.07)</u>
Net loss .....	<u><u>\$ (3.00)</u></u>	<u><u>\$ (.53)</u></u>	<u><u>\$ (1.13)</u></u>
Diluted:			
Loss from continuing operations .....	\$ (3.00)	\$ (.41)	\$ (1.06)
Loss from discontinued operations, net .....	<u>—</u>	<u>(.12)</u>	<u>(.07)</u>
Net loss .....	<u><u>\$ (3.00)</u></u>	<u><u>\$ (.53)</u></u>	<u><u>\$ (1.13)</u></u>
Amounts attributable to Masco Corporation:			
Loss from continuing operations .....	\$(1,043)	\$ (140)	\$ (366)
Loss from discontinued operations, net .....	<u>—</u>	<u>(43)</u>	<u>(25)</u>
Net loss .....	<u><u>\$(1,043)</u></u>	<u><u>\$ (183)</u></u>	<u><u>\$ (391)</u></u>

See notes to consolidated financial statements.

**MASCO CORPORATION AND CONSOLIDATED SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**for the years ended December 31, 2010, 2009 and 2008**

	<u>2010</u>	<u>2009</u>	<u>(In Millions)</u> <u>2008</u>
<b>CASH FLOWS FROM (FOR) OPERATING ACTIVITIES:</b>			
Net loss	\$(1,002)	\$ (145)	\$ (352)
Depreciation and amortization	279	254	238
Deferred income taxes	168	(83)	20
Loss on disposition of businesses, net	—	40	38
(Gain) on disposition of investments, net	(8)	(2)	—
Charge for litigation settlements	—	—	9
Impairment charges:			
Financial investments	34	10	58
Goodwill and other intangible assets	721	262	467
Long-lived assets	67	—	—
Stock-based compensation	62	69	74
Other items, net	29	58	84
Decrease in receivables	80	20	294
Decrease in inventories	2	198	104
Increase (decrease) in accounts payable and accrued liabilities, net	33	24	(237)
Net cash from operating activities	<u>465</u>	<u>705</u>	<u>797</u>
<b>CASH FLOWS FROM (FOR) FINANCING ACTIVITIES:</b>			
Increase in debt	4	3	—
Payment of debt	(6)	(14)	(33)
Issuance of notes, net of issuance costs	494	—	—
Credit Agreement costs	(9)	—	—
Retirement of notes	(359)	—	(100)
Proceeds from settlement of swaps	—	—	16
Purchase of Company common stock	(45)	(11)	(160)
Tax benefit from stock-based compensation	4	7	3
Dividends paid to noncontrolling interest	(15)	(16)	(21)
Cash dividends paid	(108)	(166)	(336)
Net cash for financing activities	<u>(40)</u>	<u>(197)</u>	<u>(631)</u>
<b>CASH FLOWS FROM (FOR) INVESTING ACTIVITIES:</b>			
Capital expenditures	(137)	(125)	(200)
Acquisition of businesses, net of cash acquired	—	(8)	(21)
Proceeds from disposition of:			
Marketable securities	22	5	10
Businesses, net of cash disposed	—	8	179
Property and equipment	18	23	1
Other financial investments, net	20	6	48
Other, net	(32)	(27)	(31)
Net cash for investing activities	<u>(109)</u>	<u>(118)</u>	<u>(14)</u>
Effect of exchange rate changes on cash and cash investments	(14)	(5)	(46)
<b>CASH AND CASH INVESTMENTS:</b>			
Increase for the year	302	385	106
At January 1	1,413	1,028	922
At December 31	<u>\$ 1,715</u>	<u>\$ 1,413</u>	<u>\$ 1,028</u>

See notes to consolidated financial statements.

**MASCO CORPORATION AND CONSOLIDATED SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY**  
for the years ended December 31, 2010, 2009 and 2008

	(In Millions, Except Per Share Data)					
	Total	Common Shares (\$1 par value)	Paid-in Capital	Retained Earnings	Accumulated Other Comprehensive Income	Noncontrolling Interest
Balance, January 1, 2008	\$ 4,142	\$ 359	\$ -	\$ 2,969	\$ 661	\$153
Net (loss) income	(352)			(391)		39
Cumulative translation adjustments	(221)				(210)	(11)
Unrealized gain on marketable securities, net of income tax of \$4	7				7	
Unrecognized prior service cost and net loss, net of income tax benefit of \$36	(150)				(150)	
Total comprehensive loss	(716)					
Shares issued	1	1				
Shares retired:						
Repurchased	(160)	(9)	(71)	(80)		
Surrendered (non-cash)	(7)		(7)			
Cash dividends declared	(336)			(336)		
Dividends paid to noncontrolling interest	(21)					(21)
Stock-based compensation	78		78			
Balance, December 31, 2008	<u>\$ 2,981</u>	<u>\$ 351</u>	<u>\$ -</u>	<u>\$ 2,162</u>	<u>\$ 308</u>	<u>\$160</u>
Net (loss) income	(145)			(183)		38
Cumulative translation adjustments	28				22	6
Unrealized gain on marketable securities, net of income tax of \$13	22				22	
Unrecognized prior service cost and net loss, net of income tax benefit of \$20	14				14	
Total comprehensive loss	(81)					
Shares issued	1	2	(1)			
Shares retired:						
Repurchased	(11)	(2)	(9)			
Surrendered (non-cash)	(5)	(1)	(4)			
Cash dividends declared	(108)			(108)		
Dividends paid to noncontrolling interest	(16)					(16)
Stock-based compensation	56		56			
Balance, December 31, 2009	<u>\$ 2,817</u>	<u>\$ 350</u>	<u>\$ 42</u>	<u>\$ 1,871</u>	<u>\$ 366</u>	<u>\$188</u>
Net (loss) income	(1,002)			(1,043)		41
Cumulative translation adjustments	(57)				(41)	(16)
Unrealized gain on marketable securities, net of income tax of \$ -	1				1	
Unrecognized prior service cost and net loss, net of income tax of \$ -	(53)				(53)	
Total comprehensive loss	(1,111)					
Shares issued	-	2	(2)			
Shares retired:						
Repurchased	(45)	(3)	(42)			
Surrendered (non-cash)	(6)		(6)			
Cash dividends declared	(108)			(108)		
Dividends paid to noncontrolling interest	(15)					(15)
Stock-based compensation	50		50			
Balance, December 31, 2010	<u>\$ 1,582</u>	<u>\$ 349</u>	<u>\$ 42</u>	<u>\$ 720</u>	<u>\$ 273</u>	<u>\$198</u>

See notes to consolidated financial statements.

**MASCO CORPORATION**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**A. ACCOUNTING POLICIES**

*Principles of Consolidation.* The consolidated financial statements include the accounts of Masco Corporation and all majority-owned subsidiaries. All significant intercompany transactions have been eliminated. The Company consolidates the assets, liabilities and results of operations of variable interest entities, for which the Company is the primary beneficiary.

*Use of Estimates and Assumptions in the Preparation of Financial Statements.* The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires the Company to make certain estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of any contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results may differ from these estimates and assumptions.

*Revenue Recognition.* The Company recognizes revenue as title to products and risk of loss is transferred to customers or when services are rendered, net of applicable provisions for discounts, returns and allowances. The Company records revenue for unbilled services performed based upon estimates of labor incurred in the Installation and Other Services segment; such amounts are recorded in Receivables. Amounts billed for shipping and handling are included in net sales, while costs incurred for shipping and handling are included in cost of sales.

*Customer Promotion Costs.* The Company records estimated reductions to revenue for customer programs and incentive offerings, including special pricing and co-operative advertising arrangements, promotions and other volume-based incentives. In-store displays that are owned by the Company and used to market the Company's products are included in other assets in the consolidated balance sheets and are amortized using the straight-line method over the expected useful life of three years; related amortization expense is classified as a selling expense in the consolidated statements of income.

*Foreign Currency.* The financial statements of the Company's foreign subsidiaries are measured using the local currency as the functional currency. Assets and liabilities of these subsidiaries are translated at exchange rates as of the balance sheet date. Revenues and expenses are translated at average exchange rates in effect during the year. The resulting cumulative translation adjustments have been recorded in the accumulated other comprehensive income component of shareholders' equity. Realized foreign currency transaction gains and losses are included in the consolidated statements of income in other income (expense), net.

*Cash and Cash Investments.* The Company considers all highly liquid investments with an initial maturity of three months or less to be cash and cash investments.

*Receivables.* The Company does significant business with a number of customers, including certain home centers and homebuilders. The Company monitors its exposure for credit losses on its customer receivable balances and the credit worthiness of its customers on an on-going basis and records related allowances for doubtful accounts. Allowances are estimated based upon specific customer balances, where a risk of default has been identified, and also include a provision for non-customer specific defaults based upon historical collection, return and write-off activity. During downturns in the Company's markets, declines in the financial condition and creditworthiness of customers impacts the credit risk of the receivables involved and the Company has incurred additional bad debt expense related to customer defaults. A separate allowance is recorded for customer incentive rebates and is generally based upon sales activity. Receivables are presented net of certain allowances (including allowances for doubtful accounts) of \$65 million and \$75 million at December 31, 2010 and 2009, respectively. Receivables include unbilled revenue related to the Installation and Other Services segment of \$12 million and \$15 million at December 31, 2010 and 2009, respectively.

## MASCO CORPORATION

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

#### A. ACCOUNTING POLICIES – (Continued)

*Property and Equipment.* Property and equipment, including significant betterments to existing facilities, are recorded at cost. Upon retirement or disposal, the cost and accumulated depreciation are removed from the accounts and any gain or loss is included in the consolidated statements of income. Maintenance and repair costs are charged against earnings as incurred.

The Company reviews its property and equipment as an event occurs or circumstances change that would more likely than not reduce the fair value of the property and equipment below the carrying amount. If the carrying amount of property and equipment is not recoverable from its undiscounted cash flows, then the Company would recognize an impairment loss for the difference between the carrying amount and the current fair value. Further, the Company evaluates the remaining useful lives of property and equipment at each reporting period to determine whether events and circumstances warrant a revision to the remaining depreciation periods.

*Depreciation.* Depreciation expense is computed principally using the straight-line method over the estimated useful lives of the assets. Annual depreciation rates are as follows: buildings and land improvements, 2 to 10 percent, and machinery and equipment, 5 to 33 percent. Depreciation expense was \$261 million, \$237 million and \$220 million in 2010, 2009 and 2008, respectively.

*Goodwill and Other Intangible Assets.* The Company performs its annual impairment testing of goodwill in the fourth quarter of each year, or as events occur or circumstances change that would more likely than not reduce the fair value of a reporting unit below its carrying amount. The Company has defined its reporting units and completed the impairment testing of goodwill at the operating segment level, as defined by accounting guidance. The Company's operating segments are reporting units that engage in business activities, for which discrete financial information, including five-year forecasts, are available. The Company compares the fair value of the reporting units to the carrying value of the reporting units for goodwill impairment testing. Fair value is determined using a discounted cash flow method, which includes significant unobservable inputs (Level 3 inputs).

Determining market values using a discounted cash flow method requires the Company to make significant estimates and assumptions, including long-term projections of cash flows, market conditions and appropriate discount rates. The Company's judgments are based upon historical experience, current market trends, consultations with external valuation specialists and other information. In estimating future cash flows, the Company relies on internally generated five-year forecasts for sales and operating profits, including capital expenditures, and generally a one to three percent long-term assumed annual growth rate of cash flows for periods after the five-year forecast. The Company generally utilizes its weighted average cost of capital (discount rate) of approximately eight percent to discount the estimated cash flows. However, in 2010 and 2009, due to market conditions, the Company increased the discount rate to a range of nine percent to eleven percent for most of its reporting units, based upon a review of the current risks impacting our businesses. The Company records an impairment to goodwill (adjusting the value to the estimated fair value) if the book value is below the estimated fair value, on a non-recurring basis.

The Company reviews its other indefinite-lived intangible assets for impairment annually in the fourth quarter of each year, or as events occur or circumstances change that indicate the assets may be impaired without regard to the reporting unit. The Company considers the implications of both external (e.g., market growth, competition and local economic conditions) and internal (e.g., product sales and expected product growth) factors and their potential impact on cash flows related to the intangible asset in both the near- and long-term.

Intangible assets with finite useful lives are amortized using the straight-line method over their estimated useful lives. The Company evaluates the remaining useful lives of amortizable identifiable intangible assets at each reporting period to determine whether events and circumstances warrant a revision to the remaining

## MASCO CORPORATION

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

#### A. ACCOUNTING POLICIES – (Continued)

periods of amortization. See Note H for additional information regarding Goodwill and Other Intangible Assets.

*Fair Value Accounting.* On January 1, 2008, the Company adopted accounting guidance for its financial investments and liabilities which defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements. On January 1, 2009, the Company adopted this guidance for its non-financial investments and liabilities; such adoption did not have a significant effect on its consolidated financial statements.

The fair value of financial investments and liabilities is determined at each balance sheet date and future declines in market conditions, the future performance of the underlying investments or new information could affect the recorded values of the Company's investments in marketable securities, private equity funds and other private investments.

The Company uses derivative financial instruments to manage certain exposure to fluctuations in earnings and cash flows resulting from changes in foreign currency exchange rates and commodity costs. Derivative financial instruments are recorded in the consolidated balance sheets as either an asset or liability measured at fair value. For each derivative financial instrument that is designated and qualifies as a fair-value hedge, the gain or loss on the derivative instrument, as well as the offsetting loss or gain on the hedged item attributable to the hedged risk, are recognized in determining current earnings during the period of the change in fair values. For derivative instruments not designated as hedging instruments, the gain or loss is recognized in determining current earnings during the period of the change in fair value.

*Warranty.* At the time of sale, the Company accrues a warranty liability for estimated costs to provide products, parts or services to repair or replace products in satisfaction of warranty obligations. The Company's estimate of costs to service its warranty obligations is based upon historical experience and expectations of future conditions.

A majority of the Company's business is at the consumer retail level through home centers and major retailers. A consumer may return a product to a retail outlet that is a warranty return. However, certain retail outlets do not distinguish between warranty and other types of returns when they claim a return deduction from the Company. The Company's revenue recognition policy takes into account this type of return when recognizing revenue, and deductions are recorded at the time of sale.

*Product Liability.* The Company provides for expenses associated with product liability obligations when such amounts are probable and can be reasonably estimated. The accruals are adjusted as new information develops or circumstances change that would affect the estimated liability.

*Stock-Based Compensation.* The Company measures compensation expense for stock awards at the market price of the Company's common stock at the grant date. Effective January 1, 2006, such expense is being recognized ratably over the shorter of the vesting period of the stock awards, typically 5 to 10 years (except for stock awards held by grantees age 66 or older, which vest over five years), or the length of time until the grantee becomes retirement-eligible at age 65. For stock awards granted prior to January 1, 2006, such expense is being recognized over the vesting period of the stock awards, typically 10 years, or for executive grantees that are, or will become, retirement-eligible during the vesting period, the expense is being recognized over five years or immediately upon a grantee's retirement.

The Company measures compensation expense for stock options using a Black-Scholes option pricing model. For stock options granted subsequent to January 1, 2006, such expense is being recognized ratably over the shorter of the vesting period of the stock options, typically five years, or the length of time until the grantee becomes retirement-eligible at age 65. The expense for unvested stock options at January 1, 2006 is based upon the grant date fair value of those options as calculated using a Black-Scholes option pricing

## MASCO CORPORATION

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

#### A. ACCOUNTING POLICIES — (Concluded)

model. For stock options granted prior to January 1, 2006, such expense is being recognized ratably over the vesting period of the stock options, typically five years. The Company utilizes the shortcut method to determine the tax windfall pool associated with stock options.

*Noncontrolling Interest.* The Company owns 68 percent of Hansgrohe AG at both December 31, 2010 and 2009. The aggregate noncontrolling interest, net of dividends, at December 31, 2010 and 2009 has been recorded as a component of equity on the Company's consolidated balance sheets.

*Interest and Penalties on Uncertain Tax Positions.* The Company records interest and penalties on its uncertain tax positions in income tax expense.

*Reclassifications.* Certain prior-year amounts have been reclassified to conform to the 2010 presentation in the consolidated financial statements. In the Company's consolidated statements of cash flows, the cash flows from discontinued operations are not separately classified.

*Recently Issued Accounting Pronouncements.* Effective January 1, 2010, the Company adopted new FASB guidance regarding how a company determines when an entity is insufficiently capitalized or is not controlled through voting and should be consolidated. The adoption of this guidance did not have any impact on the Company's consolidated financial condition and results of operations.

#### B. DISCONTINUED OPERATIONS

During 2009 and 2008, the Company sold several business units that were not core to the Company's long-term growth strategy. The presentation of discontinued operations includes a component of the Company, which comprises operations and cash flows, that can be clearly distinguished from the rest of the Company. The Company has accounted for the business units which were sold in 2009 and 2008 as discontinued operations.

During 2009, in separate transactions, the Company completed the sale of Damixa and Breuer, two European business units in the Plumbing Products segment. The Company received gross proceeds of \$9 million and recognized a net pre-tax loss of \$43 million for the sale of these business units.

During 2009, the Company recorded income of \$1 million included in (loss) gain on disposal of discontinued operations, net related to cash received for a disposition completed in prior years. Also during 2009, the Company recorded other income of \$2 million included in (loss) gain on disposal of discontinued operations, net, reflecting the settlement of certain liabilities related to a business unit disposed in prior years.

During 2008, in separate transactions, the Company completed the sale of its Europe-based The Heating Group business unit (Other Specialty Products segment), Glass Idromassaggio (Plumbing Products segment) and Alfred Reinecke (Plumbing Products segment). Total net proceeds from the sale of these business units were \$174 million. The Company recorded an impairment of assets related to these discontinued operations which primarily included the write-down of goodwill of \$24 million and other assets of \$21 million; upon completion of the transactions, the Company recognized a net gain of \$6 million included in (loss) gain on disposal of discontinued operations, net. During 2008, the Company recorded other net expenses of \$3 million included in (loss) gain on disposal of discontinued operations, net, reflecting the adjustment of certain liabilities related to businesses disposed in prior years.

(Losses) gains from these 2009 and 2008 discontinued operations were included in (loss) from discontinued operations, net, in the consolidated statements of income.

**MASCO CORPORATION**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

**B. DISCONTINUED OPERATIONS – (Concluded)**

Selected financial information for the discontinued operations during the period owned by the Company, were as follows, in millions:

	<u>2009</u>	<u>2008</u>
Net sales .....	\$ 66	\$216
(Loss) from discontinued operations .....	\$(10)	\$ (5)
Impairment of assets held for sale .....	—	(45)
(Loss) gain on disposal of discontinued operations, net .....	<u>(40)</u>	<u>3</u>
(Loss) before income tax .....	(50)	(47)
Income tax benefit .....	<u>7</u>	<u>22</u>
(Loss) from discontinued operations, net .....	<u>\$(43)</u>	<u>\$ (25)</u>

Included in income tax benefit above was income tax benefit related to (loss) from discontinued operations of \$1 million in both 2009 and 2008. The unusual relationship between income taxes and (loss) before income taxes resulted primarily from certain losses providing no current tax benefit.

**C. ACQUISITIONS**

During 2009, the Company acquired a small business in the Plumbing Products segment; this business allows the Company to expand into a developing market and had annual sales of \$11 million. During 2008, the Company acquired a relatively small countertop business (Cabinet and Related Products segment) which allows the Company to expand the products and services it offers to its customers and had annual sales of over \$40 million.

The results of all acquisitions are included in the consolidated financial statements from the respective dates of acquisition.

The total net cash purchase price of these acquisitions was \$6 million and \$18 million, respectively, in 2009 and 2008.

Certain purchase agreements provided for the payment of additional consideration in cash, contingent upon whether certain conditions are met, including the operating performance of the acquired business. In 2008, the Company paid in cash an additional \$1 million of acquisition-related consideration, contingent consideration and other purchase price adjustments, relating to previously acquired companies. At December 31, 2010 and 2009, there was no outstanding contingent consideration.

**D. INVENTORIES**

	<b>(In Millions)</b>	
	<b>At December 31</b>	
	<u>2010</u>	<u>2009</u>
Finished goods .....	\$393	\$405
Raw material .....	246	247
Work in process .....	<u>93</u>	<u>91</u>
Total .....	<u>\$732</u>	<u>\$743</u>

Inventories, which include purchased parts, materials, direct labor and applied manufacturing overhead, are stated at the lower of cost or net realizable value, with cost determined by use of the first-in, first-out method.

**MASCO CORPORATION**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

**E. FAIR VALUE OF FINANCIAL INVESTMENTS AND LIABILITIES**

*Accounting Policy.* On January 1, 2008, the Company adopted accounting guidance that defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements for its financial investments and liabilities. The guidance defines fair value as “the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.” Further, it defines a fair value hierarchy, as follows: Level 1 inputs as quoted prices in active markets for identical assets or liabilities; Level 2 inputs as observable inputs other than Level 1 prices, such as quoted market prices for similar assets or liabilities or other inputs that are observable or can be corroborated by market data; and Level 3 inputs as unobservable inputs that are supported by little or no market activity and that are financial instruments whose value is determined using pricing models or instruments for which the determination of fair value requires significant management judgment or estimation.

Financial investments that are available to be traded on readily accessible stock exchanges (domestic or foreign) are considered to have active markets and have been valued using Level 1 inputs. Financial investments that are not available to be traded on a public market or have limited secondary markets, or contain provisions that limit the ability to sell the investment are considered to have inactive markets and have been valued using Level 2 or 3 inputs. The Company incorporated credit risk into the valuations of financial investments by estimating the likelihood of non-performance by the counterparty to the applicable transactions. The estimate included the length of time relative to the contract, financial condition of the counterparty and current market conditions. The criteria for determining if a market was active or inactive were based on the individual facts and circumstances.

*Financial Investments.* The Company has maintained investments in available-for-sale securities and a number of private equity funds and other private investments, principally as part of its tax planning strategies, as any gains enhance the utilization of any current and future tax capital losses.

Financial investments included in other assets were as follows, in millions:

	<u>At December 31</u>	
	<u>2010</u>	<u>2009</u>
TriMas Corporation common stock . . . . .	\$ 40	\$ 17
Auction rate securities . . . . .	22	22
Asahi Tec Corporation — common and preferred stock . . . . .	—	71
Total recurring investments . . . . .	62	110
Private equity funds . . . . .	106	123
Other investments . . . . .	13	9
Total non-recurring investments . . . . .	119	132
Total . . . . .	<u>\$181</u>	<u>\$242</u>

The Company's investments in available-for-sale securities at December 31, 2010 and 2009 were as follows, in millions:

	<u>Cost Basis</u>	<u>Pre-tax</u>		<u>Recorded Basis</u>
		<u>Unrealized Gains</u>	<u>Unrealized Losses</u>	
December 31, 2010. . . . .	\$22	\$40	\$—	\$ 62
December 31, 2009. . . . .	\$71	\$39	\$—	\$110

The Company's investments in private equity funds and other private investments are carried at cost. At December 31, 2010, the Company has investments in 17 venture capital funds, with an aggregate carrying

## MASCO CORPORATION

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

#### E. FAIR VALUE OF FINANCIAL INVESTMENTS AND LIABILITIES – (Continued)

value of \$22 million. The venture capital funds invest in start-up or smaller, early-stage established businesses, principally in the information technology, bio-technology and health care sectors. At December 31, 2010, the Company also has investments in 26 buyout funds, with an aggregate carrying value of \$84 million. The buyout funds invest in later-stage, established businesses and no buyout fund has a concentration in a particular sector.

*Recurring Fair Value Measurements.* For financial investments measured at fair value on a recurring basis at each reporting period, the unrealized gains or losses (that are deemed to be temporary) are recognized, net of tax effect, through shareholders' equity, as a component of other comprehensive income. Realized gains and losses and charges for other-than-temporary impairments are included in determining net income, with related purchase costs based upon specific identification.

For marketable securities, the Company reviews, on a recurring basis, industry analyst reports, key ratios and statistics, market analyses and other factors for each investment to determine if an unrealized loss is other-than-temporary.

In the past, the Company invested excess cash in auction rate securities. Auction rate securities are investment securities that have interest rates which are reset every 7, 28 or 35 days. The fair values of the auction rate securities held by the Company have been estimated, on a recurring basis, using a discounted cash flow model (Level 3 input). The significant inputs in the discounted cash flow model used to value the auction rate securities include: expected maturity of auction rate securities, discount rate used to determine the present value of expected cash flows and assumptions for credit defaults, since the auction rate securities are backed by credit default swap agreements.

In 2009, the Company sold its holdings of Asahi Tec common stock for proceeds approximating book value.

During the second quarter of 2010, Asahi Tec approached the Company with an offer to amend the terms of the preferred stock held by the Company. The request was made by Asahi Tec in order to facilitate early negotiations with their bank group for debt that matures in early 2011. The Company and Asahi Tec agreed to amend the preferred stock to include a more favorable conversion feature into common stock and to include a mandatory conversion date of February 28, 2011. The Company agreed to this amendment based on favorable tax benefits related to the Asahi Tec investment. Prior to this amendment, the Company could have settled in cash or common stock in 2017. As a result of the amendment, the Company recognized a \$28 million impairment loss based on the current fair value of the preferred stock on an if-converted basis at June 30, 2010. Also, as a result of the amendment, the Company reversed an unrealized gain of \$23 million that was previously included in accumulated other comprehensive income. During the last six months of 2010, the Company converted all its holdings of Asahi Tec preferred stock into common stock which was sold, in its entirety, in open market transactions. The Company realized cash proceeds of \$11 million and realized losses aggregating \$8 million in 2010. As a result of the disposition of the Asahi Tec common stock, the Company will receive a tax refund of \$16 million in 2011 relating to the utilization of a loss carryback to offset taxes paid on prior capital gains.

In the past, the preferred stock of Asahi Tec was valued primarily using a discounted cash flow model, because there were previously no observable prices in an active market for the same or similar securities. The significant inputs in the discounted cash flow model previously used to value the Asahi Tec preferred stock included: the present value of future dividends, present value of redemption rights, fair value of conversion rights and the discount rate based on credit spreads for Japanese-issued preferred securities (approximately 600 basis points at December 31, 2009) and other market factors.

**MASCO CORPORATION**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

**E. FAIR VALUE OF FINANCIAL INVESTMENTS AND LIABILITIES – (Continued)**

During 2010, the Company sold 481,000 shares of its investment in TriMas common stock for cash of \$10 million.

*Non-Recurring Fair Value Measurements.* It is not practicable for the Company to estimate a fair value for private equity funds and other private investments because there are no quoted market prices, and sufficient information is not readily available for the Company to utilize a valuation model to determine the fair value for each fund. These investments are evaluated, on a non-recurring basis, for potential other-than-temporary impairment when impairment indicators are present, or when an event or change in circumstances has occurred, that may have a significant adverse effect on the fair value of the investment.

Impairment indicators the Company considers include the following: whether there has been a significant deterioration in earnings performance, asset quality or business prospects; a significant adverse change in the regulatory, economic or technological environment; a significant adverse change in the general market condition or geographic area in which the investment operates; industry and sector performance; current equity and credit market conditions; and any bona fide offers to purchase the investment for less than the carrying value. The Company also considers specific adverse conditions related to the financial health of and business outlook for the fund, including industry and sector performance. The significant assumptions utilized in analyzing a fund for potential other-than-temporary impairment include current economic conditions, market analysis for specific funds and performance indicators in the residential and commercial construction, bio-technology, health care and information technology sectors in which the applicable funds' investments operate. Since there is no active trading market for these investments, they are for the most part illiquid. These investments, by their nature, can also have a relatively higher degree of business risk, including financial leverage, than other financial investments. Future changes in market conditions, the future performance of the underlying investments or new information provided by private equity fund managers could affect the recorded values of such investments and the amounts realized upon liquidation. Due to the significant unobservable inputs, the fair value measurements used to evaluate impairment are a Level 3 input.

*Recurring Fair Value Measurements.* Financial investments and (liabilities) measured at fair value on a recurring basis at each reporting period and the amounts for each level within the fair value hierarchy were as follows, in millions:

	<b>Dec. 31, 2010</b>	<b>Fair Value Measurements Using</b>		
		<b>Quoted Market Prices (Level 1)</b>	<b>Significant Other Observable Inputs (Level 2)</b>	<b>Significant Unobservable Inputs (Level 3)</b>
TriMas Corporation . . . . .	\$40	\$40	\$–	\$ –
Auction rate securities . . . . .	<u>22</u>	<u>–</u>	<u>–</u>	<u>22</u>
Total . . . . .	<u>\$62</u>	<u>\$40</u>	<u>\$–</u>	<u>\$22</u>

**MASCO CORPORATION**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

**E. FAIR VALUE OF FINANCIAL INVESTMENTS AND LIABILITIES – (Continued)**

	Dec. 31, 2009	Fair Value Measurements Using		
		Quoted Market Prices (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Asahi Tec Corporation:				
Preferred stock . . . . .	\$ 71	\$ –	\$–	\$71
Auction rate securities . . . . .	22	–	–	22
TriMas Corporation . . . . .	17	17	–	–
Total . . . . .	<u>\$110</u>	<u>\$17</u>	<u>\$–</u>	<u>\$93</u>

The following table summarizes the changes in Level 3 financial investments measured at fair value on a recurring basis for the years ended December 31, 2010 and 2009, in millions:

	Asahi Tec Preferred Stock	Auction Rate Securities	Total
Fair value January 1, 2010 . . . . .	\$ 71	\$22	\$ 93
Total losses included in earnings . . . . .	(28)	–	(28)
Unrealized losses . . . . .	(23)	–	(23)
Purchases, issuances, settlements . . . . .	–	–	–
Transfers from Level 3 to Level 2 . . . . .	(20)	–	(20)
Fair value at December 31, 2010 . . . . .	<u>\$ –</u>	<u>\$22</u>	<u>\$ 22</u>
	Asahi Tec Preferred Stock	Auction Rate Securities	Total
Fair value January 1, 2009 . . . . .	\$72	\$22	\$94
Total losses included in earnings . . . . .	–	–	–
Unrealized losses . . . . .	(1)	–	(1)
Purchases, issuances, settlements . . . . .	–	–	–
Fair value at December 31, 2009 . . . . .	<u>\$71</u>	<u>\$22</u>	<u>\$93</u>

*Non-Recurring Fair Value Measurements.* Financial investments measured at fair value on a non-recurring basis during the period and the amounts for each level within the fair value hierarchy were as follows, in millions:

	Dec. 31, 2010	Fair Value Measurements Using			Total Gains (Losses)
		Quoted Market Prices (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	
Private equity funds . . . . .	\$2	\$–	\$–	\$2	\$(4)
Other private investments . . . . .	–	–	–	–	(2)
	<u>\$2</u>	<u>\$–</u>	<u>\$–</u>	<u>\$2</u>	<u>\$(6)</u>

**MASCO CORPORATION**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

**E. FAIR VALUE OF FINANCIAL INVESTMENTS AND LIABILITIES – (Continued)**

	Dec. 31, 2009	Fair Value Measurements Using			Total Gains (Losses)
		Quoted Market Prices (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	
Private equity funds . . . . .	\$31	\$-	\$-	\$31	\$(10)
Other private investments . . . . .	3	-	-	3	-
	<u>\$34</u>	<u>\$-</u>	<u>\$-</u>	<u>\$34</u>	<u>\$(10)</u>

The Company's investments in private equity funds for which fair value was determined with unrealized losses, were as follows, in millions:

	Fair Value	Unrealized Loss	
		Less than 12 Months	Over 12 Months
December 31, 2010 . . . . .	\$-	\$-	\$ -
December 31, 2009 . . . . .	\$-	\$-	\$-

The remaining private equity investments in 2010 and 2009 with an aggregate carrying value of \$104 million and \$92 million, respectively, were not reviewed for impairment, as there were no indicators of impairment or identified events or changes in circumstances that would have a significant adverse effect on the fair value of the investment.

*Realized Gains (Losses) and Impairment Charges.* During 2010, based on information from the fund manager, the Company determined that the decline in the estimated value of three private equity funds (with an aggregate carrying value of \$6 million prior to impairment) was other-than-temporary and, accordingly, recognized non-cash, pre-tax impairment charges of \$4 million. During 2010, the Company also determined that the decline in the estimated value of one private investment was other-than-temporary and, accordingly, recognized a non-cash, pre-tax impairment charge of \$2 million. The Company did not have any transfers between Level 1 and Level 2 financial assets in 2010 or 2009.

During 2009, the Company determined that the decline in the estimated value of five private equity funds, with an aggregate carrying value of \$41 million prior to impairment, was other-than-temporary. Accordingly, for the year ended December 31, 2009, the Company recognized non-cash, pre-tax impairment charges of \$10 million.

During 2008, based upon its review of marketable securities, the Company recognized non-cash, pre-tax impairment charges of \$31 million related to its investment in TriMas Corporation ("TriMas") common stock (NYSE: TRS) and \$1 million related to its investment in Asahi Tec Corporation ("Asahi Tec") common stock (Tokyo Stock Exchange: 5606.T). During 2008, the Company determined that the decline in the estimated value of certain private equity fund investments, with an aggregate carrying value of \$66 million prior to the impairment, was other-than-temporary. Accordingly, for the year ended December 31, 2008, the Company recognized non-cash, pre-tax impairment charges of \$23 million. A review of sector performance and other factors specific to the underlying investments in six funds having other-than-temporary declines in fair value, including the Heartland Fund (automotive and transportation sector of \$10 million) and five other funds (\$13 million.)

**MASCO CORPORATION**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

**E. FAIR VALUE OF FINANCIAL INVESTMENTS AND LIABILITIES – (Concluded)**

Income from financial investments, net, included in other, net, within other income (expense), net, and impairment charges for financial investments were as follows, in millions:

	<u>2010</u>	<u>2009</u>	<u>2008</u>
Realized gains from marketable securities . . . . .	\$ 10	\$ –	\$ –
Realized losses from marketable securities . . . . .	(8)	–	(3)
Dividend income from marketable securities . . . . .	–	–	–
Income from other investments, net . . . . .	7	3	4
Dividend income from other investments . . . . .	<u>–</u>	<u>–</u>	<u>–</u>
Income from financial investments, net . . . . .	<u>\$ 9</u>	<u>\$ 3</u>	<u>\$ 1</u>
Impairment charges:			
Asahi Tec . . . . .	\$(28)	\$ –	\$ –
Private equity funds . . . . .	(4)	(10)	(23)
Other private investments . . . . .	(2)	–	(3)
TriMas Corporation . . . . .	–	–	(31)
Marketable securities . . . . .	<u>–</u>	<u>–</u>	<u>(1)</u>
Total impairment charges . . . . .	<u>\$(34)</u>	<u>\$(10)</u>	<u>\$(58)</u>

The impairment charges related to the Company's financial investments recognized during 2010, 2009 and 2008 were based upon then-current estimates for the fair value of certain financial investments; such estimates could change in the near-term based upon future events and circumstances.

The fair value of the Company's short-term and long-term fixed-rate debt instruments is based principally upon quoted market prices for the same or similar issues or the current rates available to the Company for debt with similar terms and remaining maturities. The aggregate estimated market value of short-term and long-term debt at December 31, 2010 was approximately \$4.2 billion, compared with the aggregate carrying value of \$4.1 billion. The aggregate estimated market value of short-term and long-term debt at December 31, 2009 was approximately \$3.9 billion, compared with the aggregate carrying value of \$4.0 billion.

**F. DERIVATIVES**

At December 31, 2010, the Company, including certain European operations, had entered into foreign currency forward contracts with notional amounts of \$43 million and \$6 million to manage exposure to currency fluctuations in the European euro and the U.S. dollar, respectively. At December 31, 2009, the Company, including certain European operations, had entered into foreign currency forward contracts with notional amounts of \$55 million and \$10 million to manage exposure to currency fluctuations in the European euro and the U.S. dollar, respectively. Based upon year-end market prices, the Company had recorded (losses) gains of \$(2) million and \$(1) million to reflect the contract prices at December 31, 2010 and 2009, respectively. Gains (losses) related to these contracts are recorded in the Company's consolidated statements of income in other income (expense), net. In the event that the counterparties fail to meet the terms of the foreign currency forward contracts, the Company's exposure is limited to the aggregate foreign currency rate differential with such institutions.

At December 31, 2010, the Company had entered into foreign currency exchange contracts to hedge currency fluctuations related to intercompany loans denominated in non-functional currencies with notional amounts of \$3 million. At December 31, 2010, the Company had recorded a \$4 million loss on the foreign

**MASCO CORPORATION**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

**F. DERIVATIVES -- (Concluded)**

currency exchange contract, which was more than offset by gains related to the translation of loans and accounts denominated in non-functional currencies.

During 2010, the Company entered into several contracts to manage its exposure to increases in the price of copper and zinc. Based upon period-end market prices, the Company had recorded assets of \$7 million to reflect contract prices at December 31, 2010. Gains (losses) related to these contracts are recorded in the Company's consolidated statements of income in cost of goods sold. For the year ended December 31, 2010, the Company had recorded gains of \$7 million related to these contracts.

The fair value of these derivative contracts is estimated on a recurring basis, quarterly, using Level 2 inputs (significant other observable inputs).

In 2009, the Company recognized a decrease in interest expense of \$10 million related to the amortization of the gains resulting from the terminations (in 2008 and 2004) of two interest rate swap agreements. In 2008, the Company recognized a decrease in interest expense of \$12 million related to the interest rate swap agreements.

**G. PROPERTY AND EQUIPMENT**

	(In Millions)	
	At December 31	
	2010	2009
Land and improvements . . . . .	\$ 190	\$ 195
Buildings . . . . .	1,030	1,044
Machinery and equipment . . . . .	2,419	2,420
	<u>3,639</u>	<u>3,659</u>
Less: Accumulated depreciation . . . . .	1,902	1,678
Total . . . . .	<u>\$1,737</u>	<u>\$1,981</u>

The Company leases certain equipment and plant facilities under noncancellable operating leases. Rental expense recorded in the consolidated statements of income totaled approximately \$111 million, \$135 million and \$161 million during 2010, 2009 and 2008, respectively. Future minimum lease payments at December 31, 2010 were approximately as follows: 2011 — \$75 million; 2012 — \$48 million; 2013 — \$28 million; 2014 — \$18 million; and 2015 and beyond — \$76 million.

The Company leases operating facilities from certain related parties, primarily former owners (and in certain cases, current management personnel) of companies acquired. The Company recorded rental expense to such related parties of approximately \$6 million, \$8 million and \$10 million in 2010, 2009 and 2008, respectively.

During 2010, the Company decided to permanently close and hold for sale a cabinet manufacturing facility that had previously been idled. As a result of this decision, the Company estimated a fair value for the manufacturing facility using a market approach, considering the estimated fair values for other comparable buildings in the area where the facility is located (Level 2 inputs). The Company determined that there had been a decline in the estimated value of the facility and, accordingly, recognized a non-cash, pre-tax impairment charge of \$67 million. The carrying value of the manufacturing facility was \$99 million prior to impairment.

**MASCO CORPORATION**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

**H. GOODWILL AND OTHER INTANGIBLE ASSETS**

The changes in the carrying amount of goodwill for 2010 and 2009, by segment, were as follows, in millions:

	<u>Gross Goodwill At December 31, 2010</u>	<u>Accumulated Impairment Losses</u>	<u>Net Goodwill At December 31, 2010</u>
Cabinets and Related Products .....	\$ 587	\$ (364)	\$ 223
Plumbing Products .....	536	(340)	196
Installation and Other Services .....	1,819	(762)	1,057
Decorative Architectural Products .....	294	—	294
Other Specialty Products .....	980	(367)	613
Total .....	<u>\$4,216</u>	<u>\$(1,833)</u>	<u>\$2,383</u>

	<u>Gross Goodwill At December 31, 2009</u>	<u>Accumulated Impairment Losses</u>	<u>Net Goodwill At December 31, 2009</u>	<u>Additions(A)</u>	<u>Discontinued Operations</u>	<u>Pre-tax Impairment Charge</u>	<u>Other(B)</u>	<u>Net Goodwill At December 31, 2010</u>
Cabinets and Related Products .....	\$ 590	\$ (364)	\$ 226	\$—	\$—	\$ —	\$ (3)	\$ 223
Plumbing Products .....	547	(340)	207	—	—	—	(11)	196
Installation and Other Services .....	1,819	(51)	1,768	—	—	(711)	—	1,057
Decorative Architectural Products .....	294	—	294	—	—	—	—	294
Other Specialty Products ..	980	(367)	613	—	—	—	—	613
Total .....	<u>\$4,230</u>	<u>\$(1,122)</u>	<u>\$3,108</u>	<u>\$—</u>	<u>\$—</u>	<u>\$(711)</u>	<u>\$(14)</u>	<u>\$2,383</u>

	<u>Gross Goodwill At December 31, 2008</u>	<u>Accumulated Impairment Losses</u>	<u>Net Goodwill At December 31, 2008</u>	<u>Additions(A)</u>	<u>Discontinued Operations</u>	<u>Pre-tax Impairment Charge</u>	<u>Other(B)</u>	<u>Net Goodwill At December 31, 2009</u>
Cabinets and Related Products .....	\$ 589	\$ (364)	\$ 225	\$—	\$ —	\$ —	\$1	\$ 226
Plumbing Products .....	549	(301)	248	4	(13)	(39)	7	207
Installation and Other Services .....	1,819	(51)	1,768	—	—	—	—	1,768
Decorative Architectural Products .....	294	—	294	—	—	—	—	294
Other Specialty Products ..	980	(144)	836	—	—	(223)	—	613
Total .....	<u>\$4,231</u>	<u>\$(860)</u>	<u>\$3,371</u>	<u>\$4</u>	<u>\$(13)</u>	<u>\$(262)</u>	<u>\$8</u>	<u>\$3,108</u>

(A) Additions include acquisitions.

(B) Other principally includes the effect of foreign currency translation and purchase price adjustments related to prior-year acquisitions.

In the fourth quarters of 2010 and 2009, the Company completed its annual impairment testing of goodwill and other indefinite-lived intangible assets. During each year, and prior to the fourth quarter testing, there were no events or circumstances that would have indicated potential impairment.

The impairment tests in 2010 and 2009 indicated that goodwill recorded for certain of the Company's reporting units was impaired. The Company recognized the non-cash, pre-tax impairment charges for goodwill of \$711 million (\$587 million, after tax) and \$262 million (\$180 million, after tax) for 2010 and 2009,

**MASCO CORPORATION**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

**H. GOODWILL AND OTHER INTANGIBLE ASSETS – (Concluded)**

respectively. In 2010, the pre-tax impairment charge in the Installation and Other Services segment reflects the Company's expectation that the recovery in the new home construction market will be modestly slower than previously anticipated. In 2009, the pre-tax impairment charge in the Plumbing Products segment relates to a European shower enclosure manufacturer; the pre-tax impairment charge in the Other Specialty Products segment relates to the Company's North American manufacturer of staple gun tackers and other fastening tools. The impairment charges in 2009 reflect the anticipated long-term outlook for the reporting units, including declining demand for certain products, as well as decreased operating profit margins.

Other indefinite-lived intangible assets were \$185 million and \$196 million at December 31, 2010 and 2009, respectively, and principally included registered trademarks. In 2010, the impairment test indicated that the registered trademark for several small installation service businesses in North America in the Installation and Other Services segment and the registered trademark for a North American business unit in the Plumbing Products segment were impaired due to changes in the anticipated long-term outlook for the business units. The Company recognized non-cash, pre-tax impairment charges for other indefinite-lived intangible assets of \$10 million (\$6 million, after tax) in 2010.

The carrying value of the Company's definite-lived intangible assets was \$84 million at December 31, 2010 (net of accumulated amortization of \$75 million) and \$94 million at December 31, 2009 (net of accumulated amortization of \$67 million) and principally included customer relationships and non-compete agreements, with a weighted average amortization period of 15 years in both 2010 and 2009. Amortization expense related to the definite-lived intangible assets was \$11 million, \$11 million and \$16 million in 2010, 2009 and 2008, respectively.

At December 31, 2010, amortization expense related to the definite-lived intangible assets during each of the next five years was as follows: 2011 — \$11 million; 2012 — \$10 million; 2013 — \$9 million; 2014 — \$9 million; and 2015 — \$9 million.

**I. OTHER ASSETS**

	(In Millions)	
	At December 31	
	<u>2010</u>	<u>2009</u>
Financial investments (Note E) .....	\$181	\$242
In-store displays, net .....	43	44
Debenture expense .....	34	25
Notes receivable .....	2	3
Other .....	<u>27</u>	<u>31</u>
Total .....	<u>\$287</u>	<u>\$345</u>

In-store displays are amortized using the straight-line method over the expected useful life of three years; the Company recognized amortization expense related to in-store displays of \$33 million, \$44 million and \$43 million in 2010, 2009 and 2008, respectively. Cash spent for displays was \$32 million, \$26 million and \$37 million in 2010, 2009 and 2008, respectively.

**MASCO CORPORATION**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

**J. ACCRUED LIABILITIES**

	(In Millions)	
	At December 31	
	2010	2009
Salaries, wages and commissions . . . . .	\$177	\$193
Insurance . . . . .	176	193
Warranty (Note S) . . . . .	107	109
Advertising and sales promotion . . . . .	90	80
Interest . . . . .	78	68
Employee retirement plans . . . . .	43	36
Property, payroll and other taxes . . . . .	32	35
Dividends payable . . . . .	27	27
Litigation . . . . .	5	9
Plant closures . . . . .	4	3
Other . . . . .	80	86
Total . . . . .	<u>\$819</u>	<u>\$839</u>

**K. DEBT**

	(In Millions)	
	At December 31	
	2010	2009
Notes and debentures:		
5.875%, due July 15, 2012 . . . . .	\$ 791	\$ 850
7.125%, due Aug. 15, 2013 . . . . .	200	200
4.8%, due June 15, 2015 . . . . .	500	500
6.125%, due Oct. 3, 2016 . . . . .	1,000	1,000
5.85%, due Mar. 15, 2017 . . . . .	300	300
6.625%, due Apr. 15, 2018 . . . . .	114	114
7.125%, due Mar. 15, 2020 . . . . .	500	—
7.75%, due Aug. 1, 2029 . . . . .	296	296
6.5%, due Aug. 15, 2032 . . . . .	300	300
Zero Coupon Convertible Senior Notes due 2031 (accreted value) . . . . .	57	55
Floating-Rate Notes, due Mar. 12, 2010 . . . . .	—	300
Other . . . . .	40	53
	4,098	3,968
Less: Current portion . . . . .	66	364
Total Long-term debt . . . . .	<u>\$4,032</u>	<u>\$3,604</u>

All of the notes and debentures above are senior indebtedness and, other than the 6.625% notes due 2018 and the 7.75% notes due 2029, are redeemable at the Company's option.

On March 10, 2010, the Company issued \$500 million of 7.125% Notes ("Notes") due March 15, 2020. The notes are senior indebtedness and are redeemable at the Company's option.

## MASCO CORPORATION

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

#### K. DEBT – (Continued)

The Company retired \$300 million of floating rate notes on March 12, 2010, the scheduled maturity date.

During 2010, the Company repurchased \$59 million of 5.875% Notes due July 2012, in open-market transactions. The Company paid a premium of \$2 million over par value on the purchase of the notes; this cost was included in interest expense.

In July 2001, the Company issued \$1.9 billion principal amount at maturity of Zero Coupon Convertible Senior Notes due 2031 (“Old Notes”), resulting in gross proceeds of \$750 million. The issue price per Note was \$394.45 per \$1,000 principal amount at maturity, which represented a yield to maturity of 3.125% compounded semi-annually. In December 2004, the Company completed an exchange of the outstanding Old Notes for Zero Coupon Convertible Senior Notes Series B due July 2031 (“New Notes or Notes”). The Company will not pay interest in cash on the Notes prior to maturity, except in certain circumstances, including possible contingent interest payments that are not expected to be material. Holders of the Notes have the option to require that the Notes be repurchased by the Company on July 20, 2011 and every five years thereafter. Upon conversion of the Notes, the Company will pay the principal return, equal to the lesser of (1) the accreted value of the Notes in only cash, and (2) the conversion value, as defined, which will be settled in cash or shares of Company common stock, or a combination of both, at the option of the Company. The Notes are convertible if the average price of Company common stock for the 20 days immediately prior to the conversion date exceeds 117%, declining by 1/3% each year thereafter, of the accreted value of the Notes divided by the conversion rate of 12.7317 shares for each \$1,000 principal amount at maturity of the Notes. Notes also become convertible if the Company’s credit rating is reduced to below investment grade, or if certain actions are taken by the Company. The Company may at any time redeem all or part of the Notes at their then accreted value. On January 20, 2007, holders of \$1.8 billion (94 percent) principal amount at maturity of the Notes required the Company to repurchase their Notes at a cash value of \$825 million.

A credit rating agency (i.e., Moody’s or Standard and Poor’s) is an entity that assigns credit ratings for issuers of certain types of debt obligations. In December 2008, one rating agency reduced the credit rating on the Company’s debt to below investment grade; as a result, the Notes are convertible on demand. The Company does not anticipate conversion of the Notes since, based on the terms, it would not currently be profitable for holders of the Notes to exercise the option to convert the Notes.

At both December 31, 2010 and 2009, there were outstanding \$108 million principal amount at maturity of Notes, with an accreted value of \$57 million and \$55 million, respectively, which has been reclassified to short-term debt.

On June 21, 2010, the Company entered into a Credit Agreement (the “Credit Agreement”) with a bank group, with an aggregate commitment of \$1.25 billion with a maturity date of January 10, 2014. The Company’s 5-Year Revolving Credit Agreement dated as of November 5, 2004, as amended, was terminated at that time.

The Credit Agreement provides for an unsecured revolving credit facility available to the Company and one of its foreign subsidiaries, in U.S. dollars, European euros and certain other currencies. Borrowings under the revolver denominated in euros are limited to \$500 million, equivalent. The Company can also borrow swingline loans up to \$150 million and obtain letters of credit of up to \$250 million. Any outstanding Letters of Credit reduce the Company’s borrowing capacity. At December 31, 2010, the Company had \$99 million of outstanding and unused Letters of Credit, reducing the Company’s borrowing capacity by such amount.

Revolving credit loans bear interest under the Credit Agreement, at the Company’s option: at (A) a rate per annum equal to the greatest of (i) prime rate, (ii) the Federal Funds effective rate plus 0.50% and (iii) LIBOR plus 1.0% (the “Alternative Base Rate”); plus an applicable margin based upon the then-applicable corporate credit ratings of the Company; or (B) LIBOR plus an applicable margin based upon the then-applicable

## MASCO CORPORATION

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

#### K. DEBT — (Concluded)

corporate credit ratings of the Company. The foreign currency revolving credit loans bear interest at a rate equal to LIBOR plus an applicable margin based upon the then-applicable corporate credit ratings of the Company.

The Credit Agreement contains financial covenants requiring the Company to maintain (A) a maximum debt to total capitalization ratio of 65 percent, and (B) a minimum interest coverage ratio equal to or greater than (i) 2.25 to 1.0 through the quarter ending on September 30, 2011 and (ii) 2.50 to 1.0 thereafter. The debt to total capitalization ratio allows the add-back, if incurred, of up to the first \$500 million of certain non-cash charges, including goodwill and other intangible asset impairment charges, occurring from and after April 1, 2010, that would negatively impact shareholders' equity.

Based on the limitations of the debt to total capitalization covenant (before the amendment discussed below), at December 31, 2010, the Company had additional borrowing capacity, subject to availability, of up to \$113 million. Alternatively, at December 31, 2010, the Company could absorb a reduction to shareholders' equity of approximately \$61 million, and remain in compliance with the debt to total capitalization covenant.

In order to borrow under the Credit Agreement, there must not be any default in the Company's covenants in the Credit Agreement (i.e., in addition to the two financial covenants, principally limitations on subsidiary debt, negative pledge restrictions, legal compliance requirements and maintenance of properties and insurance) and the Company's representations and warranties in the Credit Agreement must be true in all material respects on the date of borrowing (i.e., principally no material adverse change or litigation likely to result in a material adverse change, since December 31, 2009, in each case, no material ERISA or environmental non-compliance and no material tax deficiency).

At December 31, 2010 and 2009, the Company was in compliance with the requirements of the New Credit Agreement and the Amended Five-Year Revolving Credit Agreement, as applicable.

There were no borrowings under the Credit Agreement and the Amended Five-Year Revolving Credit Agreement at December 31, 2010 and 2009, as applicable.

*Subsequent Event.* On February 11, 2011, the Company entered into an amendment (deemed to be effective and applicable as of December 31, 2010) of the Credit Agreement with its bank group (the "Amendment"). The Amendment provides for the add-back to shareholders' equity in the Company's maximum debt to capitalization covenant of (i) certain non-cash charges (including impairment charges for financial investments and goodwill and other intangible assets) and (ii) changes to the valuation allowance on the Company's deferred tax assets included in income tax expense, each taken in 2010, which aggregate \$986 million after tax. The Amendment also permits the Company to add-back, if incurred, up to \$350 million in the aggregate of future non-cash charges. We currently have borrowing capacity approximating \$1 billion available under the Credit Agreement.

At December 31, 2010, the maturities of long-term debt during each of the next five years were as follows: 2011 — \$66 million; 2012 — \$808 million; 2013 — \$201 million; 2014 — \$1 million; and 2015 — \$501 million.

Interest paid was \$241 million, \$226 million and \$232 million in 2010, 2009 and 2008, respectively.

#### L. STOCK-BASED COMPENSATION

The Company's 2005 Long Term Stock Incentive Plan (the "2005 Plan") provides for the issuance of stock-based incentives in various forms to employees and non-employee Directors of the Company. At December 31, 2010, outstanding stock-based incentives were in the form of long-term stock awards, stock options, phantom stock awards and stock appreciation rights.

**MASCO CORPORATION**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

**L. STOCK-BASED COMPENSATION – (Continued)**

Pre-tax compensation expense (income) and the income tax benefit related to these stock-based incentives were as follows, in millions:

	<u>2010</u>	<u>2009</u>	<u>2008</u>
Long-term stock awards . . . . .	\$37	\$37	\$43
Stock options . . . . .	22	25	36
Phantom stock awards and stock appreciation rights . . . . .	<u>3</u>	<u>7</u>	<u>(5)</u>
Total . . . . .	<u>\$62</u>	<u>\$69</u>	<u>\$74</u>
Income tax benefit . . . . .	<u>\$23</u>	<u>\$26</u>	<u>\$27</u>

In 2009, the Company recognized \$6 million of accelerated stock compensation expense (for previously granted stock awards and options) related to the retirement from full-time employment of the Company's Executive Chairman of the Board of Directors; he continues to serve as a non-executive, non-employee Chairman of the Board of Directors.

At December 31, 2010, a total of 11,860,100 shares of Company common stock were available under the 2005 Plan for the granting of stock options and other long-term stock incentive awards.

**Long-Term Stock Awards**

Long-term stock awards are granted to key employees and non-employee Directors of the Company and do not cause net share dilution inasmuch as the Company continues the practice of repurchasing and retiring an equal number of shares on the open market.

The Company's long-term stock award activity was as follows, shares in millions:

	<u>2010</u>	<u>2009</u>	<u>2008</u>
Unvested stock award shares at January 1 . . . . .	9	8	9
Weighted average grant date fair value . . . . .	\$21	\$26	\$28
Stock award shares granted . . . . .	3	2	2
Weighted average grant date fair value . . . . .	\$14	\$ 8	\$21
Stock award shares vested . . . . .	2	1	2
Weighted average grant date fair value . . . . .	\$23	\$26	\$26
Stock award shares forfeited . . . . .	—	—	1
Weighted average grant date fair value . . . . .	\$20	\$24	\$28
Unvested stock award shares at December 31 . . . . .	10	9	8
Weighted average grant date fair value . . . . .	\$19	\$21	\$26

At December 31, 2010, 2009 and 2008, there was \$127 million, \$126 million and \$155 million, respectively, of unrecognized compensation expense related to unvested stock awards; such awards had a weighted average remaining vesting period of five years.

The total market value (at the vesting date) of stock award shares which vested during 2010, 2009 and 2008 was \$22 million, \$16 million and \$30 million, respectively.

**Stock Options**

Stock options are granted to key employees of the Company. The exercise price equals the market price of the Company's common stock at the grant date. These options generally become exercisable (vest ratably)

**MASCO CORPORATION**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

**L. STOCK-BASED COMPENSATION – (Continued)**

over five years beginning on the first anniversary from the date of grant and expire no later than 10 years after the grant date. The 2005 Plan does not permit the granting of restoration stock options, except for restoration options resulting from options previously granted under the 1991 Plan. Restoration stock options become exercisable six months from the date of grant.

The Company granted 5,260,100 of stock option shares, including restoration stock option shares, during 2010 with a grant date exercise price range of \$11 to \$15 per share. During 2010, 3,742,700 stock option shares were forfeited (including options that expired unexercised).

The Company's stock option activity was as follows, shares in millions:

	<u>2010</u>	<u>2009</u>	<u>2008</u>
Option shares outstanding, January 1 . . . . .	36	31	26
Weighted average exercise price. . . . .	\$ 23	\$ 25	\$ 27
Option shares granted, including restoration options . . . . .	5	6	6
Weighted average exercise price. . . . .	\$ 14	\$ 8	\$ 19
Option shares exercised . . . . .	—	—	—
Aggregate intrinsic value on date of exercise (A) . . . . .	\$ 1 million	\$ – million	\$– million
Weighted average exercise price. . . . .	\$ 8	\$ –	\$ 20
Option shares forfeited . . . . .	4	1	1
Weighted average exercise price. . . . .	\$ 23	\$ 22	\$ 27
Option shares outstanding, December 31 . . . . .	37	36	31
Weighted average exercise price. . . . .	\$ 21	\$ 23	\$ 25
Weighted average remaining option term (in years). . . . .	6	6	6
Option shares vested and expected to vest, December 31 . . . . .	37	36	31
Weighted average exercise price. . . . .	\$ 22	\$ 23	\$ 25
Aggregate intrinsic value (A) . . . . .	\$23 million	\$31 million	\$– million
Weighted average remaining option term (in years). . . . .	6	6	6
Option shares exercisable (vested), December 31 . . . . .	22	21	17
Weighted average exercise price. . . . .	\$ 25	\$ 26	\$ 26
Aggregate intrinsic value (A) . . . . .	\$ 4 million	\$ – million	\$– million
Weighted average remaining option term (in years). . . . .	4	4	5

(A) Aggregate intrinsic value is calculated using the Company's stock price at each respective date, less the exercise price (grant date price) multiplied by the number of shares.

At December 31, 2010, 2009 and 2008, there was \$45 million, \$41 million and \$59 million, respectively, of unrecognized compensation expense (using the Black-Scholes option pricing model at the grant date) related to unvested stock options; such options had a weighted average remaining vesting period of three years.

**MASCO CORPORATION**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

**L. STOCK-BASED COMPENSATION – (Continued)**

The weighted average grant date fair value of option shares granted and the assumptions used to estimate those values using a Black-Scholes option pricing model, was as follows:

	2010	2009	2008
Weighted average grant date fair value . . . . .	\$ 5.30	\$ 2.28	\$ 3.72
Risk-free interest rate . . . . .	2.76%	2.60%	3.25%
Dividend yield . . . . .	2.17%	3.70%	4.96%
Volatility factor . . . . .	46.03%	39.18%	32.00%
Expected option life . . . . .	6 years	6 years	6 years

The following table summarizes information for stock option shares outstanding and exercisable at December 31, 2010, shares in millions:

Option Shares Outstanding				Option Shares Exercisable	
Range of Prices	Number of Shares	Weighted Average Remaining Option Term	Weighted Average Exercise Price	Number of Shares	Weighted Average Exercise Price
\$ 8-23	21	7 Years	\$15	8	\$19
\$24-28	6	4 Years	\$27	5	\$27
\$29-32	10	5 Years	\$30	9	\$30
\$33-38	—	4 Years	\$34	—	\$34
\$ 8-38	37	6 Years	\$21	22	\$25

**Phantom Stock Awards and Stock Appreciation Rights (“SARs”)**

The Company grants phantom stock awards and SARs to certain non-U.S. employees.

Phantom stock awards are linked to the value of the Company’s common stock on the date of grant and are settled in cash upon vesting, typically over 5 to 10 years. The Company accounts for phantom stock awards as liability-based awards; the compensation expense is initially measured as the market price of the Company’s common stock at the grant date and is recognized over the vesting period. The liability is remeasured and adjusted at the end of each reporting period until the awards are fully-vested and paid to the employees. The Company recognized expense (income) of \$2 million, \$3 million and \$(2) million related to the valuation of phantom stock awards for 2010, 2009 and 2008, respectively. In 2010, 2009 and 2008, the Company granted 299,650 shares, 318,920 shares and 234,800 shares, respectively, of phantom stock awards with an aggregate fair value of \$4 million, \$3 million and \$5 million, respectively, and paid \$1 million, \$1 million and \$2 million of cash in 2010, 2009 and 2008, respectively, to settle phantom stock awards.

SARs are linked to the value of the Company’s common stock on the date of grant and are settled in cash upon exercise. The Company accounts for SARs using the fair value method, which requires outstanding SARs to be classified as liability-based awards and valued using a Black-Scholes option pricing model at the grant date; such fair value is recognized as compensation expense over the vesting period, typically five years. The liability is remeasured and adjusted at the end of each reporting period until the SARs are exercised and payment is made to the employees or the SARs expire. The Company recognized expense (income) of \$1 million, \$4 million and \$(3) million related to the valuation of SARs for 2010, 2009 and 2008, respectively. During 2010, 2009 and 2008, the Company granted SARs for 429,300 shares, 438,200 shares and 597,200 shares, respectively, with an aggregate fair value of \$2 million, \$1 million and \$2 million in 2010, 2009 and 2008, respectively.

**MASCO CORPORATION**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

**L. STOCK-BASED COMPENSATION – (Concluded)**

Information related to phantom stock awards and SARs was as follows, in millions:

	<b>Phantom Stock Awards</b>		<b>Stock Appreciation Rights</b>	
	<b>At December 31,</b>		<b>At December 31,</b>	
	<b>2010</b>	<b>2009</b>	<b>2010</b>	<b>2009</b>
Accrued compensation cost liability . . . . .	\$6	\$5	\$5	\$4
Unrecognized compensation cost . . . . .	\$5	\$5	\$2	\$3
Equivalent common shares . . . . .	1	1	2	2

**M. EMPLOYEE RETIREMENT PLANS**

The Company sponsors qualified defined-benefit and defined-contribution retirement plans for most of its employees. In addition to the Company's qualified defined-benefit pension plans, the Company has unfunded non-qualified defined-benefit pension plans covering certain employees, which provide for benefits in addition to those provided by the qualified pension plans. Substantially all salaried employees participate in non-contributory defined-contribution retirement plans, to which payments are determined annually by the Organization and Compensation Committee of the Board of Directors. Aggregate charges to earnings under the Company's defined-benefit and defined-contribution retirement plans were \$37 million and \$47 million in 2010, \$63 million and \$35 million in 2009 and \$38 million and \$30 million in 2008, respectively.

In March 2009, based on management's recommendation, the Board of Directors approved a plan to freeze all future benefit accruals under substantially all of the Company's domestic qualified and non-qualified defined-benefit pension plans. The freeze was effective January 1, 2010. As a result of this action, the liabilities for the plans impacted by the freeze were remeasured and the Company recognized a curtailment charge of \$8 million in the first quarter of 2009.

**MASCO CORPORATION**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

**M. EMPLOYEE RETIREMENT PLANS – (Continued)**

Changes in the projected benefit obligation and fair value of plan assets, and the funded status of the Company's defined-benefit pension plans were as follows, in millions:

	<u>2010</u>		<u>2009</u>	
	<u>Qualified</u>	<u>Non-Qualified</u>	<u>Qualified</u>	<u>Non-Qualified</u>
<b>Changes in projected benefit obligation:</b>				
Projected benefit obligation at January 1 . . .	\$ 806	\$ 152	\$ 758	\$ 147
Service cost . . . . .	3	–	9	1
Interest cost . . . . .	45	9	45	9
Participant contributions . . . . .	1	–	1	–
Actuarial loss (gain), net . . . . .	61	12	27	9
Foreign currency exchange . . . . .	(10)	–	9	–
Disposition . . . . .	–	–	(3)	–
Recognized curtailment loss . . . . .	(1)	–	(3)	(5)
Benefit payments . . . . .	<u>(37)</u>	<u>(10)</u>	<u>(37)</u>	<u>(9)</u>
<b>Projected benefit obligation at December 31 . . . . .</b>	<b><u>\$ 868</u></b>	<b><u>\$ 163</u></b>	<b><u>\$ 806</u></b>	<b><u>\$ 152</u></b>
<b>Changes in fair value of plan assets:</b>				
Fair value of plan assets at January 1 . . . . .	\$ 474	\$ –	\$ 414	\$ –
Actual return on plan assets . . . . .	46	–	74	–
Foreign currency exchange . . . . .	(3)	–	7	–
Company contributions . . . . .	31	10	18	9
Participant contributions . . . . .	1	–	1	–
Disposition . . . . .	–	–	(1)	–
Expenses, other . . . . .	(3)	–	(2)	–
Benefit payments . . . . .	<u>(37)</u>	<u>(10)</u>	<u>(37)</u>	<u>(9)</u>
<b>Fair value of plan assets at December 31 . . . . .</b>	<b><u>\$ 509</u></b>	<b><u>\$ –</u></b>	<b><u>\$ 474</u></b>	<b><u>\$ –</u></b>
<b>Funded status at December 31: . . . . .</b>	<b><u>\$(359)</u></b>	<b><u>\$(163)</u></b>	<b><u>\$(332)</u></b>	<b><u>\$(152)</u></b>

Amounts in the Company's consolidated balance sheets were as follows, in millions:

	<u>At December 31, 2010</u>		<u>At December 31, 2009</u>	
	<u>Qualified</u>	<u>Non-Qualified</u>	<u>Qualified</u>	<u>Non-Qualified</u>
Accrued liabilities . . . . .	\$ (3)	\$ (11)	\$ (3)	\$ (10)
Deferred income taxes and other . . . . .	<u>(356)</u>	<u>(152)</u>	<u>(329)</u>	<u>(142)</u>
Total net liability . . . . .	<b><u>\$(359)</u></b>	<b><u>\$(163)</u></b>	<b><u>\$(332)</u></b>	<b><u>\$(152)</u></b>

**MASCO CORPORATION**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

**M. EMPLOYEE RETIREMENT PLANS – (Continued)**

Amounts in accumulated other comprehensive income before income taxes were as follows, in millions:

	<u>At December 31, 2010</u>		<u>At December 31, 2009</u>	
	<u>Qualified</u>	<u>Non-Qualified</u>	<u>Qualified</u>	<u>Non-Qualified</u>
Net loss . . . . .	\$326	\$31	\$287	\$20
Net transition obligation . . . . .	1	–	1	–
Net prior service cost . . . . .	<u>(1)</u>	<u>–</u>	<u>(2)</u>	<u>–</u>
Total . . . . .	<u>\$326</u>	<u>\$31</u>	<u>\$286</u>	<u>\$20</u>

Information for defined-benefit pension plans with an accumulated benefit obligation in excess of plan assets was as follows, in millions:

	<u>At December 31</u>			
	<u>2010</u>		<u>2009</u>	
	<u>Qualified</u>	<u>Non-Qualified</u>	<u>Qualified</u>	<u>Non-Qualified</u>
Projected benefit obligation . . . . .	\$868	\$163	\$797	\$152
Accumulated benefit obligation . . . . .	\$866	\$163	\$793	\$152
Fair value of plan assets . . . . .	\$509	\$ –	\$466	\$ –

The projected benefit obligation was in excess of plan assets for all of the Company's qualified defined-benefit pension plans at December 31, 2010 and 2009.

Net periodic pension cost for the Company's defined-benefit pension plans was as follows, in millions:

	<u>2010</u>		<u>2009</u>		<u>2008</u>	
	<u>Qualified</u>	<u>Non-Qualified</u>	<u>Qualified</u>	<u>Non-Qualified</u>	<u>Qualified</u>	<u>Non-Qualified</u>
Service cost . . . . .	\$ 3	\$–	\$ 9	\$ 1	\$ 14	\$ 2
Interest cost . . . . .	45	9	45	9	46	9
Expected return on plan assets . . . . .	(34)	–	(29)	–	(48)	–
Recognized prior service cost . . . . .	(1)	–	–	–	–	2
Recognized curtailment loss . . . . .	–	–	3	5	1	–
Recognized net loss . . . . .	<u>10</u>	<u>–</u>	<u>12</u>	<u>–</u>	<u>1</u>	<u>–</u>
<b>Net periodic pension cost . . . . .</b>	<u>\$ 23</u>	<u>\$9</u>	<u>\$ 40</u>	<u>\$15</u>	<u>\$ 14</u>	<u>\$13</u>

The Company expects to recognize \$11 million of pre-tax net loss from accumulated other comprehensive income into net periodic pension cost in 2011 related to its defined-benefit pension plans.

**MASCO CORPORATION**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

**M. EMPLOYEE RETIREMENT PLANS – (Continued)**

**Plan Assets**

The Company's qualified defined-benefit pension plan weighted average asset allocation, which is based upon fair value, was as follows:

	<b>At December 31</b>	
	<b>2010</b>	<b>2009</b>
Equity securities . . . . .	67%	71%
Debt securities . . . . .	31%	26%
Other . . . . .	2%	3%
Total . . . . .	100%	100%

Plan assets included 1.2 million shares for each of the years, of Company common stock valued at \$14 million and \$16 million at December 31, 2010 and 2009, respectively.

The Company's qualified defined-benefit pension plans have adopted accounting guidance that defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements. Accounting guidance defines fair value as "the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date."

Following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at December 31, 2010.

*Common and preferred stocks, debt securities and short-term and other investments:* Valued at the closing price reported on the active market on which the individual securities are traded.

*Limited Partnerships:* Valued based on an estimated fair value. There is no active trading market for these investments and they are for the most part illiquid. Due to the significant unobservable inputs, the fair value measurements are a Level 3 input.

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Company believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

**MASCO CORPORATION**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

**M. EMPLOYEE RETIREMENT PLANS - (Continued)**

The following table sets forth by level, within the fair value hierarchy, the qualified defined-benefit pension plan assets at fair value as of December 31, 2010 and 2009, in millions.

	<b>Assets at Fair Value as of December 31, 2010</b>			
	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Common and preferred stocks .....	\$261	\$19	\$ -	\$280
Limited Partnerships .....	-	-	64	64
Debt securities .....	100	57	-	157
Short-term and other investments .....	<u>8</u>	<u>-</u>	<u>-</u>	<u>8</u>
Total assets at fair value .....	<u>\$369</u>	<u>\$76</u>	<u>\$64</u>	<u>\$509</u>

	<b>Assets at Fair Value as of December 31, 2009</b>			
	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Common and preferred stocks .....	\$267	\$17	\$ -	\$284
Limited Partnerships .....	-	-	52	52
Debt securities .....	97	25	-	122
Short-term and other investments .....	<u>16</u>	<u>-</u>	<u>-</u>	<u>16</u>
Total assets at fair value .....	<u>\$380</u>	<u>\$42</u>	<u>\$52</u>	<u>\$474</u>

The table below sets forth a summary of changes in the fair value of the qualified defined-benefit pension plan level 3 assets for the year ended December 31, 2010, in millions.

	<u>Year Ended December 31, 2010 Limited Partnerships</u>	<u>Year Ended December 31, 2009 Limited Partnerships</u>
Balance, beginning of year .....	\$52	\$48
Purchases, sales, issuances and settlements (net) ...	12	4
Unrealized losses .....	<u>-</u>	<u>-</u>
Balance, end of year .....	<u>64</u>	<u>52</u>

**Assumptions**

Major assumptions used in accounting for the Company's defined-benefit pension plans were as follows:

	<u>December 31</u>		
	<u>2010</u>	<u>2009</u>	<u>2008</u>
Discount rate for obligations .....	5.30%	5.80%	6.10%
Expected return on plan assets .....	7.25%	8.00%	8.00%
Rate of compensation increase .....	1.00%	2.00%	4.00%
Discount rate for net periodic pension cost .....	5.80%	6.10%	6.25%

The discount rate for obligations for 2010 was based upon the expected duration of each defined-benefit pension plan's liabilities matched to the December 31, 2010 Towers Watson Rate Link Curve. Such rates for the Company's defined benefit pension plans ranged from 2.30 percent to 5.55 percent, with the most significant portion of the liabilities having a discount rate for obligations of 5.0 percent or higher at

## MASCO CORPORATION

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

#### M. EMPLOYEE RETIREMENT PLANS - (Continued)

December 31, 2010. The decline in the weighted average discount rate to 5.3 percent in 2010 from 5.8 percent in 2009 was principally the result of lower long-term interest rates in the bond market in 2010. The discount rate for obligations for 2009 was based upon the expected duration of each defined-benefit plan's liabilities matched to the widely used Citigroup Pension Discount Curve and Liability index for December 31, 2009. The weighted average discount rates in 2010 and 2009 were also affected by the freezing of all future benefit accruals for substantially all of the Company's domestic qualified and non-qualified defined-benefit plans, which shortened the period of future payments.

The Company determined the expected long-term rate of return on plan assets of 7.25 percent based upon an analysis of expected and historical rates of return of various asset classes utilizing the current and long-term target asset allocation of the plan assets. The projected asset return at December 31, 2010 also considered near term returns, including current market conditions and also that pension assets are long-term in nature. The actual annual rate of return on the Company's pension plan assets was 4.3 percent and 3.3 percent for the 10-year periods ended December 31, 2010 and 2009, respectively. Although these rates of return are less than the Company's current expected long-term rate of return on plan assets, the Company notes that these 10-year periods include two significant declines in the equity markets. Accordingly, the Company believes a 7.25 percent expected long-term rate of return is reasonable.

The investment objectives seek to minimize the volatility of the value of the Company's plan assets relative to pension liabilities and to ensure plan assets are sufficient to pay plan benefits. The Company, based upon discussions with its pension investment advisor, reduced its equity allocation to 70 percent from 80 percent; increased its fixed-income allocation to 25 percent from 10 percent and allocated 5 percent to alternative investments. The revised asset allocation of the investment portfolio was developed with the objective of achieving the Company's expected rate of return and reducing volatility of asset returns, and considered the freezing of future benefits. The equity portfolios are invested in individual securities or funds that are expected to mirror broad market returns for equity securities. The fixed-income portfolio is invested in corporate bonds, bond index funds or U.S. Treasury securities. The increased allocation to fixed-income securities partially matches the bond-like and long-term nature of the pension liabilities. In 2010, the pension investment advisor recommended that, longer term, the Company should achieve the following targeted asset portfolio: 45 percent equities, 25 percent fixed-income, 15 percent global assets (combination of equity and fixed-income) and 15 percent alternative investments (such as private equity, commodities and hedge funds). The Company expects to achieve this allocation by December 31, 2011. This targeted portfolio is expected to yield a long-term rate of return of 7.25 percent.

The fair value of the Company's plan assets is subject to risk including significant concentrations of risk in the Company's plan assets related to equity, interest rate and operating risk. In order to ensure plan assets are sufficient to pay benefits, a portion of plan assets is allocated to equity investments that are expected, over time, to earn higher returns with more volatility than fixed-income investments which more closely match pension liabilities. Within equity, risk is mitigated by targeting a portfolio that is broadly diversified by geography, market capitalization, manager mandate size, investment style and process.

In order to minimize asset volatility relative to the liabilities, a portion of plan assets are allocated to fixed-income investments that are exposed to interest rate risk. Rate increases generally will result in a decline in fixed-income assets, while reducing the present value of the liabilities. Conversely, rate decreases will increase fixed income assets, partially offsetting the related increase in the liabilities.

The Company has targeted alternative investments such as hedge funds, private equity funds and commodities that are expected to comprise 15 percent of the pension assets. It is expected that the alternative investments would have a higher rate of return than the targeted overall long-term return of 7.25 percent. However, these investments are subject to greater volatility, due to their nature, than a portfolio

**MASCO CORPORATION**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

**M. EMPLOYEE RETIREMENT PLANS - (Concluded)**

of equities and fixed-income investments, and would be less liquid than financial instruments that trade on public markets.

Potential events or circumstances that could have a negative effect on estimated fair value include the risks of inadequate diversification and other operating risks. To mitigate these risks, investments are diversified across and within asset classes in support of investment objectives. Policies and practices to address operating risks include ongoing manager oversight, plan and asset class investment guidelines and instructions that are communicated to managers, and periodic compliance and audit reviews to ensure adherence to these policies. In addition, the Company periodically seeks the input of its independent advisor to ensure the investment policy is appropriate.

**Other**

The Company sponsors certain post-retirement benefit plans that provide medical, dental and life insurance coverage for eligible retirees and dependents in the United States based upon age and length of service. The aggregate present value of the unfunded accumulated post-retirement benefit obligation was \$13 million at both December 31, 2010 and 2009.

**Cash Flows**

At December 31, 2010, the Company expected to contribute approximately \$30 million to \$35 million to its qualified defined-benefit pension plans to meet ERISA requirements in 2011. The Company also expected to pay benefits of \$3 million and \$10 million to participants of its unfunded foreign and non-qualified (domestic) defined-benefit pension plans, respectively, in 2011.

At December 31, 2010, the benefits expected to be paid in each of the next five years, and in aggregate for the five years thereafter, relating to the Company's defined-benefit pension plans, were as follows, in millions:

	Qualified Plans	Non-Qualified Plans
2011.....	\$ 38	\$10
2012.....	\$ 40	\$11
2013.....	\$ 41	\$11
2014.....	\$ 41	\$12
2015.....	\$ 43	\$12
2016-2020 .....	\$235	\$59

**N. SHAREHOLDERS' EQUITY**

In July 2007, the Company's Board of Directors authorized the repurchase for retirement of up to 50 million shares of the Company's common stock in open-market transactions or otherwise. At December 31, 2010, the Company had remaining authorization to repurchase up to 27 million shares. During 2010, the Company repurchased and retired three million shares of Company common stock, for cash aggregating \$45 million to offset the dilutive impact of the 2010 grant of three million shares of long-term stock awards. The Company repurchased and retired two million common shares in 2009 and nine million common shares in 2008 for cash aggregating \$11 million and \$160 million in 2009 and 2008, respectively.

On the basis of amounts paid (declared), cash dividends per common share were \$.30 (\$.30) in 2010, \$.46 (\$.30) in 2009 and \$.925 (\$.93) in 2008, respectively. In 2009, the Company decreased its quarterly cash dividend to \$.075 per common share from \$.235 per common share.

## MASCO CORPORATION

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

#### N. SHAREHOLDERS' EQUITY – (Concluded)

##### Accumulated Other Comprehensive (Loss) Income

The components of accumulated other comprehensive income attributable to Masco Corporation were as follows, in millions:

	At December 31	
	2010	2009
Cumulative translation adjustments . . . . .	\$ 505	\$ 546
Unrealized gain on marketable securities, net . . . . .	26	25
Unrecognized prior service cost and net loss, net . . . . .	(258)	(205)
Accumulated other comprehensive income . . . . .	<u>\$ 273</u>	<u>\$ 366</u>

The unrealized gain on marketable securities, net, is reported net of income tax expense of \$14 million at both December 31, 2010 and 2009. The unrecognized prior service cost and net loss, net, is reported net of income tax benefit of \$105 million at both December 31, 2010 and 2009.

#### O. SEGMENT INFORMATION

The Company's reportable segments are as follows:

Cabinets and Related Products – principally includes assembled and ready-to-assemble kitchen and bath cabinets; home office workstations; entertainment centers; storage products; bookcases; and kitchen utility products.

Plumbing Products – principally includes faucets; plumbing fittings and valves; showerheads and hand showers; bathtubs and shower enclosures; and spas.

Installation and Other Services – principally includes the sale, installation and distribution of insulation and other building products.

Decorative Architectural Products – principally includes paints and stains; and cabinet, door, window and other hardware.

Other Specialty Products – principally includes windows, window frame components and patio doors; staple gun tackers, staples and other fastening tools.

The above products and services are sold to the home improvement and new home construction markets through mass merchandisers, hardware stores, home centers, builders, distributors and other outlets for consumers and contractors.

The Company's operations are principally located in North America and Europe. The Company's country of domicile is the United States of America.

Corporate assets consist primarily of real property, equipment, cash and cash investments and other investments.



**MASCO CORPORATION**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

**O. SEGMENT INFORMATION – (Concluded)**

- (1) Included in net sales were export sales from the U.S. of \$246 million, \$277 million and \$275 million in 2010, 2009 and 2008, respectively.
- (2) Intra-company sales between segments represented approximately two percent of net sales in 2010, three percent of net sales in 2009 and one percent of net sales in 2008.
- (3) Included in net sales were sales to one customer of \$1,993 million, \$2,053 million and \$2,058 million in 2010, 2009 and 2008, respectively. Such net sales were included in the following segments: Cabinets and Related Products, Plumbing Products, Decorative Architectural Products and Other Specialty Products.
- (4) Net sales from the Company's operations in the U.S. were \$5,618 million, \$5,952 million and \$7,150 million in 2010, 2009 and 2008, respectively.
- (5) Net sales, operating (loss) profit, property additions and depreciation and amortization expense for 2010, 2009 and 2008 excluded the results of businesses reported as discontinued operations in 2010, 2009 and 2008.
- (6) Included in segment operating (loss) profit for 2010 were impairment charges for goodwill and other intangible assets as follows: Plumbing Products – \$1 million; and Installation and Other Services – \$720 million. Included in segment operating profit (loss) for 2009 were impairment charges for goodwill as follows: Plumbing Products – \$39 million; Other Specialty Products – \$223 million. Included in segment operating profit (loss) for 2008 were impairment charges for goodwill and other intangible assets as follows: Cabinets and Related Products – \$59 million; Plumbing Products – \$203 million; Installation and Other Services – \$52 million; and Other Specialty Products – \$153 million.
- (7) General corporate expense, net included those expenses not specifically attributable to the Company's segments.
- (8) During 2009, the Company recognized a curtailment loss related to the plan to freeze all future benefit accruals beginning January 1, 2010 under substantially all of the Company's domestic qualified and non-qualified defined-benefit pension plans. See Note M to the consolidated financial statements.
- (9) The charge for litigation settlement in 2009 relates to a business unit in the Cabinets and Related Products segment. The charge for litigation settlement in 2008 relates to a business unit in the Installation and Other Services segment.
- (10) See Note L to the consolidated financial statements.
- (11) Long-lived assets of the Company's operations in the U.S. and Europe were \$3,684 million and \$617 million, \$4,628 million and \$690 million, and \$4,887 million and \$770 million at December 31, 2010, 2009 and 2008, respectively.
- (12) Segment assets for 2009 and 2008 excluded the assets of businesses reported as discontinued operations.

**P. OTHER INCOME (EXPENSE), NET**

Other, net, which is included in other income (expense), net, was as follows, in millions:

	<u>2010</u>	<u>2009</u>	<u>2008</u>
Income from cash and cash investments . . . . .	\$ 6	\$ 7	\$ 22
Other interest income . . . . .	1	2	2
Income from financial investments, net (Note E) . . . . .	9	3	1
Other items, net . . . . .	<u>(9)</u>	<u>17</u>	<u>(22)</u>
Total other, net . . . . .	<u>\$ 7</u>	<u>\$ 29</u>	<u>\$ 3</u>

Other items, net, included realized foreign currency transaction gains (losses) of \$(2) million, \$17 million and \$(29) million in 2010, 2009 and 2008, respectively, as well as other miscellaneous items.

**MASCO CORPORATION**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

**Q. INCOME TAXES**

	<u>2010</u>	<u>2009</u>	<u>(In Millions)</u> <u>2008</u>
(Loss) income from continuing operations before income taxes:			
U.S. ....	\$(964)	\$(301)	\$ 4
Foreign .....	<u>187</u>	<u>150</u>	<u>(197)</u>
	<u>\$(777)</u>	<u>\$(151)</u>	<u>\$(193)</u>
Income tax expense (benefit) on (loss) income from continuing operations:			
Currently payable:			
U.S. Federal. ....	\$ (24)	\$ (29)	\$ 6
State and local. ....	22	12	20
Foreign .....	59	45	68
Deferred:			
U.S. Federal. ....	177	(64)	47
State and local. ....	(9)	(2)	4
Foreign .....	<u>—</u>	<u>(11)</u>	<u>(11)</u>
	<u>\$ 225</u>	<u>\$ (49)</u>	<u>\$ 134</u>
Deferred tax assets at December 31:			
Receivables. ....	\$ 15	\$ 19	
Inventories. ....	35	31	
Other assets, principally stock-based compensation. ....	119	135	
Accrued liabilities. ....	143	171	
Long-term liabilities. ....	227	200	
Net operating loss carryforward. ....	136	63	
Capital loss carryforward. ....	3	—	
Tax credit carryforward. ....	<u>12</u>	<u>6</u>	
	690	625	
Valuation allowance. ....	<u>(462)</u>	<u>(43)</u>	
	<u>228</u>	<u>582</u>	
Deferred tax liabilities at December 31:			
Property and equipment. ....	223	324	
Investment in foreign subsidiaries. ....	—	9	
Intangibles. ....	323	398	
Other, principally notes payable. ....	<u>29</u>	<u>32</u>	
	<u>575</u>	<u>763</u>	
Net deferred tax liability at December 31. ....	<u>\$ 347</u>	<u>\$ 181</u>	

At December 31, 2010 and 2009, the net deferred tax liability consisted of net short-term deferred tax assets included in prepaid expenses and other of \$50 million and \$203 million, respectively, and net long-term deferred tax liabilities included in deferred income taxes and other of \$397 million and \$384 million, respectively.

## MASCO CORPORATION

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

#### Q. INCOME TAXES — (Continued)

The accounting guidance for income taxes requires that the future realization of deferred tax assets depends on the existence of sufficient taxable income in future periods. Possible sources of taxable income include taxable income in carryback periods, the future reversal of existing taxable temporary differences recorded as a deferred tax liability, tax-planning strategies that generate future income or gains in excess of anticipated losses in the carryforward period and projected future taxable income.

If, based upon all available evidence, both positive and negative, it is more likely than not (more than 50 percent likely) such deferred tax assets will not be realized, a valuation allowance is recorded. Significant weight is given to positive and negative evidence that is objectively verifiable. A company's three-year cumulative loss position is significant negative evidence in considering whether deferred tax assets are realizable and the accounting guidance restricts the amount of reliance the Company can place on projected taxable income to support the recovery of the deferred tax assets.

In the fourth quarter of 2010, the Company recorded a \$371 million valuation allowance against its U.S. Federal deferred tax assets as a non-cash charge to income tax expense. In reaching this conclusion, the Company considered the weaker retail sales of certain of its building products and the slower than anticipated recovery in the U.S. housing market which led to U.S. operating losses and significant U.S. goodwill impairment charges, that primarily occurred in the fourth quarter of 2010, causing the Company to be in a three-year cumulative U.S. loss position. These factors negatively impacted the Company's ability to utilize previously identified tax-planning strategies that included the potential sale of certain non-core operating assets to support the realization of its U.S. Federal deferred tax assets, since current year losses are heavily weighted in determining if sufficient income would exist in the carryforward period to realize the benefit of the strategies.

Recording the valuation allowance does not restrict the Company's ability to utilize the future deductions and net operating losses associated with the deferred tax assets assuming taxable income is recognized in future periods.

A rebound in the U.S. housing market from the current historic lows and retail sales of building products improving from their current levels should have a positive impact on the Company's operating results in the U.S. A return to sustained profitability in the U.S. should result in objective positive evidence thereby warranting consideration of our previously identified tax-planning strategies and the potential reversal of all or a portion of the valuation allowance.

The \$228 million of deferred tax assets at December 31, 2010, for which there is no valuation allowance recorded, is anticipated to be realized through the future reversal of existing taxable temporary differences recorded as deferred tax liabilities at December 31, 2010.

The valuation allowance of \$43 million as of December 31, 2009 consisted of certain state and foreign net operating loss carryforward and other deferred tax asset balances that the Company believes would not be realized in future periods primarily due to the recent history of losses of certain subsidiaries.

Of the deferred tax asset related to the net operating loss and tax credit carryforwards at December 31, 2010 and 2009, \$143 million and \$65 million will expire between 2019 and 2030 and \$5 million and \$4 million is unlimited, respectively. The capital loss carryforward of \$3 million at December 31, 2010 will expire in 2015.

A \$9 million deferred tax liability has been provided at December 31, 2009 on the undistributed earnings of certain foreign subsidiaries as such earnings are intended to be repatriated in the foreseeable future. A tax provision has not been provided at December 31, 2010 for U.S. income taxes or additional foreign withholding taxes on approximately \$60 million of undistributed earnings of certain foreign subsidiaries that are considered to be permanently reinvested. It is not practicable to determine the amount of deferred tax

**MASCO CORPORATION**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

**Q. INCOME TAXES – (Continued)**

liability on such earnings as the actual U.S. tax would depend on income tax laws and circumstances at the time of distribution.

A reconciliation of the U.S. Federal statutory tax rate to the income tax expense (benefit) on (loss) income from continuing operations was as follows:

	<u>2010</u>	<u>2009</u>	<u>2008</u>
U.S. federal statutory tax rate – (benefit) . . . . .	(35)%	(35)%	(35)%
State and local taxes, net of U.S. Federal tax benefit. . . . .	1	4	8
Lower taxes on foreign earnings. . . . .	(1)	(11)	(11)
Foreign uncertain tax positions . . . . .	—	(5)	—
Change in U.S. and foreign taxes on distributed and undistributed foreign earnings, including the impact of foreign tax credit . . . . .	—	5	35
Goodwill impairment charges providing no tax benefit . . . . .	17	10	73
U.S. Federal valuation allowance . . . . .	48	—	—
Other, net . . . . .	<u>(1)</u>	<u>(1)</u>	<u>(1)</u>
Effective tax rate – expense (benefit) . . . . .	<u>29%</u>	<u>(33)%</u>	<u>69%</u>

During 2010, the Company recorded pre-tax impairment charges for goodwill and other intangible assets of \$721 million (\$593 million after-tax) that increased the effective tax rate as a portion of the impairment charges did not provide a tax benefit. In addition, the Company recorded a \$371 million income tax expense related to a valuation allowance on its U.S. Federal deferred tax assets. Excluding the effects of these items, the Company's effective tax rate in 2010 was approximately a 32% tax benefit on its 2010 pre-tax loss.

During 2009, the Company reversed an accrual for uncertain tax positions of approximately \$8 million related to a withholding tax issue from a formerly held European company due to a favorable court decision which resulted in a decrease in the effective tax rate. In addition, the Company recorded pre-tax impairment charges for goodwill of \$262 million (\$180 million after-tax) in 2009 that increased the effective tax rate as a portion of the impairment charges did not provide a tax benefit. Excluding the effects of these items, the Company's effective tax rate in 2009 was approximately 37 percent.

During 2008, the Company made a substantial repatriation of low-taxed earnings from certain foreign subsidiaries to fully utilize the existing foreign tax credit carryforward by December 31, 2008. Although the majority of the current U.S. tax on this substantial repatriation was offset by the foreign tax credit carryforward, the Company's tax expense was increased by approximately \$65 million. Also during 2008, the Company recorded pre-tax impairment charges for goodwill and other intangibles of \$467 million (\$445 million after-tax) that significantly increased the Company's effective tax rate as the majority of the impairment charges did not provide a tax benefit. Excluding the effects of the substantial repatriation of low-taxed earnings and the impairment charges, the Company's effective tax rate in 2008 was approximately 33 percent.

Income taxes paid were \$47 million, \$25 million and \$117 million in 2010, 2009 and 2008, respectively.

**MASCO CORPORATION**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

**Q. INCOME TAXES – (Concluded)**

A reconciliation of the beginning and ending liability for uncertain tax positions, including related interest and penalties, is as follows:

	<u>Uncertain Tax Positions</u>	<u>Interest and Penalties</u>	(In Millions) <u>Total</u>
Balance at January 1, 2009 .....	\$ 81	\$25	\$106
Current year tax positions:			
Additions .....	5		5
Reductions .....	(1)		(1)
Prior year tax positions:			
Additions .....	7		7
Reductions .....	(8)		(8)
Settlements with tax authorities .....	(13)	(3)	(16)
Lapse of applicable statute of limitations .....	(6)		(6)
Interest and penalties recognized in income tax expense .....		(1)	(1)
Balance at December 31, 2009 .....	<u>\$ 65</u>	<u>\$21</u>	<u>\$ 86</u>
Current year tax positions:			
Additions .....	6		6
Prior year tax positions:			
Additions .....	18		18
Reductions .....	(5)		(5)
Settlements with tax authorities .....	(3)	(1)	(4)
Lapse of applicable statute of limitations .....	(10)		(10)
Interest and penalties recognized in income tax expense .....		3	3
Balance at December 31, 2010 .....	<u>\$ 71</u>	<u>\$23</u>	<u>\$ 94</u>

If recognized, \$47 million and \$44 million of the liability for uncertain tax positions at December 31, 2010 and 2009, respectively, net of any U.S. Federal tax benefit, would impact the Company's effective tax rate.

At December 31, 2010 and 2009, \$97 and \$87 million of the total liability for uncertain tax positions, including related interest and penalties, is recorded in deferred income taxes and other, \$5 and \$8 million is recorded in accrued liabilities and \$8 and \$9 million is recorded in other assets, respectively.

The Company files income tax returns in the U.S. Federal jurisdiction, and various local, state and foreign jurisdictions. The Company continues to participate in the Compliance Assurance Program ("CAP"). CAP is a real-time audit of the U.S. Federal income tax return that allows the Internal Revenue Service ("IRS"), working in conjunction with the Company, to determine tax return compliance with the U.S. Federal tax law prior to filing the return. This program provides the Company with greater certainty about its tax liability for a given year within months, rather than years, of filing its annual tax return and greatly reduces the need for recording a liability for U.S. Federal uncertain tax positions. The IRS has completed their examination of the Company's consolidated U.S. Federal tax returns through 2009. With few exceptions, the Company is no longer subject to state or foreign income tax examinations on filed returns for years before 2000.

As a result of tax audit closings, settlements and the expiration of applicable statutes of limitations in various jurisdictions within the next 12 months, the Company anticipates that it is reasonably possible the liability for uncertain tax positions could be reduced by approximately \$7 million.

**MASCO CORPORATION**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

**R. EARNINGS PER COMMON SHARE**

Reconciliations of the numerators and denominators used in the computations of basic and diluted earnings per common share were as follows, in millions:

	<u>2010</u>	<u>2009</u>	<u>2008</u>
Numerator (basic and diluted):			
Loss from continuing operations . . . . .	\$(1,043)	\$(140)	\$(366)
Allocation to unvested restricted stock awards . . . . .	<u>(3)</u>	<u>(3)</u>	<u>(7)</u>
Loss from continuing operations attributable to common shareholders . . . . .	(1,046)	(143)	(373)
Loss from discontinued operations, net . . . . .	<u>—</u>	<u>(43)</u>	<u>(25)</u>
Net loss available to common shareholders . . . . .	<u><u>\$(1,046)</u></u>	<u><u>\$(186)</u></u>	<u><u>\$(398)</u></u>
Denominator:			
Basic common shares (based on weighted average) . . . . .	349	351	353
Add:			
Contingent common shares . . . . .	—	—	—
Stock option dilution . . . . .	<u>—</u>	<u>—</u>	<u>—</u>
Diluted common shares . . . . .	<u><u>349</u></u>	<u><u>351</u></u>	<u><u>353</u></u>

Effective January 1, 2009, the Company adopted accounting guidance regarding determining whether instruments granted in share-based payment transactions are participating securities. This new accounting guidance clarifies that share-based payment awards that entitle their holders to receive non-forfeitable dividends prior to vesting should be considered participating securities. The Company has granted restricted stock awards that contain non-forfeitable rights to dividends on unvested shares; such unvested restricted stock awards are considered participating securities. As participating securities, the unvested shares are required to be included in the calculation of the Company's basic earnings per common share, using the "two-class method." The two-class method of computing earnings per common share is an allocation method that calculates earnings per share for each class of common stock and participating security according to dividends declared and participation rights in undistributed earnings. Unvested restricted stock awards were previously included in the Company's diluted share calculation using the treasury stock method. For the years ended December 31, 2010, 2009 and 2008, the Company allocated dividends to the unvested restricted stock awards (participating securities).

At December 31, 2010, 2009 and 2008, the Company did not include any common shares related to the Zero Coupon Convertible Senior Notes ("Notes") in the calculation of diluted earnings per common share, as the price of the Company's common stock at December 31, 2010, 2009 and 2008 did not exceed the equivalent accreted value of the Notes.

Additionally, 37 million common shares, 36 million common shares and 31 million common shares for 2010, 2009 and 2008, respectively, related to stock options were excluded from the computation of diluted earnings per common share due to their antidilutive effect.

Common shares outstanding included on the Company's balance sheet and for the calculation of earnings per common share do not include unvested stock awards (10 million and nine million common shares at December 31, 2010 and 2009, respectively); shares outstanding for legal requirements included all common shares that have voting rights (including unvested stock awards).

## **MASCO CORPORATION**

### **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

#### **S. OTHER COMMITMENTS AND CONTINGENCIES**

##### **Litigation**

The Company is subject to lawsuits and pending or asserted claims with respect to matters generally arising in the ordinary course of business.

Early in 2003, a suit was brought against the Company and a number of its insulation installation companies in the federal court in Atlanta, Georgia, alleging that certain practices violate provisions of federal and state antitrust laws. The plaintiff publicized the lawsuit with a press release and stated in that release that the U.S. Department of Justice was investigating the business practices of the Company's insulation installation companies. Although the Company was unaware of any investigation at that time, the Company was later advised that an investigation had been commenced but was subsequently closed without any enforcement action recommended. Two additional lawsuits were subsequently brought in Virginia making similar claims under the antitrust laws. Both of these lawsuits have since been dismissed without any payment or requirement for any change in business practices.

During the second half of 2004, the same counsel who commenced the initial action in Atlanta filed six additional lawsuits on behalf of several of Masco's competitors in the insulation installation business. The plaintiffs then dismissed all of these lawsuits and, represented by the same counsel, filed another action in the same federal court as a putative class action against the Company, a number of its insulation installation companies and certain of their suppliers. All of the Company's suppliers, who were co-defendants in this lawsuit, have settled this case. On February 9, 2009, the federal court in Atlanta issued an Opinion in which the Court certified a class of 377 insulation contractors. In its Opinion, the Court also ruled on various other motions. Two additional lawsuits, seeking class action status and alleging anticompetitive conduct, were filed against the Company and a number of its insulation suppliers. One of these lawsuits was filed in a Florida state court and has been dismissed by the court with prejudice. The other lawsuit was filed in federal court in northern California and was subsequently transferred to federal court in Atlanta, Georgia. This case has been administratively stayed by the court. The Company is vigorously defending the pending active case. Based upon the advice of its outside counsel, the Company believes that the conduct of the Company and its insulation installation companies, which has been the subject of the above-described lawsuits, has not violated any antitrust laws. The Company is unable at this time to reliably estimate any potential liability which might occur from an adverse judgment. There cannot be any assurance that the Company will ultimately prevail in the remaining lawsuits or, if unsuccessful, that the ultimate liability would not be material and would not have a material adverse effect on its businesses or the methods used by its insulation installation companies in doing business.

##### **Warranty**

Certain of the Company's products and product finishes and services are covered by a warranty to be free from defects in material and workmanship for periods ranging from one year to the life of the product. At the time of sale, the Company accrues a warranty liability for estimated costs to provide products, parts or services to repair or replace products in satisfaction of warranty obligations. The Company's estimate of costs to service its warranty obligations is based upon historical experience and expectations of future conditions. To the extent that the Company experiences any changes in warranty claim activity or costs associated with servicing those claims, its warranty liability is adjusted accordingly.

**MASCO CORPORATION**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

**S. OTHER COMMITMENTS AND CONTINGENCIES – (Concluded)**

Changes in the Company's warranty liability were as follows, in millions:

	<u>2010</u>	<u>2009</u>
Balance at January 1 . . . . .	\$109	\$119
Accruals for warranties issued during the year . . . . .	42	32
Accruals related to pre-existing warranties . . . . .	(4)	5
Settlements made (in cash or kind) during the year . . . . .	(37)	(44)
Other, net (including currency translation) . . . . .	<u>(3)</u>	<u>(3)</u>
Balance at December 31 . . . . .	<u>\$107</u>	<u>\$109</u>

**Investments**

With respect to the Company's investments in private equity funds, the Company had, at December 31, 2010, commitments to contribute up to \$33 million of additional capital to such funds representing the Company's aggregate capital commitment to such funds less capital contributions made to date. The Company is contractually obligated to make additional capital contributions to certain of its private equity funds upon receipt of a capital call from the private equity fund. The Company has no control over when or if the capital calls will occur. Capital calls are funded in cash and generally result in an increase in the carrying value of the Company's investment in the private equity fund when paid.

**Other Matters**

The Company enters into contracts, which include reasonable and customary indemnifications that are standard for the industries in which it operates. Such indemnifications include customer claims against builders for issues relating to the Company's products and workmanship. In conjunction with divestitures and other transactions, the Company occasionally provides reasonable and customary indemnifications relating to various items including: the enforceability of trademarks; legal and environmental issues; provisions for sales returns; and asset valuations. The Company has never had to pay a material amount related to these indemnifications and evaluates the probability that amounts may be incurred and appropriately records an estimated liability when probable.

**MASCO CORPORATION**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

**T. INTERIM FINANCIAL INFORMATION (UNAUDITED)**

	<u>Total Year</u>	<u>(In Millions, Except Per Common Share Data) Quarters Ended</u>			
		<u>December 31</u>	<u>September 30</u>	<u>June 30</u>	<u>March 31</u>
<b>2010</b>					
Net sales .....	\$ 7,592	\$ 1,735	\$1,957	\$2,048	\$1,852
Gross profit .....	\$ 1,840	\$ 308	\$ 494	\$ 546	\$ 492
(Loss) income from continuing operations .....	\$(1,043)	\$(1,034)	\$ (5)	\$ 3	\$ (7)
Net (loss) income .....	\$(1,043)	\$(1,034)	\$ (5)	\$ 3	\$ (7)
(Loss) earnings per common share:					
Basic:					
(Loss) income from continuing operations .....	\$ (3.00)	\$ (2.96)	\$ (.02)	\$ .01	\$ (.02)
Net (loss) income .....	\$ (3.00)	\$ (2.96)	\$ (.02)	\$ .01	\$ (.02)
Diluted:					
(Loss) income from continuing operations .....	\$ (3.00)	\$ (2.96)	\$ (.02)	\$ .01	\$ (.02)
Net (loss) income .....	\$ (3.00)	\$ (2.96)	\$ (.02)	\$ .01	\$ (.02)
<b>2009</b>					
Net sales .....	\$ 7,792	\$ 1,898	\$2,084	\$2,013	\$1,797
Gross profit .....	\$ 2,018	\$ 495	\$ 567	\$ 543	\$ 413
(Loss) income from continuing operations .....	\$ (140)	\$ (173)	\$ 51	\$ 67	\$ (85)
Net income (loss) .....	\$ (183)	\$ (185)	\$ 28	\$ 55	\$ (81)
(Loss) earnings per common share:					
Basic:					
(Loss) income from continuing operations .....	\$ (.41)	\$ (.49)	\$ .14	\$ .19	\$ (.24)
Net (loss) income .....	\$ (.53)	\$ (.53)	\$ .08	\$ .15	\$ (.23)
Diluted:					
(Loss) income from continuing operations .....	\$ (.41)	\$ (.49)	\$ .14	\$ .19	\$ (.24)
Net (loss) income .....	\$ (.53)	\$ (.53)	\$ .08	\$ .15	\$ (.23)

(Loss) earnings per common share amounts for the four quarters of 2010 and 2009 may not total to the earnings per common share amounts for the years ended December 31, 2010 and 2009 due to the allocation of income to unvested stock awards.

The first, second and third quarters of 2009 have been recast to reflect the Company's sale of a business unit (discontinued operation) in the fourth quarter of 2009.

Fourth quarter 2010 loss from continuing operations and net loss include non-cash impairment charges for goodwill and other intangible assets of \$593 million after tax (\$721 million pre-tax). Fourth quarter 2010 loss from continuing operations and net loss include a valuation allowance on net U.S. deferred tax assets of \$371 million. Income (loss) from continuing operations and net (loss) income include after-tax impairment charges for financial investments of \$21 million (\$33 million pre-tax) and \$- million (\$1 million pre-tax) in the second and fourth quarters of 2010, respectively.

## **MASCO CORPORATION**

### **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Concluded)**

#### **T. INTERIM FINANCIAL INFORMATION (UNAUDITED) – (Concluded)**

Fourth quarter 2009 loss from continuing operations and net loss include non-cash impairment charges for goodwill of \$180 million after tax (\$262 million pre-tax). Income (loss) from continuing operations and net (loss) income include after-tax impairment charges for financial investments of \$2 million (\$3 million pre-tax) and \$5 million (\$7 million pre-tax) in the first and second quarters of 2009, respectively. Net (loss) income for 2009 includes after-tax income (loss), net, related to discontinued operations of \$4 million (\$4 million pre-tax), \$(12) million (\$4 million pre-tax), \$(23) million (\$24 million pre-tax) and \$(12) million (\$18 million pre-tax) in the first, second, third and fourth quarters of 2009, respectively.

## **Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure.**

Not applicable.

### **Item 9A. Controls and Procedures.**

(a) Evaluation of Disclosure Controls and Procedures.

The Company, with the participation of the Chief Executive Officer and Chief Financial Officer, conducted an evaluation of its disclosure controls and procedures as required by Exchange Act Rules 13a-15(b) and 15d-15(b) as of December 31, 2010. Based on this evaluation, the Company's management, including the Chief Executive Officer and Chief Financial Officer, concluded that the Company's disclosure controls and procedures were effective.

(b) Management's Report on Internal Control over Financial Reporting.

Management's report on the Company's internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) is included in this Report under Item 8. Financial Statements and Supplementary Data, under the heading, "Management's Report on Internal Control over Financial Reporting" and is incorporated herein by reference. The report of our independent registered public accounting firm is also included under Item 8, under the heading, "Report of Independent Registered Public Accounting Firm" and is incorporated herein by reference.

(c) Changes in Internal Control over Financial Reporting.

The Company continued a phased deployment of a new Enterprise Resource Planning ("ERP") system at Masco Contractor Services, one of the Company's larger business units. This new system represents a process improvement initiative and is not in response to any identified deficiency or weakness in the Company's internal control over financial reporting.

In February 2010, the Company announced plans to combine Masco Builder Cabinet Group and Masco Retail Cabinet Group to form Masco Cabinetry. The Company has combined these business units in order to realize planned efficiency gains.

The system implementation and business integration are designed, in part, to enhance the overall system of internal control over financial reporting through further automation and integration of various business processes. However, these business process initiatives are significant in scale and complexity and have resulted in modifications to certain internal controls.

### **Item 9B. Other Information.**

On February 11, 2011, the Company entered into an amendment (deemed to be effective and applicable as of December 31, 2010) of its Credit Agreement with its bank group (the "Amendment"). The Amendment provides for the add-back to shareholders' equity in the Company's maximum debt to capitalization covenant of (i) certain non-cash charges (including impairment charges for financial investments and goodwill and other intangible assets) and (ii) changes to the valuation allowance on the Company's deferred tax assets included in income tax expense, each taken in 2010, which aggregate \$986 million after tax. The Amendment also permits the Company to add-back, if incurred, up to \$350 million in the aggregate of future non-cash charges. We currently have borrowing capacity approximating \$1 billion available under the Credit Agreement.

Affiliates of The Bank of New York Mellon, a lender under the Credit Agreement, act as the Company's transfer agent and as trustee under the Company's indentures. In the ordinary course of their respective businesses, various lenders that are parties to the Credit Agreement or their affiliates have performed investment banking, commercial banking and other financial services for the Company and its affiliates, including acting as lenders under various loan facilities and as underwriters in offerings of the Company's securities.

## PART III

### **Item 10. Directors, Executive Officers and Corporate Governance.**

Certain information regarding executive officers required by this Item is set forth as a Supplementary Item at the end of Part I hereof (pursuant to Instruction 3 to Item 401(b) of Regulation S-K). The Company's Code of Business Ethics applies to all employees, officers and directors including the Principal Executive Officer and Principal Financial Officer and Principal Accounting Officer, and is posted on the Company's website at [www.masco.com](http://www.masco.com). Other information required by this Item will be contained in the Company's definitive Proxy Statement for its 2011 Annual Meeting of Stockholders, to be filed on or before April 1, 2011, and such information is incorporated herein by reference.

### **Item 11. Executive Compensation.**

Information required by this Item will be contained in the Company's definitive Proxy Statement for its 2011 Annual Meeting of Stockholders, to be filed on or before April 1, 2011, and such information is incorporated herein by reference.

### **Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters.**

Information required by this Item will be contained in the Company's definitive Proxy Statement for its 2011 Annual Meeting of Stockholders, to be filed on or before April 1, 2011, and such information is incorporated herein by reference.

### **Item 13. Certain Relationships and Related Transactions, and Director Independence.**

Information required by this Item will be contained in the Company's definitive Proxy Statement for its 2011 Annual Meeting of Stockholders, to be filed on or before April 1, 2011, and such information is incorporated herein by reference.

### **Item 14. Principal Accountant Fees and Services.**

Information required by this Item will be contained in the Company's definitive Proxy Statement for its 2011 Annual Meeting of Stockholders, to be filed on or before April 1, 2011, and such information is incorporated herein by reference.

## PART IV

### **Item 15. Exhibits and Financial Statement Schedules.**

#### **(a) Listing of Documents.**

- (1) *Financial Statements.* The Company's consolidated financial statements included in Item 8 hereof, as required at December 31, 2010 and 2009, and for the years ended December 31, 2010, 2009 and 2008, consist of the following:
  - Consolidated Balance Sheets
  - Consolidated Statements of Income
  - Consolidated Statements of Cash Flows
  - Consolidated Statements of Shareholders' Equity
  - Notes to Consolidated Financial Statements
- (2) *Financial Statement Schedule.*
  - (i) Financial Statement Schedule of the Company appended hereto, as required for the years ended December 31, 2010, 2009 and 2008, consists of the following:
    - II. Valuation and Qualifying Accounts
- (3) *Exhibits.*

See separate Exhibit Index beginning on page 90.



**MASCO CORPORATION**  
**SCHEDULE II. VALUATION AND QUALIFYING ACCOUNTS**  
**for the years ended December 31, 2010, 2009 and 2008**

<u>Column A</u>	<u>Column B</u>	<u>Column C</u>		<u>Column D</u>	<u>(In Millions)</u> <u>Column E</u>
<u>Description</u>	<u>Balance at</u> <u>Beginning</u> <u>of Period</u>	<u>Additions</u>		<u>Deductions</u>	<u>Balance at</u> <u>End of</u> <u>Period</u>
		<u>Charged to</u> <u>Costs and</u> <u>Expenses</u>	<u>Charged</u> <u>to Other</u> <u>Accounts</u>		
Allowance for doubtful accounts, deducted from accounts receivable in the balance sheet:					
<b>2010</b> .....	<u>\$75</u>	<u>\$ 16</u>	<u>\$—</u> (a)	<u>\$(26)</u> (b)	<u>\$ 65</u>
<b>2009</b> .....	<u>\$75</u>	<u>\$ 30</u>	<u>\$ (1)</u> (a)	<u>\$(29)</u> (b)	<u>\$ 75</u>
<b>2008</b> .....	<u>\$85</u>	<u>\$ 37</u>	<u>\$ (2)</u> (a)	<u>\$(45)</u> (b)	<u>\$ 75</u>
Valuation allowance on deferred tax assets:					
<b>2010</b> .....	<u>\$43</u>	<u>\$400</u>	<u>\$19</u> (c)	<u>\$ —</u>	<u>\$462</u>
<b>2009</b> .....	<u>\$15</u>	<u>\$ 28</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$ 43</u>
<b>2008</b> .....	<u>\$ 9</u>	<u>\$ 6</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$ 15</u>

- (a) Allowance of companies acquired and companies disposed of, net.  
(b) Deductions, representing uncollectible accounts written off, less recoveries of accounts written off in prior years.  
(c) Valuation allowance on deferred tax assets recorded in other comprehensive income.

## EXHIBIT INDEX

Exhibit No.	Exhibit Description	Incorporated By Reference			Filed Herewith
		Form	Exhibit	Filing Date	
3.i	Restated Certificate of Incorporation of Masco Corporation and amendments thereto.				X
3.ii	Bylaws of Masco Corporation, as Amended and Restated June 2, 2007.	8-K	3.ii	06/06/2007	
4.a.i	Indenture dated as of December 1, 1982 between Masco Corporation and Bank of New York Trust Company, N.A., as successor trustee under agreement originally with Morgan Guaranty Trust Company of New York, as Trustee and Director's resolutions establishing Masco Corporation's:	2006 10-K	4.a.i	02/27/2007	
	(i) 7½% Debentures Due August 15, 2013;	2008 10-K	4.a.i(i)	02/17/2009	
	(ii) 6.625% Debentures Due April 15, 2018; and	2008 10-K	4.a.i(ii)	02/17/2009	
	(iii) 7¾% Debentures Due August 1, 2029.	2009 10-K	4.a.i(iii)	02/16/2010	
4.a.ii	Supplemental Indenture dated as of July 26, 1994 between Masco Corporation and Bank of New York Trust Company, N.A., as successor trustee under agreement originally with The First National Bank of Chicago, as Trustee.	2009 10-K	4.a.iii	02/16/2010	
4.b.i	Indenture dated as of February 12, 2001 between Masco Corporation and Bank of New York Trust Company, N.A., as successor trustee under agreement originally with Bank One Trust Company, National Association, as Trustee and Directors' Resolutions establishing Masco Corporation's:	2006 10-K	4.b.i	02/27/2007	
	(i) 5½% Notes Due July 15, 2012;	2007 10-K	4.b.i(i)	02/22/2008	
	(ii) 6½% Notes Due August 15, 2032;	2007 10-K	4.b.i(ii)	02/22/2008	
	(iii) 4.80% Notes Due June 15, 2015;				X
	(iv) 6.125% Notes Due October 3, 2016;	2006 10-K	4.b.i(vi)	02/27/2007	
	(v) 5.85% Notes Due 2017; and	10-Q	4.b.ii	05/03/2007	
	(vi) 7.125% Notes Due 2020.				X
4.b.ii	Supplemental Indenture dated as of November 30, 2006 to the Indenture dated February 12, 2001 by and between Masco Corporation and Bank of New York Trust Company, N.A., as Trustee.	2006 10-K	4.b.iii	02/27/2007	
4.b.iii	Second Supplemental Indenture dated as of December 23, 2004 to the Indenture dated February 12, 2001 by and between Masco Corporation and J.P. Morgan Trust Company, National Association, as Trustee (including form of Zero Coupon Convertible Senior Note, Series B due 2031).	2009 10-K	4.b.iii	02/16/2010	

<u>Exhibit No.</u>	<u>Exhibit Description</u>	<u>Incorporated By Reference</u>			<u>Filed Herewith</u>
		<u>Form</u>	<u>Exhibit</u>	<u>Filing Date</u>	
4.c.	Credit Agreement dated as of June 21, 2010 by and among Masco Corporation and Masco Europe, S.à.r.l. as borrowers, the banks party thereto, as lenders, J.P. Morgan Chase Bank, N.A. as Administrative Agent, Citibank, N.A. as Syndication Agent and Royal Bank of Canada, Wells Fargo Bank, N.A. and Deutsche Bank AG New York Branch as Co-Documentation Agents and J.P. Morgan Securities Inc. and Citigroup Global Markets Inc. as Joint Bookrunners and Joint Lead Arrangers.	8-K	4.1	06/25/2010	
<b>Note:</b>	Other instruments, notes or extracts from agreements defining the rights of holders of long-term debt of Masco Corporation or its subsidiaries have not been filed since (i) in each case the total amount of long-term debt permitted thereunder does not exceed 10 percent of Masco Corporation's consolidated assets, and (ii) such instruments, notes and extracts will be furnished by Masco Corporation to the Securities and Exchange Commission upon request.				
<b>Note:</b>	Exhibits 10.a through 10.j constitute the management contracts and executive compensatory plans or arrangements in which certain of the Directors and executive officers of the Company participate.				
10.a	Masco Corporation 1991 Long Term Stock Incentive Plan (as amended and restated October 26, 2006):	2006 10-K	10.a	02/27/2007	
	(i) Forms of Restricted Stock Award Agreement				
	(A) for awards prior to January 1, 2005 and	2009 10-K	10.a.(i)(A)	02/16/2010	
	(B) for awards on and after January 1, 2005;	2009 10-K	10.a.(i)(B)	02/16/2010	
	(ii) Form of Restoration Stock Option;	2009 10-K	10.a(ii)	02/16/2010	
	(iii) Form of Stock Option Grant;	2009 10-K	10.a(iii)	02/16/2010	
	(iv) Form of Stock Option Grant for Non-Employee Directors; and	2009 10-K	10.a(iv)	02/16/2010	
	(v) Form of Amendment to Award Agreements.				X
10.b.i	Masco Corporation 2005 Long Term Stock Incentive Plan (Amended and Restated May 11, 2010):				X
	(i) Form of Restricted Stock Award;				X
	(ii) Form of Stock Option Grant;				X
	(iii) Form of Restoration Stock Option; and				X
	(iv) Form of Stock Option Grant for Non-Employee Directors.				X
10.b.ii	Non-Employee Directors Equity Program under Masco's 2005 Long Term Stock Incentive Plan (Amended October 2010):	10-Q	10	10/28/2010	
	(i) Form of Restricted Stock Award Agreement.	2007 10-K	10.b.ii(i)	02/22/2008	
10.b.iii	Non-Employee Directors Equity Program under Masco's 2005 Long Term Stock Incentive Plan (for awards prior to October 2010):	2007 10-K	10.b.iii	02/22/2008	
	(i) Form of Restricted Stock Award Agreement; and	2007 10-K	10.b.ii(i)		
	(ii) Form of Stock Option Grant Agreement.	2007 10-K	10.b.ii(ii)	02/22/2008	

<u>Exhibit No.</u>	<u>Exhibit Description</u>	<u>Incorporated By Reference</u>			<u>Filed Herewith</u>
		<u>Form</u>	<u>Exhibit</u>	<u>Filing Date</u>	
10.c	Forms of Masco Corporation Supplemental Executive Retirement and Disability Plan and amendments thereto:	2008 10-K	10.c	02/17/2009	
	(i) William T. Anderson (includes amendment freezing benefit accruals)				X
	(ii) Donald J. DeMarie (includes amendment freezing benefit accruals)				X
	(iii) Richard A. Manoogian				X
	(iv) John G. Szniewajs (includes amendment freezing benefit accruals)				X
	(v) Timothy Wadhams (includes amendment freezing benefit accruals)				X
10.d	Masco Corporation 1997 Non-Employee Directors Stock Plan (as amended and restated October 27, 2005):				X
	(i) Form of Restricted Stock Award Agreement;				X
	(ii) Form of Stock Option Grant; and				X
	(iii) Form of Amendment to Award Agreements.				X
10.e	Other compensatory arrangements for executive officers.	2008 10-K	10.e	02/17/2009	
10.f	Masco Corporation 2004 Restricted Stock Award Program.	2009 10-K	10.f	02/16/2010	
10.g	Masco Corporation Retirement Benefit Restoration Plan effective January 1, 1995 (as amended and restated December 22, 2010).				X
10.h	Letter Agreement dated June 29, 2009 between Richard A. Manoogian and Masco Corporation.	10-Q	10	07/30/2009	
10.i	Shareholders Agreement, as amended and restated as of July 19, 2002, by and among Trimas Corporation, Metaldyne Company LLC, and the Heartland Entities listed therein and the Other Shareholders named therein or added as parties thereto from time to time.	2006 10-K	10.j	02/27/2007	
10.j	Amendment No. 1, dated as of August 31, 2006, to Shareholders Agreement, as amended and restated as of July 19, 2002, by and among Trimas Corporation, Metaldyne Company LLC, Heartland Industrial Partners, L.P. and the Heartland Entities listed therein and the parties identified on the signature pages thereto as "Metaldyne Shareholder Parties."	2006 10-K	10.k	02/27/2007	
12	Computation of Ratio of Earnings to Combined Fixed Charges and Preferred Stock Dividends.				X
21	List of Subsidiaries.				X
23	Consent of Independent Registered Public Accounting Firm relating to Masco Corporation's Consolidated Financial Statements and Financial Statement Schedule.				X

<u>Exhibit No.</u>	<u>Exhibit Description</u>	<u>Incorporated By Reference</u>			<u>Filed Herewith</u>
		<u>Form</u>	<u>Exhibit</u>	<u>Filing Date</u>	
31.a	Certification by Chief Executive Officer required by Rule 13a-14(a)/15d-14(a).				X
31.b	Certification by Chief Financial Officer required by Rule 13a-14(a)/15d-14(a).				X
32	Certifications required by Rule 13a-14(b) or Rule 15d-14(b) and Section 1350 of Chapter 63 of Title 18 of the United States Code.				X
100	XBRL-Related Documents.				X
101	Interactive Data File.				X

**The Company will furnish to its stockholders a copy of any of the above exhibits not included herein upon the written request of such stockholder and the payment to the Company of the reasonable expenses incurred by the Company in furnishing such copy or copies.**

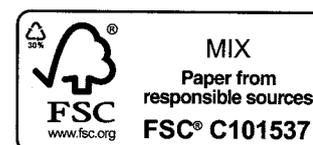
**MASCO CORPORATION**

**Computation of Ratio of Earnings to Combined Fixed Charges and Preferred Stock Dividends**

	(Dollars in Millions)					
	Year Ended December 31,					
	2010	2009	2008	2007	2006	2005
<b>Earnings Before Income Taxes, Preferred Stock Dividends and Fixed Charges:</b>						
(Loss) income from continuing operations before income taxes and cumulative effect of accounting change, net	\$(777)	\$(151)	\$(193)	\$ 876	\$ 891	\$1,447
Deduct equity in undistributed (earnings) of fifty-percent-or-less-owned companies	—	—	(1)	(2)	(1)	(1)
Add interest on indebtedness, net	249	224	228	258	241	246
Add amortization of debt expense	7	5	4	5	4	6
Add estimated interest factor for rentals	36	44	51	55	52	40
Earnings before income taxes, minority interest, cumulative effect of accounting change, net, fixed charges and preferred stock dividends	<u>\$(485)</u>	<u>\$ 122</u>	<u>\$ 89</u>	<u>\$1,192</u>	<u>\$1,187</u>	<u>\$1,738</u>
<b>Fixed Charges:</b>						
Interest on indebtedness	\$ 246	\$ 221	\$ 228	\$ 259	\$ 241	\$ 244
Amortization of debt expense	7	5	4	5	4	6
Estimated interest factor for rentals	36	44	51	55	52	40
Total fixed charges	<u>\$ 289</u>	<u>\$ 270</u>	<u>\$ 283</u>	<u>\$ 319</u>	<u>\$ 297</u>	<u>\$ 290</u>
<b>Preferred stock dividends (a)</b>	<u>\$ —</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$ —</u>
Combined fixed charges and preferred stock dividends	<u>\$ 289</u>	<u>\$ 270</u>	<u>\$ 283</u>	<u>\$ 319</u>	<u>\$ 297</u>	<u>\$ 290</u>
Ratio of earnings to fixed charges	<u>(1.7)</u>	<u>0.5</u>	<u>0.3</u>	<u>3.7</u>	<u>4.0</u>	<u>6.0</u>
Ratio of earnings to combined fixed charges and preferred stock dividends	<u>(1.7)</u>	<u>0.5</u>	<u>0.3</u>	<u>3.7</u>	<u>4.0</u>	<u>6.0</u>
Ratio of earnings to combined fixed charges and preferred stock dividends excluding certain items (b)	<u>0.9</u>	<u>1.5</u>	<u>2.2</u>	<u>4.2</u>	<u>5.4</u>	<u>6.1</u>

(a) Represents amount of income before provision for income taxes required to meet the preferred stock dividend requirements of the Company.

(b) Excludes the 2010 non-cash, pre-tax impairment charge for goodwill and other intangible assets of \$721 million and non-cash, pre-tax impairment charge for financial investments of \$34 million; the 2009 non-cash, pre-tax impairment charge for goodwill of \$262 million; non-cash, pre-tax impairment charge for financial investments of \$10 million and litigation expense of \$7 million; 2008 non-cash, pre-tax impairment charge for goodwill and other intangible assets of \$467 million, financial investments of \$58 million and litigation expense of \$9 million; 2007 non-cash, pre-tax impairment charges for goodwill and other intangible assets of \$119 million and the non-cash, pre-tax charge for financial investments of \$22 million; 2006 non-cash, pre-tax impairment charges for goodwill and financial investments of \$317 million and \$101 million, respectively, and the pre-tax income related to the Behr litigation settlement of \$1 million; and the 2005 pre-tax income related to the Behr litigation settlement of \$6 million and the non-cash, pre-tax impairment charge for financial investments of \$45 million.



## Information for Shareholders

### EXECUTIVE OFFICES

Masco Corporation  
21001 Van Born Road  
Taylor, MI 48180-1340  
Phone: 313-274-7400, Fax: 313-792-4177

### INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

PricewaterhouseCoopers LLP  
PricewaterhouseCoopers Plaza  
1900 St. Antoine  
Detroit, MI 48226-2263

### STOCK EXCHANGE INFORMATION

Masco Corporation's common stock is traded on the New York Stock Exchange under the symbol MAS.

### INTERNET CONTACT

Current information about Masco Corporation can be found by visiting our Web site at [www.masco.com](http://www.masco.com) or you may contact us via e-mail at [webmaster@mascohq.com](mailto:webmaster@mascohq.com).

### INVESTOR RELATIONS CONTACT

Additional information about the Company is available without charge to shareholders who direct a request to:

Maria C. Duey  
Vice President—Investor Relations  
and Communications  
Masco Corporation  
21001 Van Born Road  
Taylor, MI 48180-1340

### ANNUAL MEETING OF SHAREHOLDERS

The 2011 Annual Meeting of Shareholders of Masco Corporation will be held at the executive offices of the Company on May 10, 2011 at 10:00 a.m., E.D.T.

### TRANSFER AGENT, REGISTRAR AND DIVIDEND DISBURSING AGENT

Answers to many of your shareholder questions and requests for forms are available by visiting the BNY Mellon Shareowner Services Web site at [www.bnymellon.com/shareowner/isd](http://www.bnymellon.com/shareowner/isd).

#### *Send Certificates For Transfer to:*

BNY Mellon Shareowner Services  
P.O. Box 358015  
Pittsburgh, PA 15252-8015

#### *Dividend Reinvestment Plan:*

Masco Corporation has appointed BNY Mellon Shareowner Services to serve as agent for its Dividend Reinvestment Plan. All inquiries regarding the Plan should be sent to:  
Masco Corporation  
c/o BNY Mellon Shareowner Services  
P.O. Box 358035  
Pittsburgh, PA 15252-8035

#### *Shareholder inquiries regarding lost certificates should be directed to:*

BNY Mellon Shareowner Services  
P.O. Box 358317  
Pittsburgh, PA 15252-8317

#### *Duplicate mailings and other inquiries:*

Multiple shareholders residing at one address and holding shares through a bank or broker may receive only one Annual Report and Proxy Statement. This "householding" procedure reduces duplicate mailings and Company expenses. Shareholders who wish to opt out of householding should contact their bank or broker.

Shares owned by one person, but held in different forms of the same name, may result in duplicate mailings of shareholder information at added expense to the Company. Please notify BNY Mellon Shareowner Services to eliminate such duplication.

#### *General inquiries and address changes should be directed as follows:*

BNY Mellon Shareowner Services  
480 Washington Blvd.  
Jersey City, NJ 07310-1900  
Phone: 866-230-0666 (in the U.S.)  
201-680-6685 (outside of the U.S.)  
800-231-5469 (hearing impaired—TTD phone)  
E-Mail Address: [shrrelations@bnymellon.com](mailto:shrrelations@bnymellon.com)



**MASCO**

Masco Corporation  
21001 Van Born Rd. Taylor, MI 48180

[www.masco.com](http://www.masco.com)

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